

2nd Conference on Learning Factories

*Competitive production in
Europe through education and training*

May 10th 2012
Vienna University of Technology

Content

5	Hosting Institutes
6	Preface
9	Conference Agenda
10	Opening of the Conference
13	Block I – Universities
14	Prof. Dr. Kurt Matyas (TU Vienna)
26	Prof. Dr. Jochen Deuse (TU Dortmund)
36	Prof. Dr. Eberhard Abele (TU Darmstadt)
38	DI Sven Bechtloff (TU Darmstadt)
58	Prof. Dr. Gunther Reinhart (TU Munich)
72	Prof. Dr. Vera Hummel (Reutlingen University)
74	Prof. Dr. Harald Augustin (Reutlingen University)
89	Block II – Industry
90	DI Rudolf Hamp (Opel Wien GmbH)
106	DI (FH) Frank Werz, MBA (Volkswagen Slovakia, a.s.)
124	Klaus Zimmermann (Festo Didactic GmbH)
134	Dr. Markus Tomaschitz (Magna International Europe AG)
159	Block III – Learning and Innovation Factory of the Vienna University of Technology
160	Prof. Dr. Wilfried Sihn (TU Vienna)
162	Prof. Dr. Detlef Gerhard (TU Vienna)
164	Prof. Dr. Friedrich Bleicher (TU Vienna)
181	Conference Sponsoring Partners
190	Maps
194	WLAN access
197	Imprint

Hosting Institutes



Institute for Management Science
Industrial and Systems Engineering
Fraunhofer Austria Research GmbH
Prof. Dr. Wilfried Sihm



Institute for Production Engineering and Laser Technology
Prof. Dr. Friedrich Bleicher



Institute for Engineering Design and Logistics Engineering
Prof. Dr. Detlef Gerhard

Univ.-Prof. Prof. eh. Dr.-Ing.
Dr.h.c.Dipl.-Wirtsch.-Ing.
Wilfried Sihn



Univ.-Prof. Prof. eh. Dr.-Ing. Dr. h.c.
Dipl.-Wirtsch.-Ing. Wilfried Sihn
Conference Chairman

Head
Fraunhofer Austria Research GmbH
Division Production and Logistics Management

Vienna University of Technology
Institute for Management Science
Division for Industrial and Systems Engineering

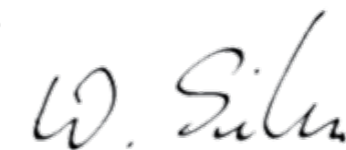
DEAR LADIES and GENTLEMEN,
DEAR COLLEAGUES,

How can competitive production be secured in Europe?
Which role does education or training play in this context?

The 2nd conference on Learning Factories helps to answer these questions. It provides the possibility to exchange experiences and to discuss individual criteria as well as potential and outcomes of Learning Factories.

Therefore, it is a great pleasure welcoming you to Vienna!

Kind regards



Agenda

- 09:00 Opening of the conference
Rector of the Vienna University of Technology, Prof. Sabine Seidler
Chairman: Vice president of the "Initiative on European Learning Factories"
Prof. Wilfried Sihn (Vienna University of Technology)
- Block I Universities**
- 09:15 Session 1: Potential of Learning Factories as education and innovation centres for universities and the production industry
Speaker: Prof. Kurt Matyas (TU Vienna)
- 09:45 Session 2: Hands-on Training Center for Industrial Engineering in Higher Education
Speaker: Prof. Jochen Deuse (TU Dortmund)
- 10:15 Session 3: 5 years Process Learning Factory CiP at TU Darmstadt - Concept, Results, Experiences and still new Challenges
Speaker: President of the "Initiative on European Learning Factories"
Prof. Eberhard Abele (TU Darmstadt)
- 10:45 Coffee break
- 11:15 Session 4: Green Factories Bavaria
Speaker: Prof. Gunther Reinhart (TU Munich)
- Block II Industry**
- 11:45 Session 5: Multi-Dimensional Networked Learning within the ESB Logistics Learning Factory – Innovative approach, teaching-learning concept and engineering project games
Speaker: Prof. Vera Hummel, Prof. Harald Augustin (Reutlingen University)
- 12:15 Lunch
- 13:15 Session 6: Learning shopfloor – continuous improvement
Speaker: DI Rudolf Hamp (Opel Wien GmbH)
- 13:45 Session 7: Excellent Qualified and Trained Employees - The Key for the successful implementation of Lean Production
Speaker: DI (FH) Frank Werz, MBA
- 14:15 Coffee break
- 14:45 Session 8: Sometimes cold or wide, sometimes fast or dark - boosting changeability by learning factories
Speaker: Klaus Zimmermann (Festo Didactic GmbH)
- Block III TU Vienna Learning Factory**
- 15:15 Session 9: Education for the 21st century - impacts for teaching and learning
Speaker: Dr. Markus Tomaschitz (Magna International Europe AG)
- 15:45 Session 10: Vision and implementation of the Learning and Innovation Factory of the Vienna University of Technology
Speaker: Prof. Wilfried Sihn, Prof. Friedrich Bleicher, Prof. Detlef Gerhard (TU Vienna)
- 16:10 Closing of the conference
- 16:20 Transport to the Institute for Production Engineering and Laser Technology
- 17:00 Visit and inspection of the Learning and Innovation Factory of the TU Vienna
- 18:00 Transport back to the Vienna University of Technology
- 19:30 Dinner event at the Vienna city hall

O.Univ.Prof. Dipl.-Ing
Dr.techn. Sabine Seidler



About TU Vienna

Our mission is “technology for people”. Through our research we “develop scientific excellence”, through our teaching we “enhance comprehensive competence”. TU Vienna has eight faculties lead by deans: Architecture and Planning, Civil Engineering, Electrical Engineering and Information Technology, Informatics, Mathematics and Geoinformation, Mechanical and Industrial Engineering, Physics and Technical Chemistry. The University is led by the Rector and four Vice Rectors (responsible for Research, Academic Affairs, Finances and Controlling as well as Human Resources and Gender). The Senate has 26 members. The University Council, consisting of seven members, acts as a supervisory board.

Opening of the Conference

Block I
Universities

Block II
Industry

Block III
Learning and Innovation Factory
of the Vienna University of Technology

**Ao.Univ.Prof. Dipl.-Ing.
Dr.techn. Kurt Matyas**



Univ.-Prof. Dipl.-Ing. Dr. Kurt Matyas, born in 1963 is professor at the Institute of Management Science – Division of Industrial- and Systems Engineering of the Vienna University of Technology since 2001. His research and teaching topics cover production management, logistics and maintenance. Kurt Matyas published more than 60 scientific articles and 4 books.

In addition to his teaching and research activities, Prof. Matyas is managing numerous research projects at the Vienna University of Technology and together with Fraunhofer Austria, he supervised applied research projects and consultancy projects with manufacturing companies.

He is dean for academic affairs at the Faculty of Mechanical and Industrial Engineering since 2008. He is also Vice President of the Austrian Association of Industrial Engineering & Management since 2006.

Fraunhofer Austria Research GmbH is performing applied and industry oriented research. Projects are dealing with the planning and optimization of the structure, organization and management of industrial and service enterprises or their logistics networks and is specialised in structuring and optimisation of production and logistics processes in a high-tech and highly automated environment. Special emphasis is given to the matching of IT systems with the requirements of operational domains in particular with respect to the organisation of socio-technological systems. FhA is co-operating with the Institute of Management Science of the Vienna University of Technology and maintains numerous contacts to industry, academia and research institutions in Western, Eastern and South-Eastern Europe.

Founded in 1815, the Vienna University of Technology is renowned for its long tradition. It finds high international and domestic recognition in teaching and research and as partner of innovation oriented enterprises. The Institute of Management Science / Department for Industrial Engineering and System Design (IMW) can offer expertise in the main areas such as Production Management & Logistics Management as well as Quality-, Process- and Product Management. Research concentrates on the processing of scientific findings for practical applications. Numerous positive results both in application-oriented research projects as well as industry projects proof the reliable methodological background of the department and form a broad basis of satisfied partners and customers.



Potential of Learning Factories as education and innovation centres for universities and the production industry

Potential of Learning Factories as education and innovation centers for universities and production industry

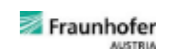
Prof. Dr. Kurt Matyas

Vienna University of Technology
Institute of Management Science
Industrial and Systems Engineering

Fraunhofer Austria Research GmbH
Division Production and Logistics Management



April 12
© Fraunhofer Austria

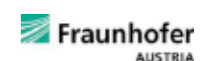


The great aim of education
is not knowledge
but action.



Herbert Spencer
(1820-1903)
British philosopher and sociologist

April 12
© Fraunhofer Austria



2

Potential of Learning Factories as education and innovation centers for universities and production industry

CURRENT REQUIREMENTS TO HIGHER AND ADVANCED EDUCATION

April 12
© Fraunhofer Austria

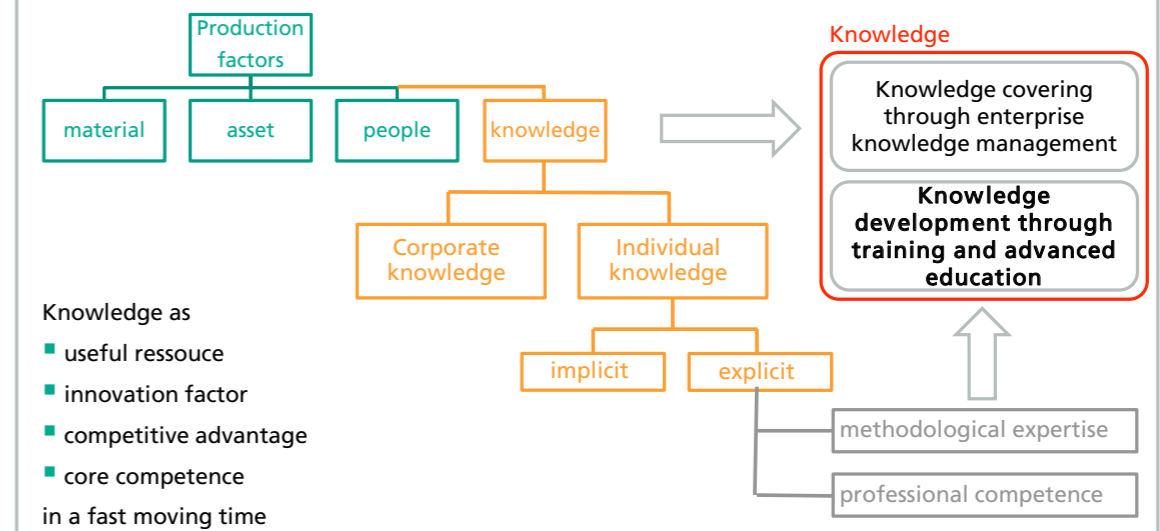


3

Higher and Advanced Education Requirements

from economic point of view

KNOWLEDGE as 4th production factor



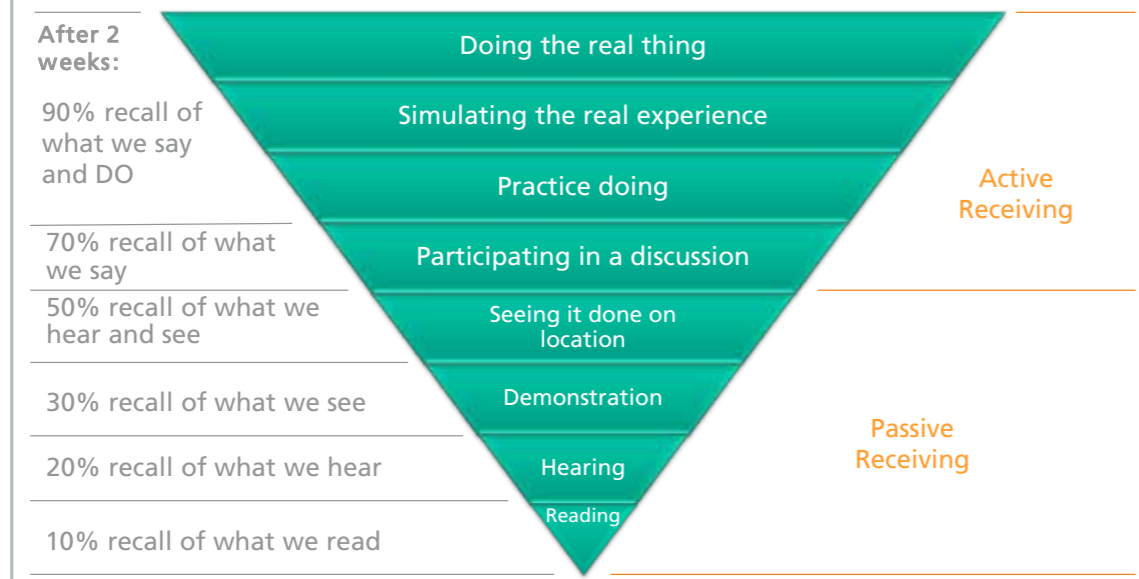
April 12
© Fraunhofer Austria



5

Higher and Advanced Education Requirements

from scientific point of view



April 12
© Fraunhofer Austria



4

Higher and Advanced Education Requirements

from economic point of view

Current trends

- Working & Learning as origin for ability to innovate
- Qualification related to a specific field instead of diversified education
- Location:
 - Workers: in-house training
 - Management: extern via experts
- Production industry:
 - Practical training already during the advanced education
 - Mapping of real production processes

Almost 20% of consumed classes concern subjects of technics and production



Statistik Austria 2007

April 12
© Fraunhofer Austria



6

Potential of Learning Factories as education and innovation centers for universities and production industry

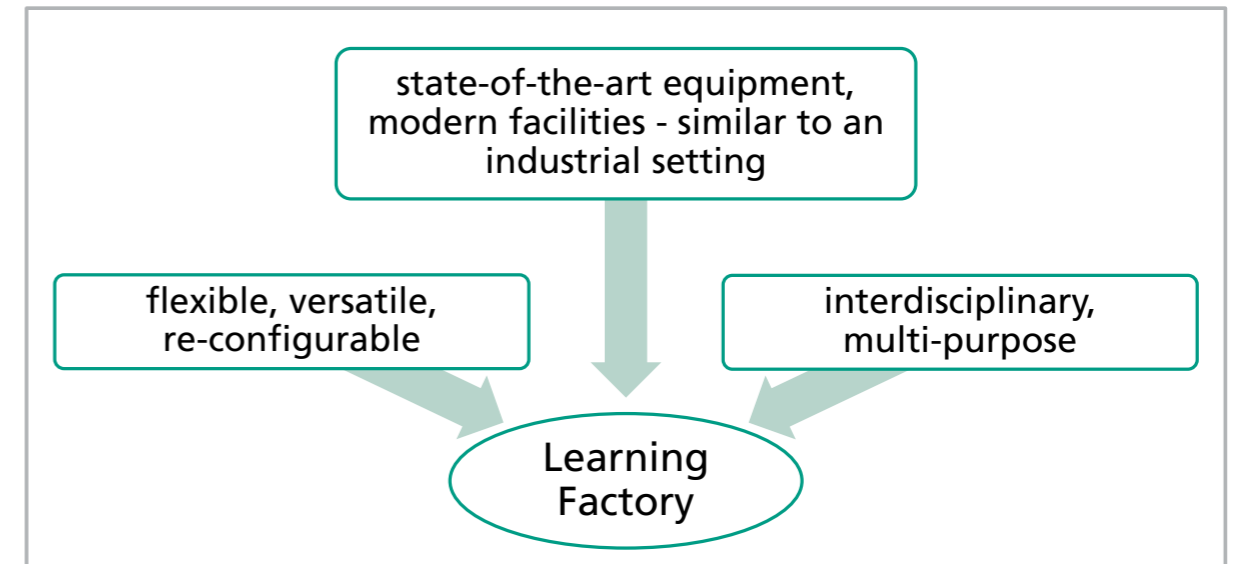
COMMON UNDERSTANDING OF A LEARNING FACTORY

April 12
© Fraunhofer Austria

7



Learning Factory Best-Case Characteristics



April 12
© Fraunhofer Austria

9



Learning Factory Common Understanding

contemporary manufacturing demonstration center
application test center
leading education tool
continuous improvement

MOOD BOARD

example images

competence
labour situation
alternative training methods
innovation
research
discover
technical, analytic, planning skills
Interpersonal ability

training for industry
hands-on training
real experience
interactive participation
education for students

April 12
© Fraunhofer Austria

8



Potential of Learning Factories as education and innovation centers for universities and production industry

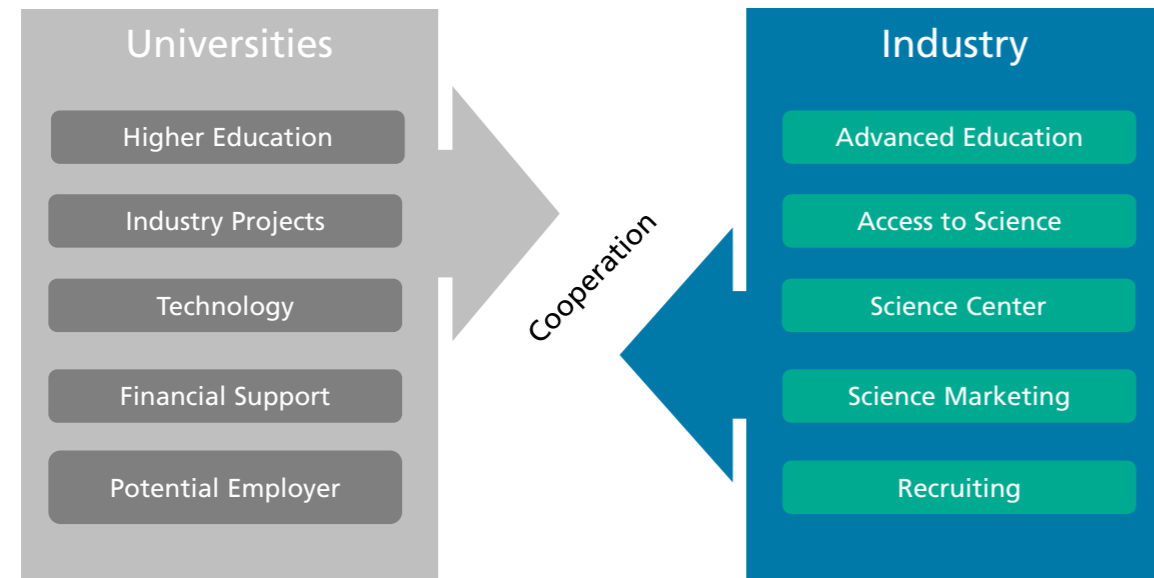
OPPORTUNITIES OF LEARNING FACTORIES

April 12
© Fraunhofer Austria

10



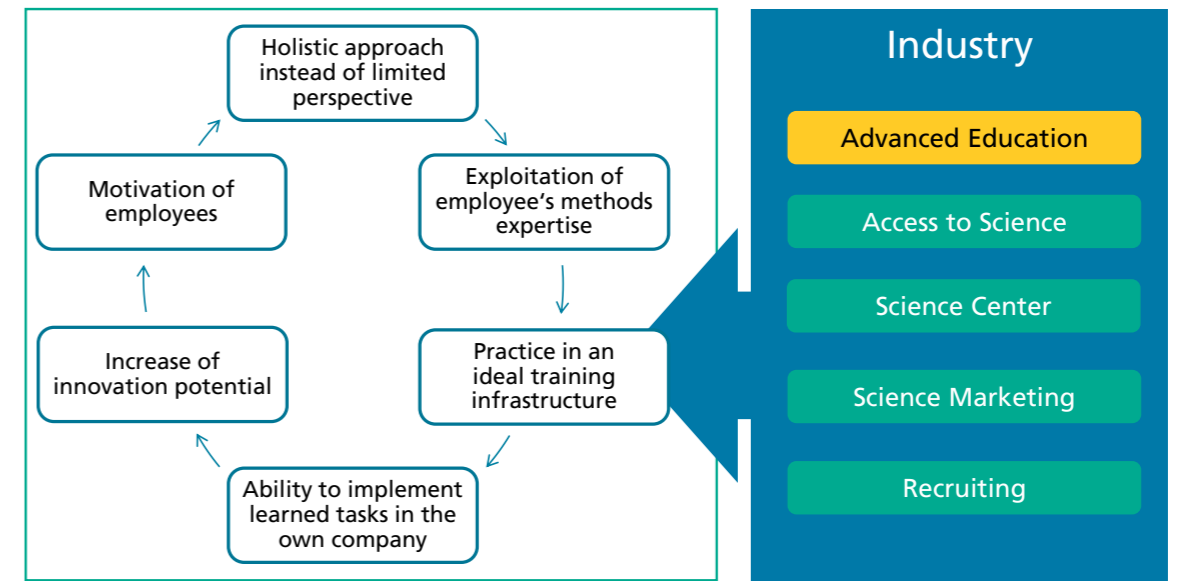
University - Industry Partnership Win-Win Situation



April 12
© Fraunhofer Austria

11

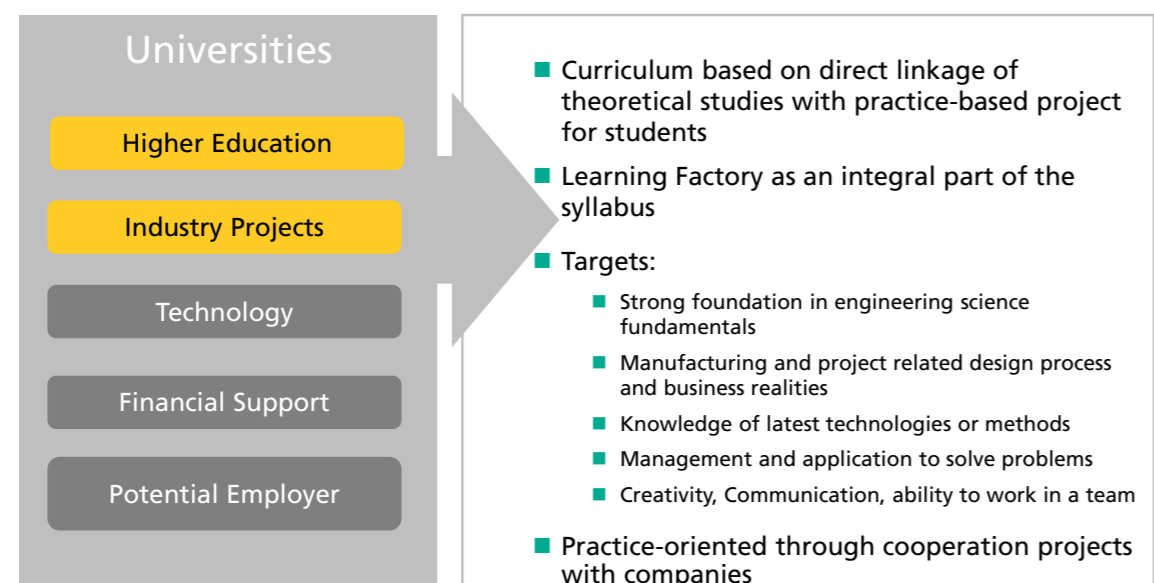
University - Industry Partnership Win-Win Situation



April 12
© Fraunhofer Austria

13

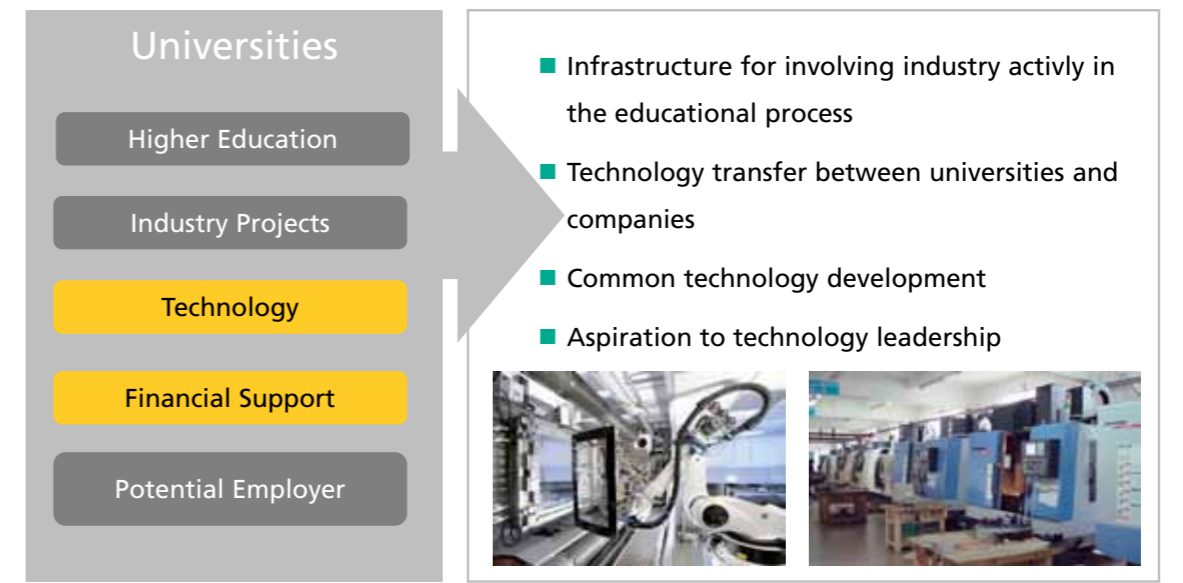
University - Industry Partnership Win-Win Situation



April 12
© Fraunhofer Austria

12

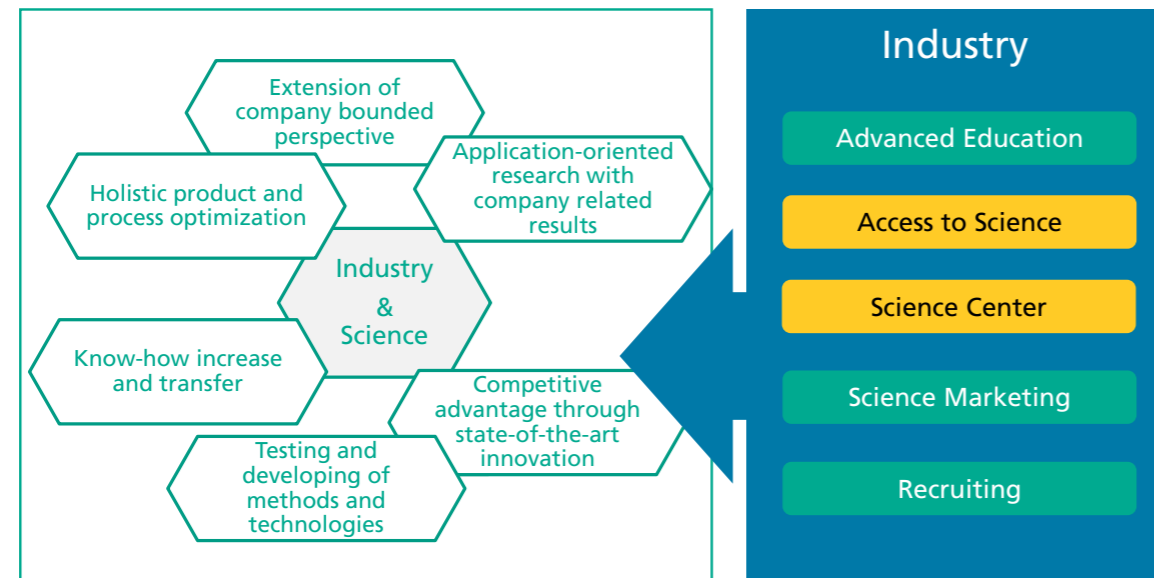
University - Industry Partnership Win-Win Situation



April 12
© Fraunhofer Austria

14

University - Industry Partnership Win-Win Situation

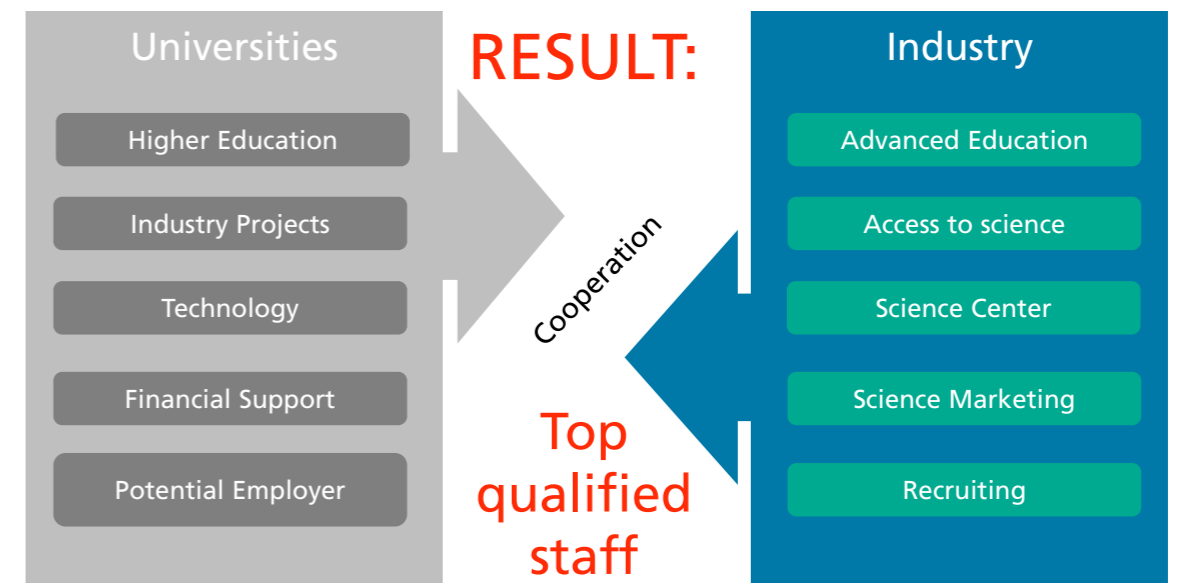


April 12
© Fraunhofer Austria

15



University - Industry Partnership Win-Win Situation



April 12
© Fraunhofer Austria

17



University - Industry Partnership Win-Win Situation



April 12
© Fraunhofer Austria

16



Potential of Learning Factories as education and innovation centers for universities and production industry

Prof. Dr. Kurt Matyas



April 12
© Fraunhofer Austria



Univ.-Prof. Dr.-Ing.
Jochen Deuse



Univ.-Prof. Dr.-Ing. Jochen Deuse was born in 1967 and studied Mechanical Engineering at the University of Dortmund.

Jochen Deuse received his doctoral degree at RWTH Aachen University, Laboratory for Machine Tools and Production Engineering (WZL), in 1998.

For seven years, he has held senior management positions in the Bosch Group in Germany and Australia. Since 2005, Jochen Deuse is head of Chair of Industrial Engineering, TU Dortmund University, Germany.

The Chair of Industrial Engineering is concerned in teachings and research with planning and organisation of enterprise processes in production, logistics and service with the main focus on:

- *Work System Design*
- *Digital Manufacturing*
- *Production Systems*
- *Group Technology*
- *Time and Motion Studies*



Hands-on Training Center for Industrial Engineering in Higher Education



“Hands-on Training Centre for Industrial Engineering in Higher Education”

2nd Conference on Learning Factories - Vienna, May 10th 2012
 “Competitive production in Europe through education and training”

Univ.-Prof. Dr.-Ing. Jochen Deuse
Dipl.-Wirt.-Ing. Marlies Steffen

Univ.-Prof. Dr.-Ing. Jochen Deuse | 10 May 2012

Hands-on Training Centre for Industrial Engineering What is Industrial Engineering (IE)?

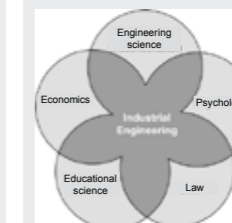


F. W. Taylor



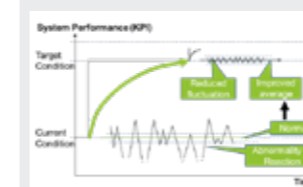
“Replacement of rules of thumb by precise procedures developed after careful time and motion studies”

Interdisciplinary work



Work in the area of human, organisation and technology

Design of industrialised processes



Stable processes as prerequisite for efficient use of resources

Professional IE competences



IE combines

- System,
- Methodological and
- Problem solving competence

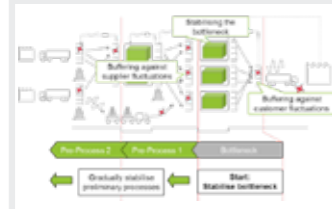
Univ.-Prof. Dr.-Ing. Jochen Deuse | 10 May 2012

2

Hands-on Training Centre for Industrial Engineering IE Competence Profile

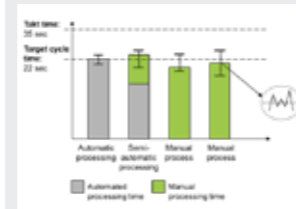


System competence



Understanding
„what do we
need to do“

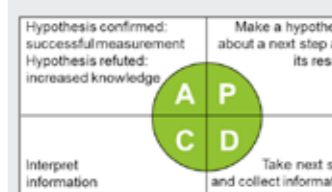
Methodological competence



Mastering state of
the art methods

- Line balancing
- Time studies
- Lean tools
- ...

Problem solving competence



Systematic
problem
solving
w/ the
Scientific
Method

[Suzaki]

Additional key competences



Enhancing
professional acting

- Personal
- Activity
- Social and communication competence

Univ.-Prof. Dr.-Ing. Jochen Deuse | 10 May 2012

3

Hands-on Training Centre for Industrial Engineering Environment for Experiential Learning



Two shift gearbox



- Bolted connections
- Tight joints, undercuts
- Complex precedence graph
- Heavy parts > 1kg
- Likelihood of confusion
- Different product variants

Materials for fixtures



Flexible work places

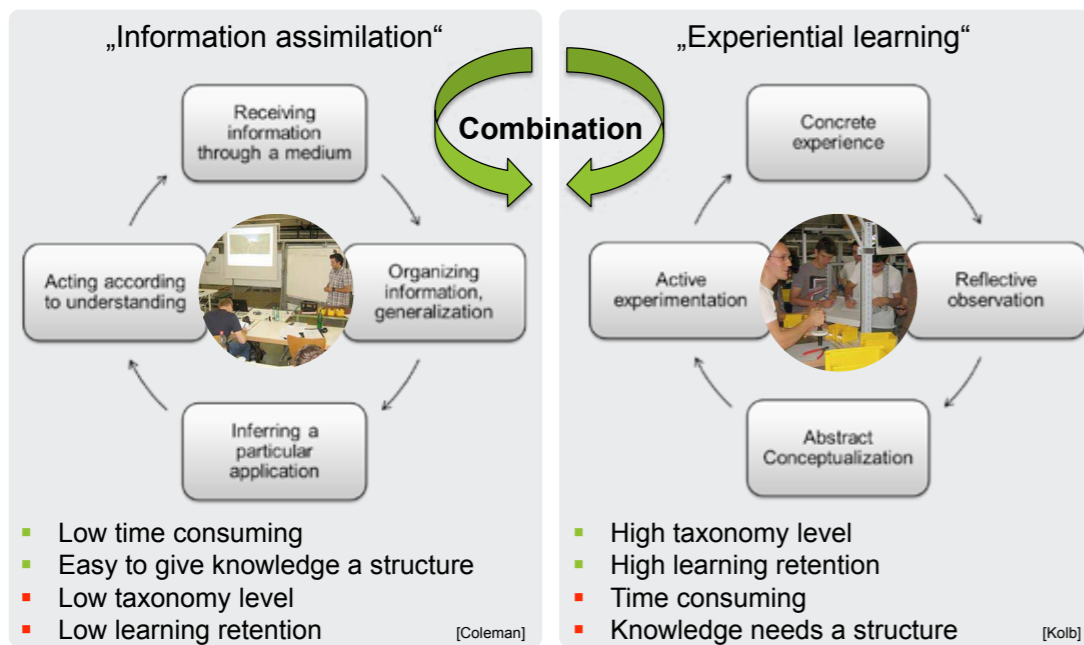


Different containers



Univ.-Prof. Dr.-Ing. Jochen Deuse | 10 May 2012

Hands-on Training Centre for Industrial Engineering Theories of Learning and Competence Development



Univ.-Prof. Dr.-Ing. Jochen Deuse | 10 May 2012

4

Hands-on Training Centre for Industrial Engineering “Work System Design”



Students of:

- Industrial Engineering,
- Mechanical Engineering and
- Logistics

Learning environment:

- 1 week theoretical knowledge
- 1 week practice in IE Training Centre**
- Groups of 6-8 students

Contents:

- Product, operating sequence analysis
- Time and motion study
- Calculation of customer takt and pc/t
- Line balancing
- Ergonomic work place design
- Work system design
- Principles of Lean Production
- ...



Step 1:
Screen documents,
set up project plan



Step 2: Design work system

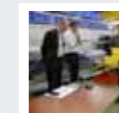
Group A:
Experiments
w/ PDCA



Group B:
Planning w/
sheet and
pencil



Step 3:
Tests, detailed planning



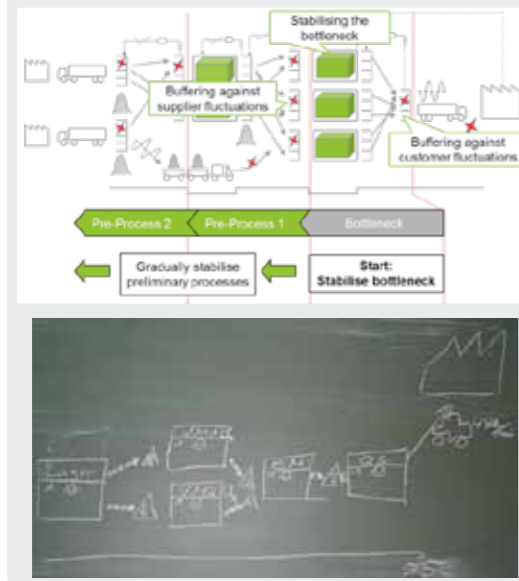
Step 4:
Presentation and feedback

Univ.-Prof. Dr.-Ing. Jochen Deuse | 10 May 2012

6

Hands-on Training Centre for Industrial Engineering Development of “System and Methodological Competence”

System competence



Methodological competence

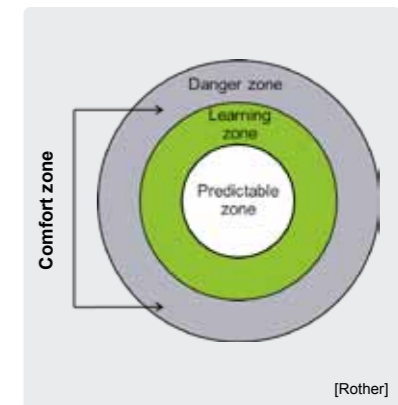
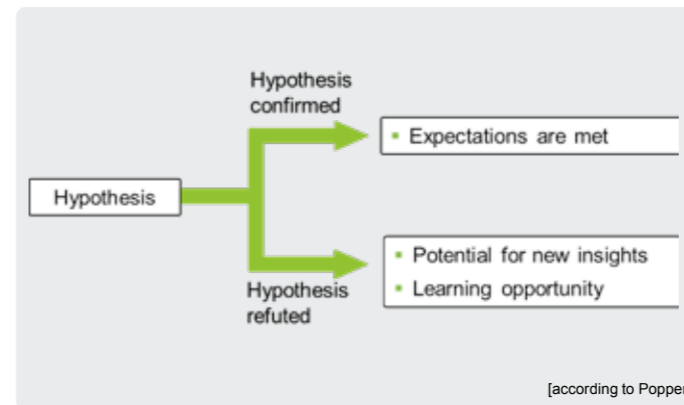


Univ.-Prof. Dr.-Ing. Jochen Deuse | 10 May 2012

7

Hands-on Training Centre for Industrial Engineering PDCA Enables Experimental Learning

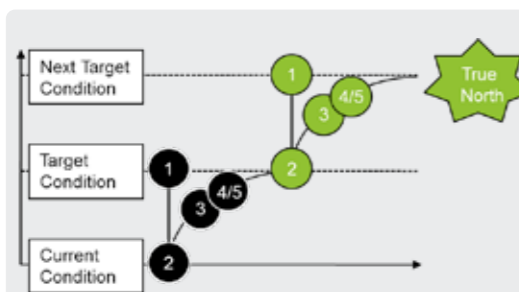
- Hypotheses need to be falsifiable in order to enable the Scientific Method and to generate new learning opportunities
- It is commonly accepted that suggested solutions to problems might fail
- Experimenting via „Trial and Error“



Univ.-Prof. Dr.-Ing. Jochen Deuse | 10 May 2012

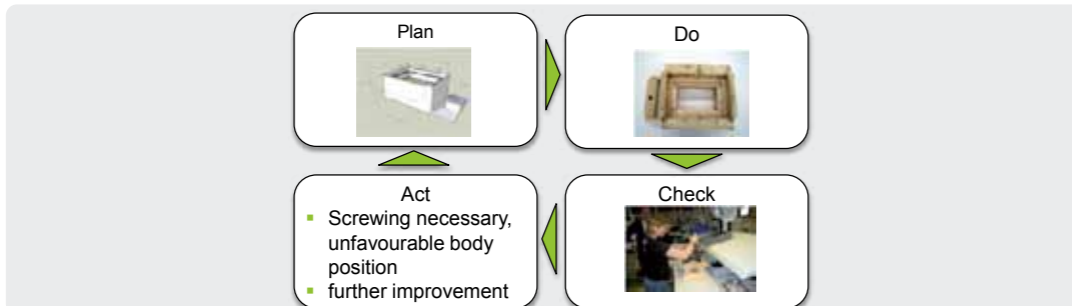
9

Hands-on Training Centre for Industrial Engineering Development of “Problem Solving Competence”



- (1) Orientation towards the True North and specification of a Target Condition
- (2) Understanding the Current Condition
- (3) Systematically identifying problems and obstacles
- (4) Definition of a next step in order to solve problem or overcome obstacle
- (5) Interpreting and evaluating results

[Suzaki]



Univ.-Prof. Dr.-Ing. Jochen Deuse | 10 May 2012

8

Hands-on Training Centre for Industrial Engineering Experiments conducted in the Training Centre

Experiments w/ apportionment of an order



Experiments w/ division of work by type



Experiments w/ milk run



Experiments w/ fixtures



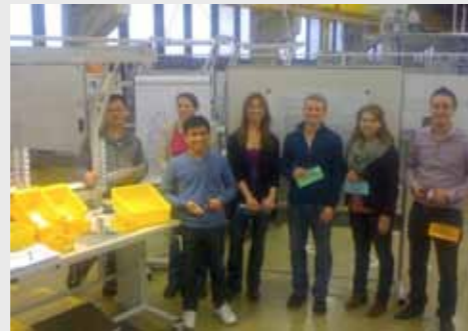
Univ.-Prof. Dr.-Ing. Jochen Deuse | 10 May 2012

10

Hands-on Training Centre for Industrial Engineering Students' Feedback



- "The high practical relevance of the course was the main reason to choose the subject Industrial Engineering."
- "I like the combination of professional competence development and Soft Skills."
- "I feel better prepared to start my professional life and gained more insight into the working methods of IEs."
- "I had plenty of fun and knowledge will sustain much longer than knowledge gained in lectures."



Univ.-Prof. Dr.-Ing. Jochen Deuse | 10 May 2012

11

Thank You for Your Kind Attention!



Univ.-Prof. Dr.-Ing. Jochen Deuse | 10 May 2012

12

**Prof. Dr.-Ing.
Eberhard Abele**



The Institute Director Professor Dr.Ing. Eberhard Abele studied mechanical engineering at the Stuttgart University of Technology. He was a researcher and department leader at the Fraunhofer Institute for manufacturing engineering and automation (IPA) in Stuttgart, Germany. In the past he was holding several management functions in a German automotive supply company as head of production planning and head of special purpose machine tool. In the same company he was head of production technology and a technical director. Since 2000 he is director of the Institute for Production Management, Technology and Machine Tools (PTW) at the Technische Universität Darmstadt. Professor Abele is chairman of the team "production research 2020" (Produktionsforschung 2020) of the German Ministry of Education and Research, fellow of the International Academy for Production Engineering (CIRP)

and a member of the German Academy of Science and Engineering (acatech). He published about 200 international research publications in the fields of cutting, automation, robotics, machine tools, and production management.



The Institute of Production Management, Technology and Machine Tools (PTW) is one of the leading research institutes in production technology. Currently about 35 research associates work with different focuses along the machining process chain. This includes the development of machine-components and energy efficient machine tools, technologies for high speed machining and production management. In the last mentioned area the PTW achieved a pioneering role in 2007 with opening the process learning factory CiP, a nationwide, industry oriented facility for education and advanced training, which conduces as a pilot factory in the context of mediating methodological skills for production optimization. Since the opening of the process learning factory "CiP" continuous development has been reached by the research group, at the moment consisting of eight engineers. The CiP displays on about 500 square meters the entire value stream from order intake to the final product.

5 years Process Learning Factory CiP at TU Darmstadt - Concept, Results, Experiences and still new Challenges

Dipl.-Ing. Sven Bechtloff



Sven Bechtloff studied Mechanical Engineering at Technische Universität Darmstadt and gained work experience in that period by internships at EvoBus Portugal S.A., Siemens VDO Automotive AG or Deutz Power Systems GmbH & Co. KG. Since 2008 he works as a research associate at Center for industrial Productivity (CiP) at PTW where he became Team Leader in 2011. At process learning factory CiP he is trainer for lean production and concentrates his activities on a comprehensive expansion of the machining area with focus on cellular manufacturing. In 2012 Sven Bechtloff became chief engineer.



The Institute of Production Management, Technology and Machine Tools (PTW) is one of the leading research institutes in production technology. Currently about 35 research associates work with different focuses along the machining process chain. This includes the development of machine-components and energy efficient machine tools, technologies for high speed machining and production management. In the last mentioned area the PTW achieved a pioneering role in 2007 with opening the process learning factory CiP, a nationwide, industry oriented facility for education and advanced training, which conduces as a pilot factory in the context of mediating methodological skills for production optimization. Since the opening of the process learning factory "CiP" continuous development has been reached by the research group, at the moment consisting of eight engineers. The CiP displays on about 500 square meters the entire value stream from order intake to the final product.

5 years Process Learning Factory CiP at TU Darmstadt - Concept, Results, Experiences and still new Challenges

Vienna, Austria | 10.05.2012



5 years Process Learning Factory CiP at Technische Universität Darmstadt

Concept, Results, Experiences
and still new Challenges



Prof. Dr.-Ing. E. Abele
Dipl.-Ing. S. Bechtloff

PMW Institute of Production Management,
Technology and Machine Tools
Technische Universität Darmstadt

CiP Centre for
industrial
Productivity

www.prozesslernfabrik.de

Content



- Future challenges require new approaches for efficient learning
- Process learning factory CiP – Our former vision became reality
- Education of students
- Vocational training of industry employees
- Statistical flashback
- Current research topics
- Next steps, new challenges and our vision



Department of Mechanical Engineering | Institute of Production Management, Technology and Machine Tools | Prof. Dr.-Ing. E. Abele | 220510SB1 | 1

Initial situation for a new approach

Survey among 50 staff managers and directors:

- In what are alumni of Technische Universität Darmstadt good at?
- Where is a need for improvements?

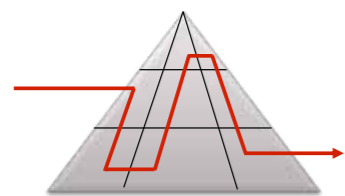


Results

- 70% of the students are going to work within the departments of production, development or quality assurance
- As future employees in production, the alumni lack of:
 - Knowledge about processes and Lean methods
 - Skills in the establishment and adaption of production systems
 - Perception of ideal workflows in manufacturing and enthusiasm for continuous improvement

Future capabilities have to be geared to process-oriented organisations

function-oriented

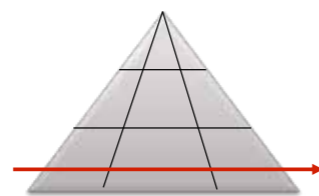


Organisation manages itself autonomously in vertical processes

- Knowledge
- Careers
- Abilities
- Perceptions



process-oriented



Value add as a result of horizontal processes

- Short innovation cycles
- Clear competences
- Short lead times
- High adherence to delivery dates

Growing innovation speed and decreasing period of employment are future challenges in production techniques

Period of employment

Average period of employment in production planning

- 1980: 8 years
- 2000: 6 years
- 2010: 4 years

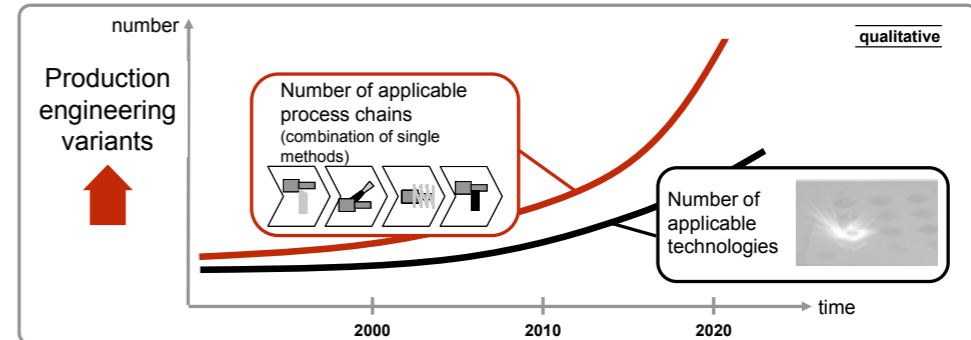


Challenge competence oriented lifelong learning approaches

Product life cycle

example of a high-pressure cleaner

- 1980: 7 years
- 2000: 5 years
- 2010: 3 years



Learning by experience on the shopfloor gains lasting knowledge and skills

We keep in mind only a part of the things we perceive:



10% of what we read



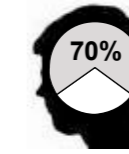
20% of what we hear



30% of what we see



50% of what we hear & see



70% of what we say



90% of what we do

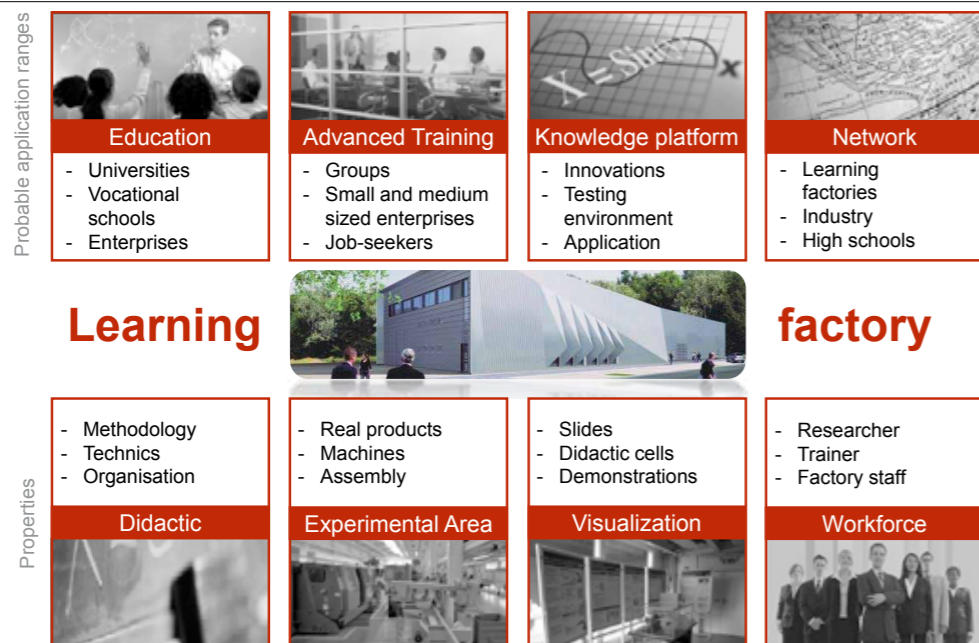


**Our former vision became reality:
A learning factory on the campus**



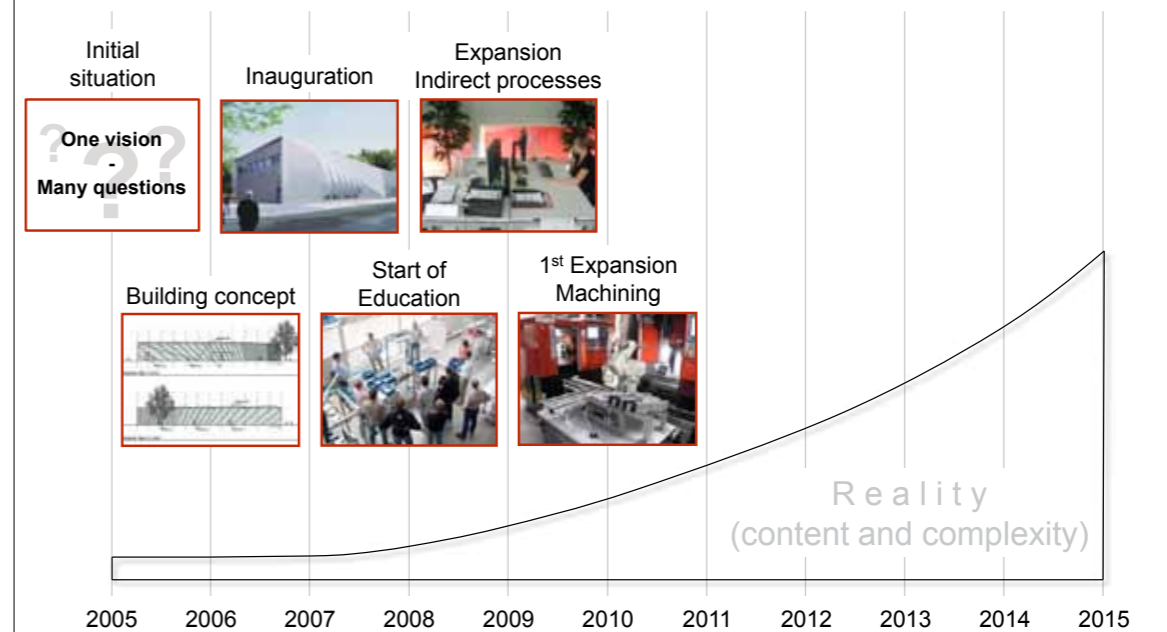
Department of Mechanical Engineering | Institute of Production Management, Technology and Machine Tools | Prof. Dr.-Ing. E. Abele | 220510SB1 | 6

Properties and probable application ranges of learning factories



Department of Mechanical Engineering | Institute of Production Management, Technology and Machine Tools | Prof. Dr.-Ing. E. Abele | 220510SB1 | 7

**Process learning factory CiP at TU Darmstadt:
Current milestones**



Department of Mechanical Engineering | Institute of Production Management, Technology and Machine Tools | Prof. Dr.-Ing. E. Abele | 220510SB1 | 8

First steps: Questions considered from idea to realisation



Department of Mechanical Engineering | Institute of Production Management, Technology and Machine Tools | Prof. Dr.-Ing. E. Abele | 220510SB1 | 9

CiP – A learning company at Technische Universität Darmstadt: Production and assembly of industrial products



Mass product

- Realization of complete value chain including machining, assembly and indirect processes (order fulfillment)
- No sale but disassembly



➤ Pneumatic cylinder

Assembly with high variance

- About 4.000 different variants are possible



➤ Electric engine

Give-away for participants

- Flexible Organisation des Fertigungssystems möglich

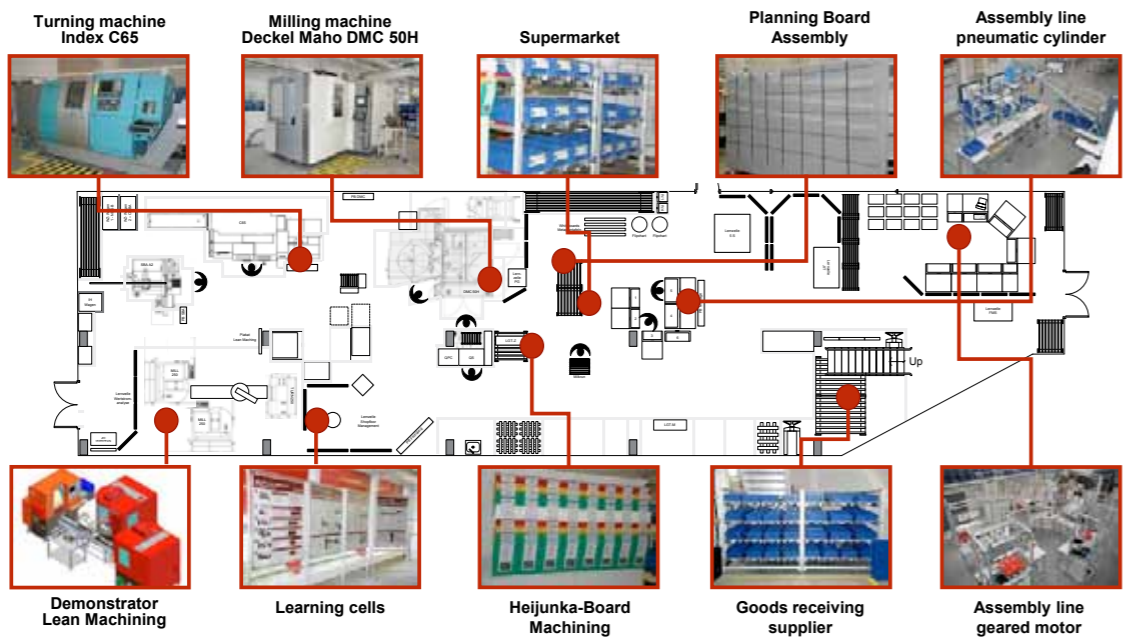


➤ Schlüsselanhänger



Department of Mechanical Engineering | Institute of Production Management, Technology and Machine Tools | Prof. Dr.-Ing. E. Abele | 220510SB1 | 10

The hardware in the learning factory represents a midsize factory in series production



Department of Mechanical Engineering | Institute of Production Management, Technology and Machine Tools | Prof. Dr.-Ing. E. Abele | 220510SB1 | 11

The integration of indirect processes enables the transfer at interfaces of production and planning



Realised departments with indirect processes:

- Sales
- Purchase
- Development
- Production planning and control
- Idea management

Questions regarded in workshops:

- Lean Office with 5S
- Integration of administrative and technical IT-Systems
- Integration of parameter-changes in planning processes to consider early production innovation stages



Department of Mechanical Engineering | Institute of Production Management, Technology and Machine Tools | Prof. Dr.-Ing. E. Abele | 220510SB1 | 12

By various configurations of a flexible machining cell an economic valuation of several production setups is possible



Configuration	Personnel	Change over time	Fixed costs / year	Var. costs / hour	Economic valuation
Batch Production*	3 employees (operator)	10 min.	39.028,95 €	112,39 €	11,30 € / piece (Lot size 150)
Chaku Chaku cell	1 employee (operator)	10 min.	36.615,00 €	50,39 €	8,50 € / piece (Lot size 40)
Automatic handling system	0,25 employee (technician, pro rata)	4 hrs.	52.302,08 €	30,98 €	8,20 € / piece (Lot size 230)

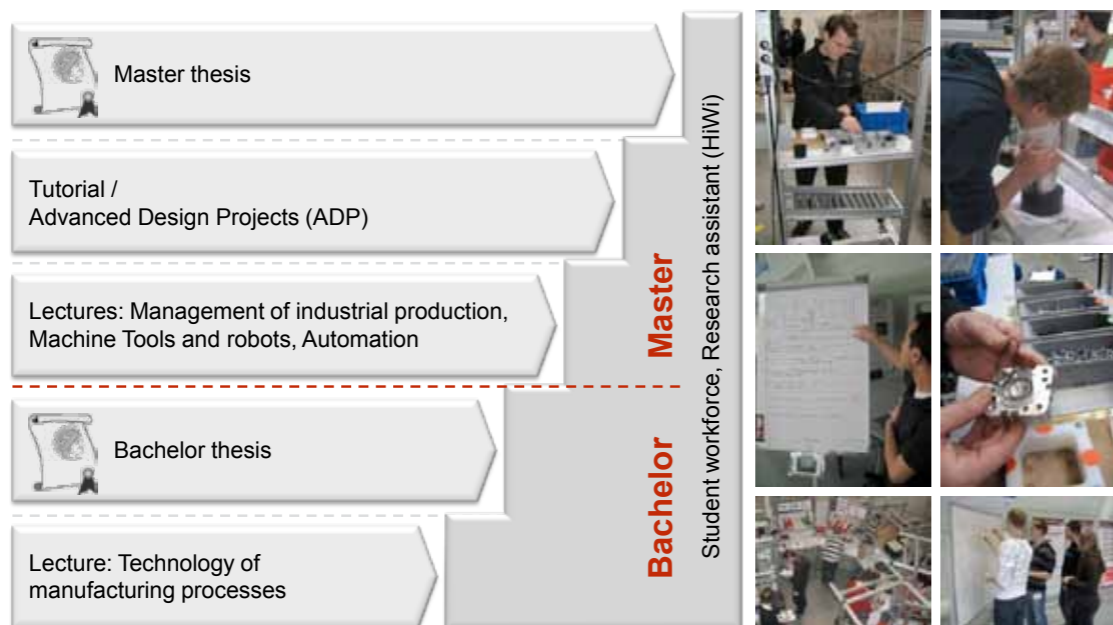
* at maximum workload; free capacities have been sold to other products for machine-hour rate

Department of Mechanical Engineering | Institute of Production Management, Technology and Machine Tools | Prof. Dr.-Ing. E. Abele | 220510SB1 | 13

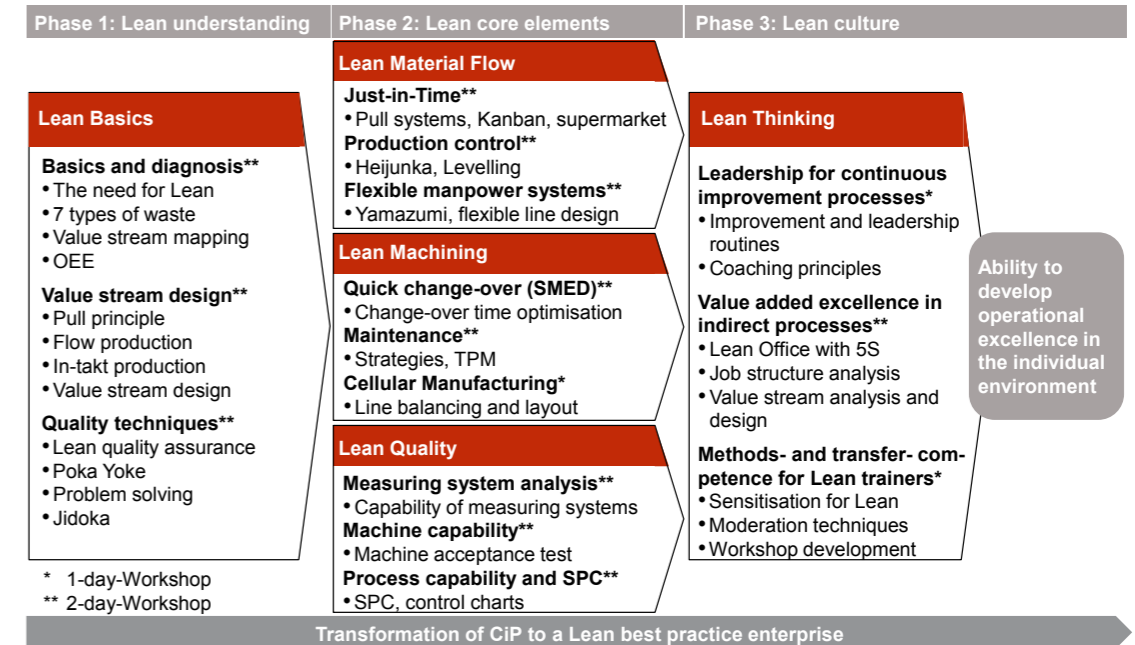
Video Experience Tour



Integration of the process learning factory in the education of mechanical engineering students

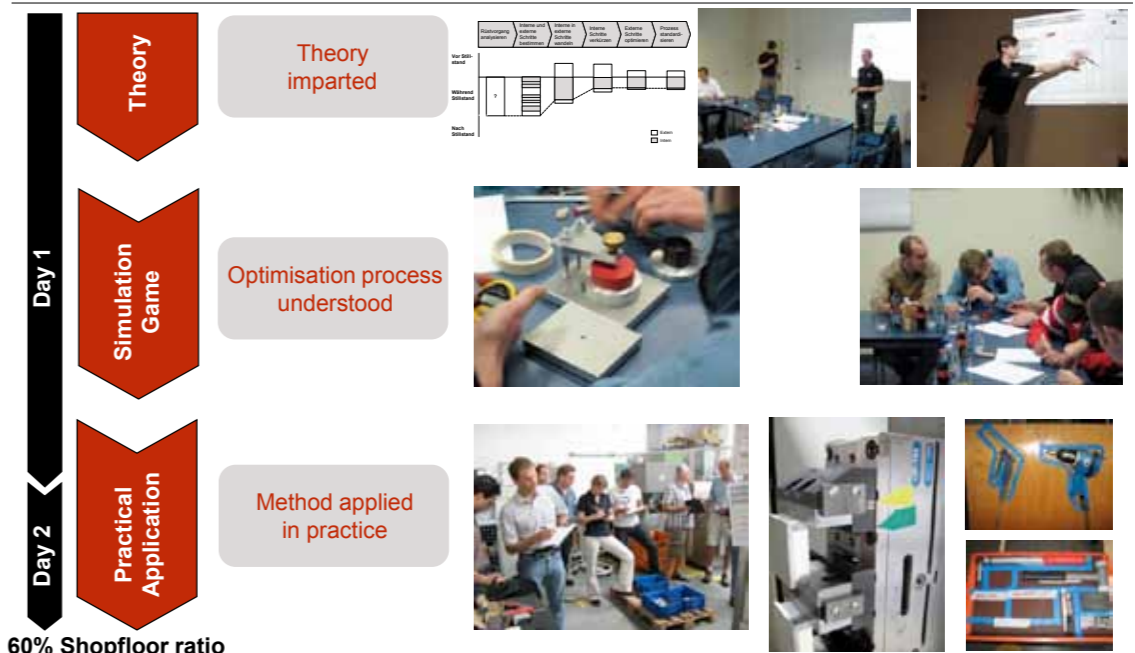


The CiP curriculum addresses employees who are involved in the implementation of Lean methods



Ability to develop operational excellence in the individual environment

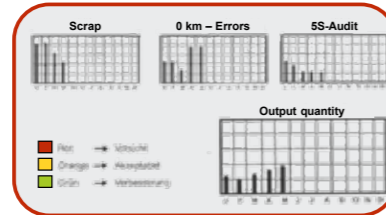
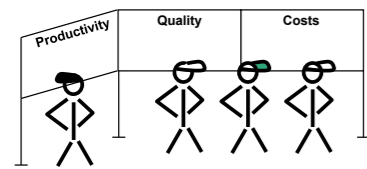
Examples for the structure of learning modules: Workshop Quick change-over (SMED)



60% Shopfloor ratio

Examples for the structure of learning modules: Workshop Lean Basics – Shopfloor Management

Daily performance dialogue

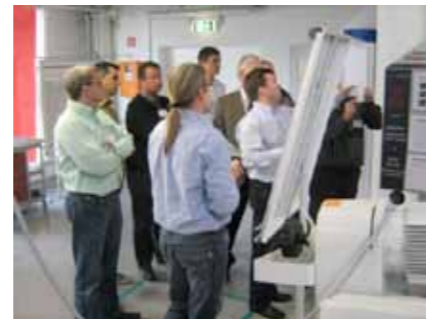


- Which key performance indicators (KPI) are necessary?
- How can these KPI be determined and visualised?
- Which actions can be taken immediately?

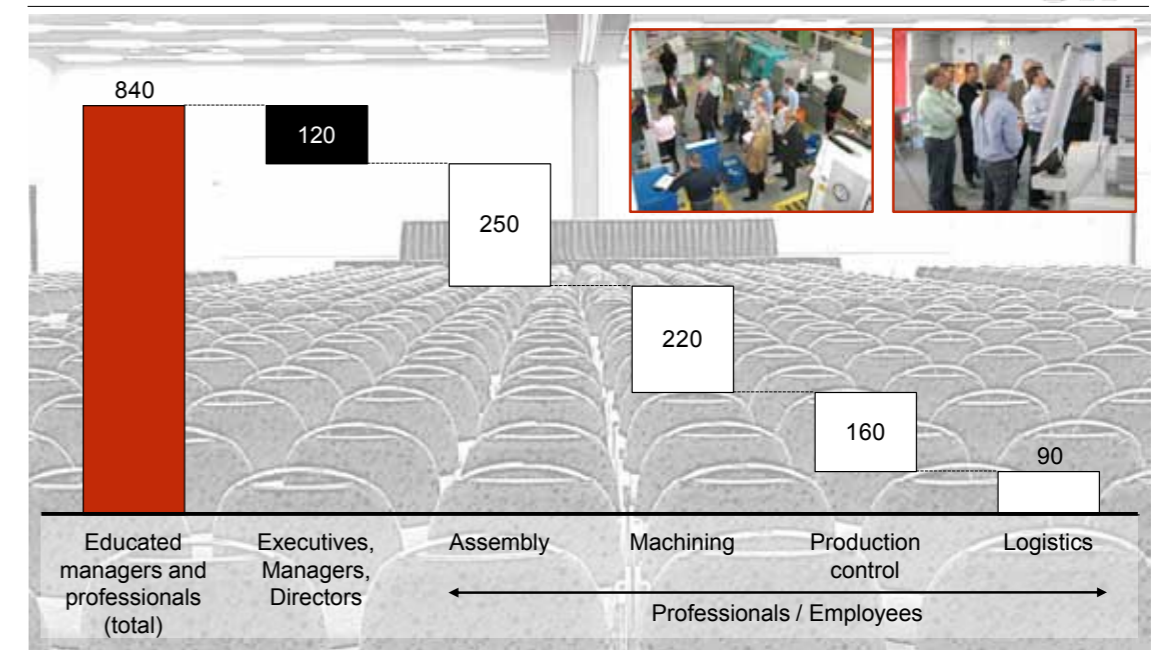
Development of a shopfloor management board



Realisation of a performance dialogue



In the past 4 years a range of managers and professionals have been educated at process learning factory CiP



Previous cooperation partners in research and education

Research and vocational education with partner companies



Management Training



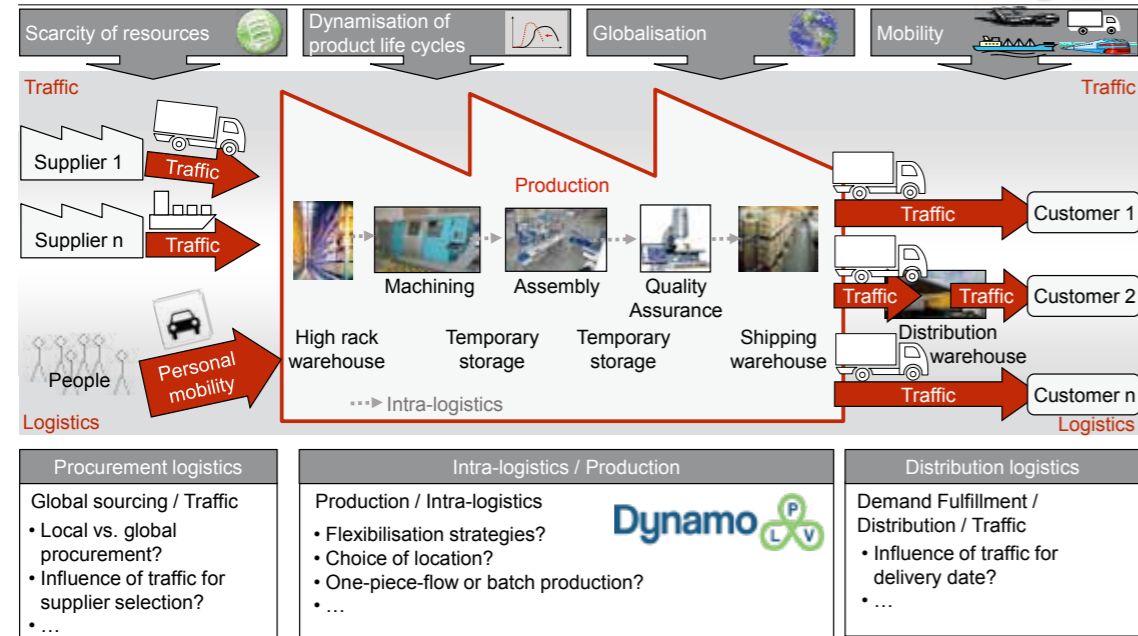
Vocational education with regional SME



Current research topics of the CiP staff

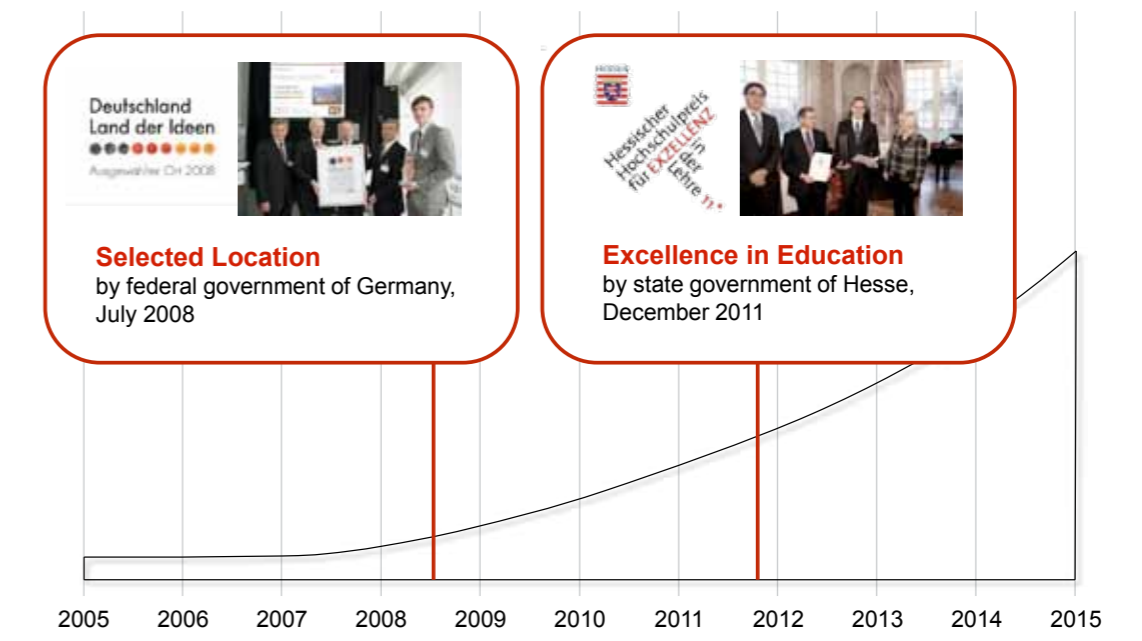
- Competence Development for Continuous Improvement Processes**
 - Methods for the institutionalization of continuous improvement processes at the shopfloor
 - Capability building for the staff's empowerment in improvement processes
- Flexible Parts Productions**
 - Holistic approach for flexible parts productions in Germany, especially by Cellular Manufacturing
 - Increase of productivity in machining by Low-Cost-Automation gadgets
- Lean-IT: Supporting Lean Production with IT-Solutions**
 - Simulation-based planning of lean material and information flows
 - Dynamic adjustment of Kanban-loops based on leveled Production
- Production Logistics for Lean Production**
 - Flexible assembly and logistics systems
 - Configuration of optimized value streams under consideration of logistics and traffic

Target of the research project Dynamo PLV is to consider the interactions between production, logistics and traffic



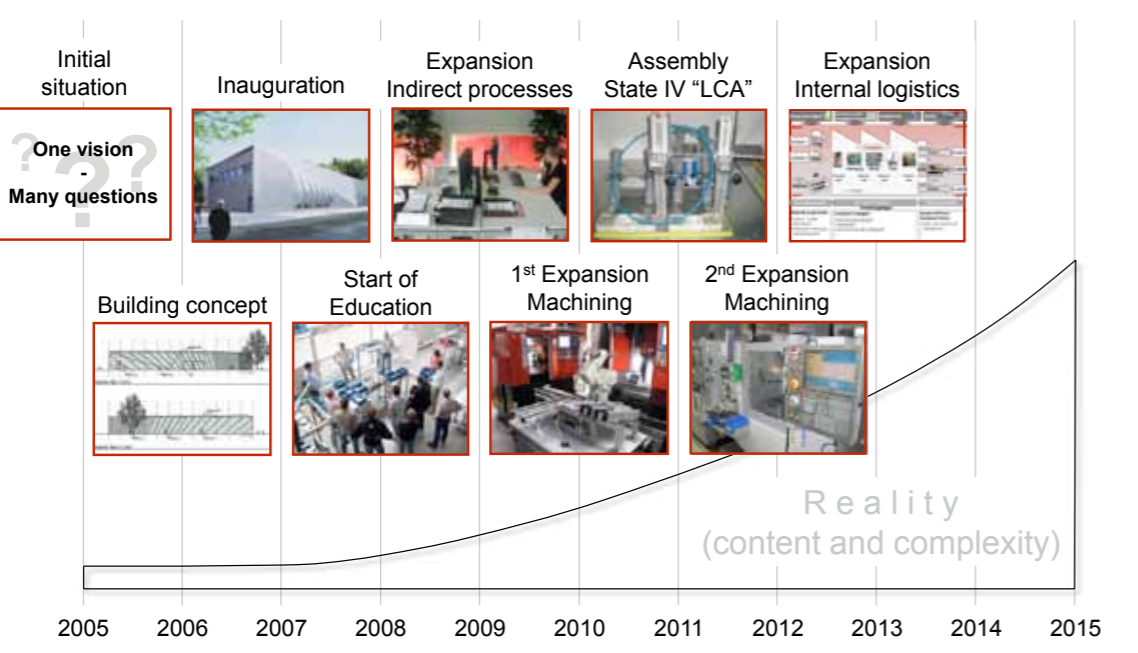
Department of Mechanical Engineering | Institute of Production Management, Technology and Machine Tools | Prof. Dr.-Ing. E. Abele | 220510SB1 | 22

Process learning factory CiP at TU Darmstadt: Awards



Department of Mechanical Engineering | Institute of Production Management, Technology and Machine Tools | Prof. Dr.-Ing. E. Abele | 220510SB1 | 24

Process learning factory CiP at TU Darmstadt: Our next steps



Department of Mechanical Engineering | Institute of Production Management, Technology and Machine Tools | Prof. Dr.-Ing. E. Abele | 220510SB1 | 23

5 years Process Learning factory CiP... and still new challenges!



- "Right-sized" Learning Factory? (theory, simulation, shopfloor vs. budget)
- Generalization vs. Specialization? (industries, products, processes)
- Business model (costs and continuity of partners and staff: research associates, student workforce, technical support)

Department of Mechanical Engineering | Institute of Production Management, Technology and Machine Tools | Prof. Dr.-Ing. E. Abele | 220510SB1 | 25

Establishment of the initiative on European Learning Factories under the aegis of TU Darmstadt / PTW on May 20th 2011



European universities in cooperation with PTW/CIP within the initiative (extract)

- Technical University Munich, Germany
- Business School Reutlingen, Germany
- University Bochum, Germany
- Technical University Vienna, Austria
- KTH Stockholm, Sweden
- University of Split, Croatia
- Hungarian Academy of Science
- University of Patras, Greece
- IPS, Setubal, Portugal



Department of Mechanical Engineering | Institute of Production Management, Technology and Machine Tools | Prof. Dr.-Ing. E. Abele | 220510SB1 | 26

Targets of the initiative on European Learning Factories

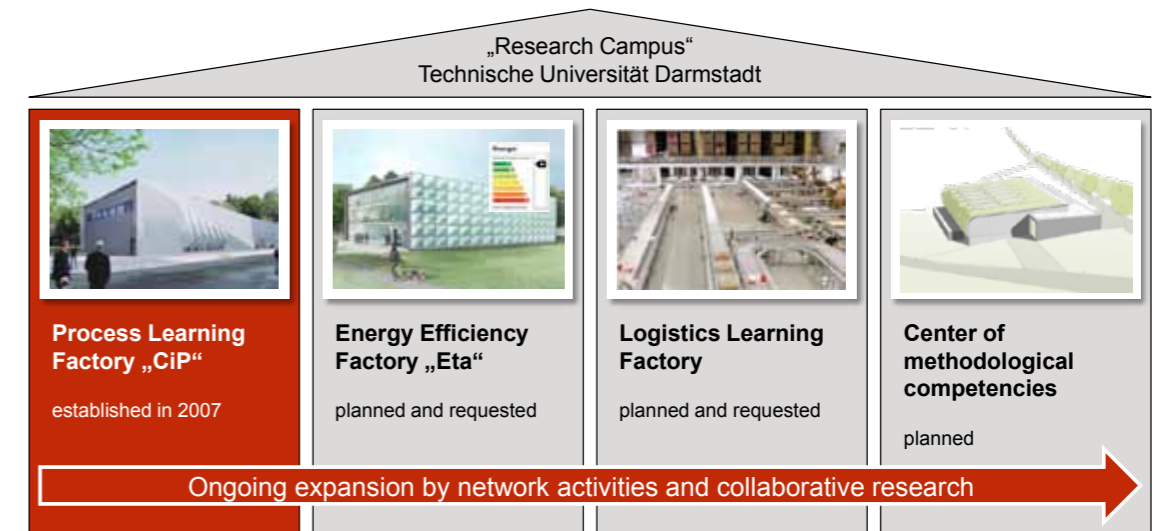


- Establishment of an European cooperation between universities / institutes working being pioneers in this field
- Exchange of knowledge and learning modules between partners
- Training of students, industry experts and managers
- Setting standards for trainings to gain efficiency in training
- Building competence centers for specific topics



Department of Mechanical Engineering | Institute of Production Management, Technology and Machine Tools | Prof. Dr.-Ing. E. Abele | 220510SB1 | 27

Our vision for the year 2020: „Research Campus“ with focus on „Urban Value Added“



- Targets:
- Enlargement of current education offer for students and industry employees
 - Research in comprehensive processes
 - Integration and cooperation of several departments in a common object
 - Motivation for multidisciplinary research activities

Department of Mechanical Engineering | Institute of Production Management, Technology and Machine Tools | Prof. Dr.-Ing. E. Abele | 220510SB1 | 28

Lessons learned so far: How to build up a Learning Factory



Be sure to have...

- a clear focus on **target groups** (industries, students,...)
- enough **resources** (money, staff, building, infrastructure, machine shop for daily improvement)
- **experience**, know-how
- **partners**, networking

and finally...

- **good luck!** (support, "business angels")

Department of Mechanical Engineering | Institute of Production Management, Technology and Machine Tools | Prof. Dr.-Ing. E. Abele | 220510SB1 | 29

Your contact persons at Process Learning Factory CiP



 <p>Eberhard Abele <i>Prof. Dr.-Ing.</i> <i>Head of the Institute</i> Office: L1 01 109 Phone: -2156 E-Mail: abele@...</p>	 <p>Sven Bechtloff <i>Dipl.-Ing.</i> <i>Chief Engineer</i> Office: L1 01 110 Phone: -2356 E-Mail: bechtloff@...</p>	 <p>Stefan Seifermann <i>Dipl.-Wirtsch.-Ing.</i> <i>Team Leader</i> Office: L1 01 230 Phone: -75305 E-Mail: seifermann@...</p>
 <p>Jenny Bachmann <i>Dipl.-Ing.</i> Office: L1 01 228 Phone: -75304 E-Mail: bachmann@...</p>	 <p>Jan Cachay <i>Dipl.-Wirtsch.-Ing.</i> Office: L1 01 233 Phone: -6551 E-Mail: cachay@...</p>	<p>N.N. <i>Dipl.-Ing.</i> Office: L1 01 231 Phone: -6840 E-Mail: ___@...</p>
 <p>Markus Rößler <i>M.Sc.</i> Office: L1 01 233 Phone: -75659 E-Mail: roessler@...</p>	 <p>Michael Tisch <i>Dipl.-Wirtsch.-Ing.</i> Office: L1 01 231 Phone: -6622 E-Mail: tisch@...</p>	 <p>Jan Wennemer <i>Dipl.-Wirtsch.-Ing.</i> Office: L1 01 231 Phone: -6840 E-Mail: wennemer@...</p>
 <p>Felix Wiegel <i>Dipl.-Ing.</i> Office: L1 01 228 Phone: -6823 E-Mail: wiegel@...</p>	 <p>Manuel Wolff <i>Dipl.-Ing.</i> Office: L1 01 233 Phone: -75303 E-Mail: wolff@...</p>	<p>Institute of Production Management, Technology and Machine Tools Technische Universität Darmstadt Petersenstr. 30, 64287 Darmstadt, GER Phone: +49 6151 16 - ... E-Mail: ...@ptw.tu-darmstadt.de www.prozesslernfabrik.de</p>
 <p>Annette Heb <i>Team Assistant</i> Office: L1 01 107 Phone: -6421 E-Mail: heb@...</p>	 <p>Christoph Schwarz <i>Technician</i> Office: L1 07 202 Phone: -75302 E-Mail: schwarz@...</p>	

Department of Mechanical Engineering | Institute of Production Management, Technology and Machine Tools | Prof. Dr.-Ing. E. Abele | 220510SB1 | 30

Prof. Dr. Gunther Reinhart



Prof. Dr. Gunther Reinhart is full professor for Industrial Management and Assembly Technology and director of iw b (Institute for Machine Tools and Industrial Management) at Technische Universitaet Muenchen (TUM). After studying mechanical engineering, he was research assistant at iw b from 1982 to 1988 with Prof. Dr. Joachim Milberg. After receiving the Ph.D. from TUM he started his industrial career with BMW Group, initially as head of the handling and welding engineering department and subsequently as director of the body paint shop. In 1993 he turned back to university to become professor and director of iw b.

From 2002 to 2007 Professor Reinhart took a sabbatical from university to become a member of the executive board of IWKA Corporation, a large German supplier with 13,000 employees worldwide. There he was in charge of Technology and Marketing. 2007 Professor Reinhart turned back

to university and has served with Professor Michael F. Zaeh as co-director of iw b with more than 100 employees.

He is also the chairman of the Bavarian Cluster for Mechatronics and Automation and since 2009 head of the Fraunhofer IWU research-department for Resource-Efficient Converting Machines (RMV). Gunther Reinhart is member of multiple scientific societies and associations like acatech, WGP, WLT, CIRP and AIM. He has approximately 300 publications to his credit and is author or editor of ten books and two series. He has supervised doctoral theses of some 100 research associates.



The Institute for Machine Tools and Industrial Management (iw b) of Technische Universitaet Muenchen is one of the major production technological institutes in Germany and consists of two chairs of the Faculty of Mechanical Engineering in Garching near Munich as well as a user centre in the area of production engineering in Augsburg. The two ordinariates, Institute for Industrial Management and Assembly Technologies and Institute for Machine Tools and Manufacturing Technology, define the focus of the research topics of iw b.

These are manufacturing processes, machine tools, handling, assembling and joining technology, control technology, robotics as well as industrial management, factory planning and logistics.

The staff of iw b dedicates itself to those fields in its research, teaching, and industrial exchange.

Green Factories Bavaria

GREEN FACTORY BAVARIA

VIENNA, MAY 10, 2012
2ND CONFERENCE ON LEARNING FACTORIES

DIPL.-ING. F. KARL
PROF. DR.-ING. G. REINHART



Agenda

- Introduction to *iwb*
- Initial Situation
- Green Factory Bavaria
- Enhancement of “Training Factory for Energy Productivity” (LEP)
- Conclusion and Outlook

Agenda

- Introduction to *iwb*
- Initial Situation
- Green Factory Bavaria
- Enhancement of "Training Factory for Energy Productivity" (LEP)
- Conclusion and Outlook

Introduction to *iwb*

Research Areas of *iwb*

Production Organization
and Logistics



Mechatronic
Manufacturing Systems



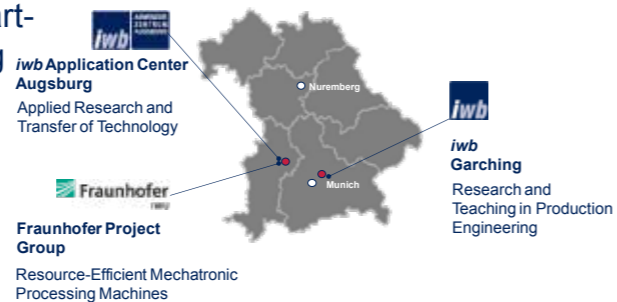
Manufacturing and
Assembly Technologies



Introduction to *iwb*

Infrastructure

- Largest institute within the Department of Mechanical Engineering
- 5.100 m² office space
- 3.650 m² laboratory
- Approx. 130 employees
- Approx. 10 Mio. € budget



Agenda

- Introduction to *iwb*
- **Initial Situation**
- Green Factory Bavaria
- Enhancement of "Training Factory for Energy Productivity" (LEP)
- Conclusion and Outlook

Initial Situation

Institute for Machine Tools
and Industrial Management
Prof. Dr.-Ing. M. Zäh
Prof. Dr.-Ing. G. Reinhart



Situation in Bavaria

High Share of Nuclear Energy in Bavaria

Nuclear power plants will be shut down by 2022, though it covers 2/3 of Bavarian energy consumption



Intentions to Increase E-Mobility

Growing number of electric vehicles will increase the demand for electric power.



Bavaria as a Popular Holiday Destination

Tourism accounts for approx. 8 % of Bavarian GDP (turnover: 27 bn €).



Bavaria needs to fill the gap caused by the pull out from nuclear energy and to maintain its environment and landscape.

© iw 2012 5/10/2012 Sources: Bayerisches Landesamt für Statistik und Datenverarbeitung 2011, Bayerisches Wirtschaftsministerium 2010, Striebig 2003 Pictures: dpa, BMW, bayern.tourismus.de

Slide 7

Initial Situation

Institute for Machine Tools
and Industrial Management
Prof. Dr.-Ing. M. Zäh
Prof. Dr.-Ing. G. Reinhart



Reduction of Energy Consumption in Manufacturing

Bavaria as a Strong Industrial Site

Manufacturing sector accounts for approx. 28 % of gross value and 35 % of energy consumption.



Reduction of Energy Consumption

Reduction of energy consumption is a powerful possibility to fill the gap caused by the pull out. A reduction of 30% (10 TWh/a) could obsolete an average plant.



Further Advantages for Companies and Bavaria

- Reduction of production costs
- Increase of competitiveness
- Securing of jobs
- Protection of the region
- ...



Knowledge about energy saving potentials and possibilities needs to be transferred to Bavarian companies, especially to small and medium-sized enterprises.

© iw 2012 5/10/2012 Sources: Bayerisches Landesamt für Statistik und Datenverarbeitung 2011, Bayerisches Wirtschaftsministerium 2010 Pictures: BMW, Kuka, Audi, Siemens, Kaeser, wikipedia, bayern-online.com

Slide 8

Initial Situation

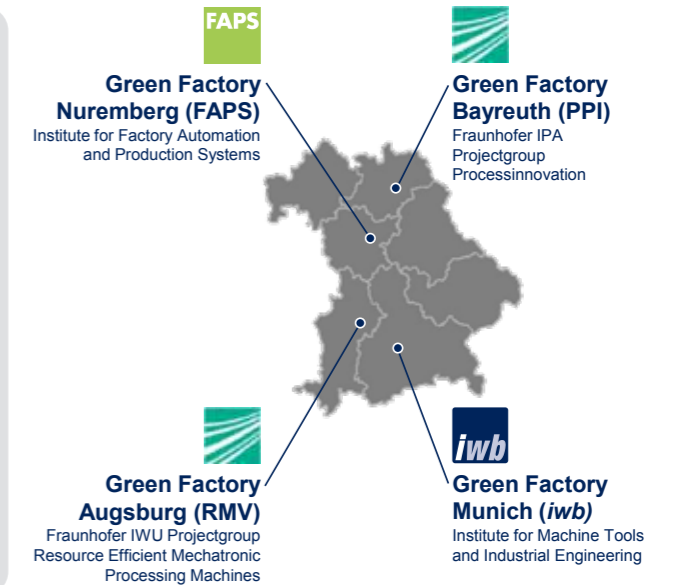
Institute for Machine Tools
and Industrial Management
Prof. Dr.-Ing. M. Zäh
Prof. Dr.-Ing. G. Reinhart



Shop Floor of Green Factories Bavaria

Four Green Factories Will Be Built Up in Bavaria at Different Sites, e.g.

- Training, demonstration, laboratory and research factories
- Transfer of knowledge to companies
 - Methodological approaches
 - Technical solutions (e.g. best practices)
- Support of small and medium companies
 - Measurement
 - Green services
 - Trainings
 - Seminars



© iw 2012 5/10/2012

Slide 9

Agenda

- Introduction to iw
- Initial Situation
- **Green Factory Bavaria**
- Enhancement of “Training Factory for Energy Productivity” (LEP)
- Conclusion and Outlook

© iw 2012 5/10/2012

Slide 10



One common platform, many distinguished research cases

Foci of Green Factories

<p>RMV Augsburg</p> <ul style="list-style-type: none"> • Factory building and equipment • Company organization and order processing • Joining and handling processes 	<p>iwb München</p> <ul style="list-style-type: none"> • Additive manufacturing processes • Machining processes (e.g. machine tools) • Laser cutting and welding 	<p>PPI Bayreuth</p> <ul style="list-style-type: none"> • Production logistics and service engineering • Primary shaping • Disassembling and cleaning 	<p>FAPS Erlangen</p> <ul style="list-style-type: none"> • Technical planning and control of production systems • El. Engineering • Electronic and mechatronic production
--	---	--	--

Interdisciplinary Topics

Measuring technology Indices	Simulation Certification	Standardization Technology transfer	Energy monitoring Etc.
------------------------------	--------------------------	-------------------------------------	------------------------

Corporate Activities

Green Services	Conferences	Workshops	Etc.
----------------	-------------	-----------	------





Green Factory at Augsburg (RMV)

<p>Green Processes</p> <ul style="list-style-type: none"> • Assembly processes • Painting processes • Handling of flexible parts (e.g. CFK) • ... <p>→ Combination to an co-here production process</p> 	<p>Green Factory Building</p> <ul style="list-style-type: none"> • Depiction of an energy-efficient factory building and infrastructure • Construction of a sustainable factory building • Implementation of building equipment (e.g. compressed air, air conditioning) 	<p>Green PPC</p> <ul style="list-style-type: none"> • Long term planning aspects (e.g. green and brown-field planning, interactions with LEAN) • Short term planning aspects (e.g. smoothing of energy pikes, energy flexibility to react to energy fluctuations) 
--	---	---

Combination to a new demonstration platform to show interactions between machines, planning, factory building and infrastructure



Green Factory at Bayreuth (PPI)

<p>Consideration of Different Manufacturing Processes and Forms of Energy</p> <ul style="list-style-type: none"> • Processes <ul style="list-style-type: none"> – Primary shaping – Separating <ul style="list-style-type: none"> • Disassembly • Cleaning • Different forms of energy (electric, potential, thermal) 	<p>Installation of Different Demonstration Platforms</p> <ul style="list-style-type: none"> • Primary shaping (CFK in an autoclave) • Disassembly of forms / CFK-parts • Cleaning of forms • Intra-logistics and warehouse • Green Services (e.g. retrofitting, measuring of energy consumption, energy recovery) 
--	---

Build up of an integrated production process from the demonstrators considering a CFK-product (bicycle brake)



Green Factory at Nuremberg (FAPS)

<p>Technical Planning and Control of Production Systems</p> <ul style="list-style-type: none"> • Reduction of energy consumption of IT-systems in production • Integration of local intelligence in sensors and actors • Decreasing of tact times in not fully loaded phases • Adapted controls 	<p>Engineering of Electrical Systems</p> <ul style="list-style-type: none"> • Integration of new materials and connecting technologies in power electronics • Design of illumination systems 	<p>Manufacturing of Electronic and Mechatronic Products</p> <ul style="list-style-type: none"> • Analysis and demonstration of processes with minimal energy expanses (e.g. brazing and soldering, handling) 
--	---	--

Integration of the topics into a demonstration line along the value adding chain of mechatronic products or engines



Green Factory at Munich (iwb)

Displaying of Various Manufacturing Processes

- Additive manufacturing processes
- Metal-cutting manufacturing processes
- Laser cutting and welding
- Processes at the existing Training Factory for Energy Productivity (LEP)



Existing Training Factory for Energy Productivity (LEP)*

- Displaying various manufacturing processes
- Manufacturing of a gear box
- Methodological improvement over the training



► Enhancement of the existing Training Factory for Energy Productivity (LEP, "Lernfabrik für Energieproduktivität", see www.energielernfabrik.de).

Agenda

- Introduction to iwb
- Initial Situation
- Green Factory Bavaria
- Enhancement of "Training Factory for Energy Productivity" (LEP)
- Conclusion and Outlook



Integration of Further Aspects in LEP

Displaying of PPC Aspects (Production Planning and Control)

- Potentials to reduce energy consumption through planning
- Possibilities for energy flexibility (energy consumption depending on availability)

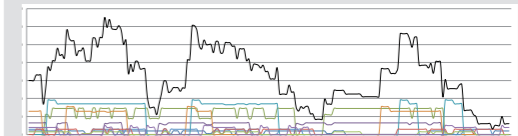
Integration of Additional Machines and Infrastructure, e.g.

- Energy storages to buffer energy
- Redundant and alternative machines and processes to display interactions between lead time and energy consumption



Enlargement of Measurement and Visualization Equipment

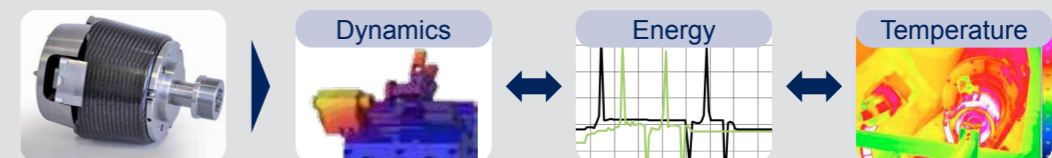
- Installation of additional measuring points
- Extension of visualization devices (e.g. on machine level)
- Implementation of energy forecasting



Build up of a Machine Tool Laboratory

Build up of a Competence Center for Energy Efficiency at Machine Tools

- Demonstration, research, teaching and laboratory platform to holistically examine machine tool behavior (interactions between dynamics, temperature and energy consumption)



Transfer of Measures

- Possibilities to increase energy efficiency at new and existing machines
- Direct experience and visualization of effects of single measures on machine behavior

Analysis of Energy Efficiency

- Potential of low weight materials in components (e.g. CFK)
- Influences on energy consumption
- Interactions between energy efficiency and dynamic as well as thermal behavior

Agenda

- Introduction to *iwb*
- Initial Situation
- Green Factory Bavaria
- Enhancement of “Training Factory for Energy Productivity” (LEP)
- **Conclusion and Outlook**

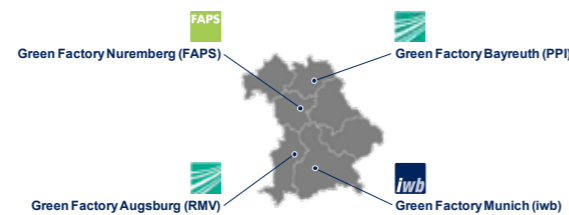
Conclusion and Outlook

Conclusion

- Arising gap in Bavarian's energy supply due to German pull out from nuclear power
- Need for Bavarian companies to reduce energy consumption in production
- Technical and methodological knowledge has to be transferred to companies

Outlook

- Build up of four Green Factories in Bavaria at different sites
- Demonstration of different topics at each location
- Transfer of knowledge through seminars, green services, trainings, ...



Kontakt

Prof. Dr.-Ing. Gunther Reinhart

Dipl.-Ing Florian Karl

Raum 2329
Tel. +49 89 / 289 - 155 03
Fax +49 89 / 289 - 155 55
E-Mail Gunther.Reinhart@...

Raum 1327
Tel. +49 89 / 289 - 154 96
Fax +49 89 / 289 - 155 55
E-Mail Florian.Karl@iwB.tum.de

Adresse

iwb - Technische Universität München
Boltzmannstraße 15
85748 Garching
www.iwb.tum.de

Prof. Dr.-Ing. Vera Hummel



Vera Hummel, Prof. Dr. Dipl.-Ing., is a professor at the ESB Business School, Reutlingen University since 2010 for logistic network design and planning.

Before she worked for Mercedes-Benz in Switzerland and in South Africa as well as for Fraunhofer IPA and the University of Stuttgart. Currently she is leading the expert group of logistics at HSRT.

She also is the initiator - Construction of a „ESB logistics learning factory,, on the campus for education, research and training. Her research, consulting and trainings topics cover process management, logistics, industrial engineering, quality management and business excellence.



ESB Business School, Reutlingen University
We are one of Germany's leading international business schools, and one of the first state institutions to offer integrated international degrees, which ESB Business School has awarded for almost 40 years now. ESB Business School is part of Reutlingen University, a state-owned university in Baden-Württemberg. With nearly 60 professors and around 2,200 students, ESB Business School is one of the biggest business schools in Germany. For many years, ESB Business School has consistently been at the top of all league tables in the university rankings carried out by specialist journals and rating agencies. Reutlingen University offers international academic programmes with close ties to industry and commerce. Thanks to its living international dimension, values-based teaching and close collaboration with the business world, we enjoy an excellent reputation both within Germany and abroad.

Multi-Dimensional Networked Learning within the ESB Logistics Learning Factory – Innovative approach, teaching-learning concept and engineering project games

Prof. Dr.-Ing. Harald Augustin



Prof. Dr.-Ing. Harald Augustin, Deputy Dean at the ESB Business School at the Reutlingen University, studied mechanical engineering at the Technical University Karlsruhe, Germany, in France, Australia and Canada and finalized his PhD (Dr.-Ing.) at the Technical University Kaiserslautern.

His fields of research, teaching and training are factory and logistics systems, specialised in factory and warehouse planning, Digital Factory, Green Warehousing and Lean Warehousing. A main field of expertise are information and communication systems for the Virtual Collaborative Engineering.

In this subject he is head of the Virtual Engineering and Training Center VETC at the ESB Business School.



ESB Business School, Reutlingen University
We are one of Germany's leading international business schools, and one of the first state institutions to offer integrated international degrees, which ESB Business School has awarded for almost 40 years now. ESB Business School is part of Reutlingen University, a state-owned university in Baden-Württemberg. With nearly 60 professors and around 2,200 students, ESB Business School is one of the biggest business schools in Germany. For many years, ESB Business School has consistently been at the top of all league tables in the university rankings carried out by specialist journals and rating agencies. Reutlingen University offers international academic programmes with close ties to industry and commerce. Thanks to its living international dimension, values-based teaching and close collaboration with the business world, we enjoy an excellent reputation both within Germany and abroad.

Multi-Dimensional Networked Learning within the ESB Logistics Learning Factory – Innovative approach, teaching-learning concept and engineering project games

Multi-Dimensional Networked Learning within the ESB Logistics Learning Factory

2nd CONFERENCE ON LEARNING FACTORIES
Competitive production in Europe through education and training

May 10th 2012
Vienna University of Technology

Prof. Dr.-Ing. Vera Hummel
Prof. Dr.-Ing. Harald Augustin
ESB Business School
Reutlingen University

Overview

- Initial situation
- ESB Logistics Learning Factory Structure
- Innovative approach
- Teaching-learning concept
- Engineering project games
- Conclusion

ESB Logistics Learning Factory Initial Situation



- **Change of the job profile** -> beside the classic tasks focused on logistics functions, more and more problem-oriented projects appear across the whole value chain
- Shortly after getting their bachelor and master certificates, graduates are already positioned in the **role of a project engineer**
- **Provision of connected learning contents** of the logistics from theory and practice - **on the scale of the project-, factory- and the network planning and design** - are, according to industrial partners and advisory board, necessary for the accomplishment of future challenges
- **Via professional business competence**, knowledge and action can be linked with regards to technical competence, method competence, social competence and individual competence, to ensure top rankings for ESB and to increase the attractiveness of the study programs
- **Requirement of an integrated factory** to cover an innovative learning environment for students, a training infrastructure for the industry, as well as a research centre for the advancement of technology, management and workflow in logistics to extent research activities

ESB Logistik Lern Fabrik

Prof. Dr.-Ing. Dipl.-Ing (FH) Vera Hummel, Logistiknetzwerkplanung und -gestaltung, Hochschule Reutlingen, Alteburgstrasse 150, 72762 Reutlingen, www.reutlingen-university.de, +49 (0)7121 271-3031, Vera.Hummel@reutlingen-university.de

3

ESB Logistics Learning Factory 1. Products and Spectrum of Goods 2. Services: Support for logistics services (ramp up)



Cityroller Scooter HUDORA L205 with light(14599)

- final / light assembly
- flexible creation of different models
- single and small batch series
- commissioning, packaging and distribution



ESB Logistik Lern Fabrik

Prof. Dr.-Ing. Dipl.-Ing (FH) Vera Hummel, Logistiknetzwerkplanung und -gestaltung, Hochschule Reutlingen, Alteburgstrasse 150, 72762 Reutlingen, www.reutlingen-university.de, +49 (0)7121 271-3031, Vera.Hummel@reutlingen-university.de

5

Logistics services (ramp up)



Conceptualization of:

- Consignment stock
- Replacement part logistics with 24/7 service
- Recall Logistics
- Packaging logistics
- Assembly and installation
- Product finalization
- Supply warehouse
- Reprocessing treatment

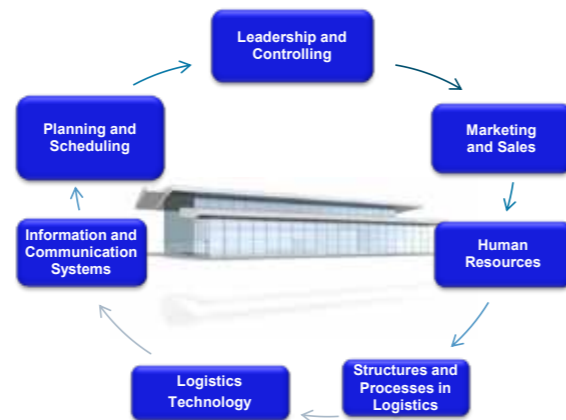
Source: <http://www.lgi.de/branchen/electronics.html>

ESB Logistics Learning Factory Integrated content



Factory areas:

- Marketing and Sales
- Product / Service Development
- Procurement
- Information Systems
- Process Engineering and Material Flow
- Industrial Engineering / Work Science
- Intake
- Storage
- Planning and Scheduling
- (light) Assembly
- Picking up the consignments
- Packing Area
- Distribution
- Yard Management
- Human Ressource
- Finance and Controlling



Hochschule Reutlingen
Reutlingen University

ESB Logistik Lern Fabrik

Prof. Dr.-Ing. Dipl.-Ing (FH) Vera Hummel, Logistiknetzwerkplanung und -gestaltung, Hochschule Reutlingen, Alteburgstrasse 150, 72762 Reutlingen, www.reutlingen-university.de, +49 (0)7121 271-3031, Vera.Hummel@reutlingen-university.de

4

ESB Logistics Learning Factory Process and Infrastructure Maturity modell



Procurement

RG	Beschreibung	Infrastruktur
1	Arbeitsplatz keine elektronische Beschaffungsinformationen	Arbeitsplatz mit Dokumenten Lieferantenkataloge
2	Arbeitsplatz mit elektronischer Beschaffungsinformationen, automatische Bestandsführung, manuelle Bestellung	Arbeitsplatz mit I&K Systeme zur Bestandsführung
3	Arbeitsplatz mit elektronischer Beschaffungsinformationen, automatische Bestandsführung, workflow Bestellung	Arbeitsplatz mit I&K Systeme zur Bestandsführung Workflow-Management-System
4	n.v.	

Intake

RG	Beschreibung	Infrastruktur
1	wenig Info, Bestellinfo liegt nicht vor, Ware kann keinem Vorgang zugeordnet werden, MA sucht Info.	Arbeitsplatz mit Dokumenten Fördermittel Hubwagen
2	Bestellinfo liegt vor, Ware kann identifiziert und zugeordnet werden, Einbuchung ins System	Arbeitsplatz mit I&K ERP System Fördermittel s.o.
3	Bestellinfo liegt vor, Ware wird automatisch identifiziert und eingebucht	Arbeitsplatz mit I&K s.o. RFID System
4	Bestellinfo liegt vor, Ware wird automatisch identifiziert und eingebucht sowie zum Lager befördert	Arbeitsplatz mit I&K s.o. RFID System s.o Fördermittel automatisiert od FTS

Maturity Model

- ML 1 old fashioned, chaotic
- ML 2 partial optimized
- ML 3 lean, robust and sustainable
- ML 4 automated (were applicable)

- Input
- Learning goals
- Processes
- Instruments
- Know-How
- Output



Storage

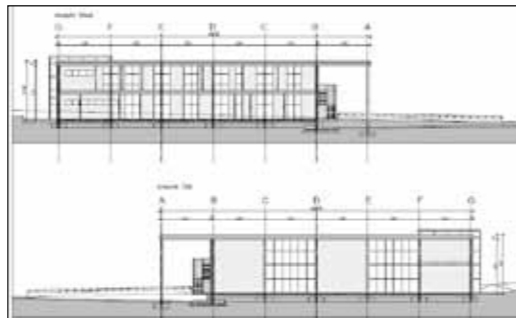
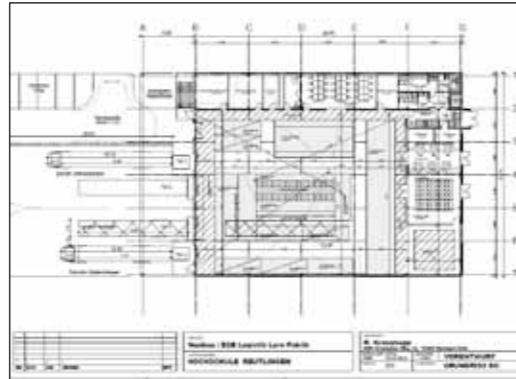
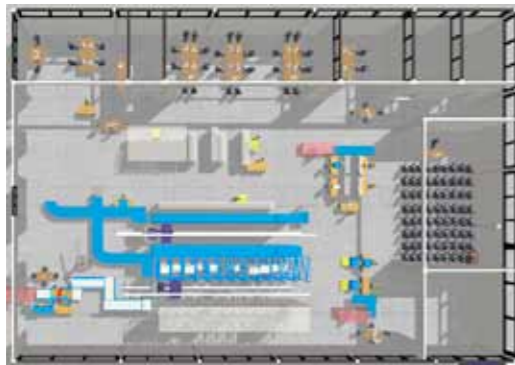
RG	Beschreibung	Infrastruktur
1	manuelles ein- und auslagern, manuelle Bestandsführung, keine Lagerprinzipien	Arbeitsplatz, manuelle Dokumente Festplatzlagersysteme: Regallager, Blocklager,
2	Manuelles ein- und auslagern, Bestandsführung mit EDV, Verwaltung der Lagerplätze, chaotische	Arbeitsplatz mit I&K Festplatzlagersysteme: Regallager, Blocklager,
3	teilautomatisches ein- und auslagern, Bestandsführung mit EDV, Verwaltung der Lagerplätze, chaotische Lagerplatzzuweisung, FIFO Prinzipien	Arbeitsplatz mit I&K Festplatzlagersysteme: Regallager, Blocklager, RFID System
4	Automatisiertes Ein- und Auslagern	Automatisches Lager (z.B. AKL) Arbeitsplatz, mit I&K RFID System s.o Automatisches Lager (z.B. Palettenmagazin mit B&G)

ESB Logistik Lern Fabrik

Prof. Dr.-Ing. Dipl.-Ing (FH) Vera Hummel, Logistiknetzwerkplanung und -gestaltung, Hochschule Reutlingen, Alteburgstrasse 150, 72762 Reutlingen, www.reutlingen-university.de, +49 (0)7121 271-3031, Vera.Hummel@reutlingen-university.de

6

ESB Logistics Learning Factory
Processes, Infrastructure and Building



ESB Logistik Lern Fabrik

Prof. Dr.-Ing. Dipl.-Ing (FH) Vera Hummel, Logistikknetzwerkplanung und -gestaltung, Hochschule Reutlingen, Alteburgstrasse 150, 72762 Reutlingen, www.reutlingen-university.de, +49 (0)7121 271-3031, Vera.Hummel@reutlingen-university.de

7

ESB Logistics Learning Factory
Factory Building- Architecture Model

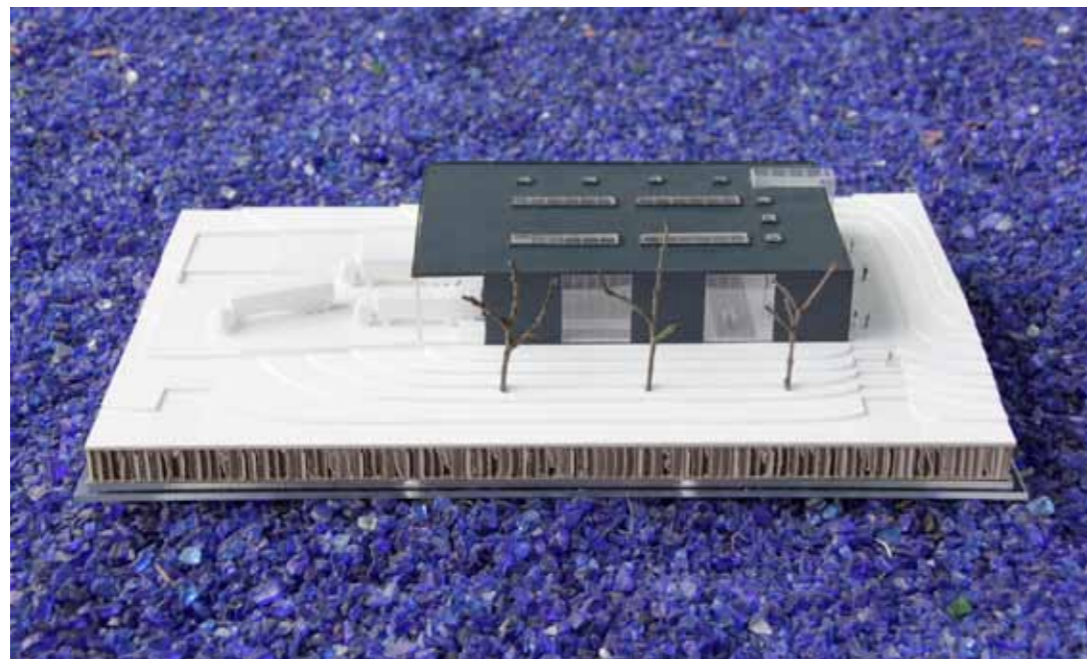


ESB Logistik Lern Fabrik

Prof. Dr.-Ing. Dipl.-Ing (FH) Vera Hummel, Logistikknetzwerkplanung und -gestaltung, Hochschule Reutlingen, Alteburgstrasse 150, 72762 Reutlingen, www.reutlingen-university.de, +49 (0)7121 271-3031, Vera.Hummel@reutlingen-university.de

9

ESB Logistics Learning Factory
Factory Building- Architecture Model



ESB Logistik Lern Fabrik

Prof. Dr.-Ing. Dipl.-Ing (FH) Vera Hummel, Logistikknetzwerkplanung und -gestaltung, Hochschule Reutlingen, Alteburgstrasse 150, 72762 Reutlingen, www.reutlingen-university.de, +49 (0)7121 271-3031, Vera.Hummel@reutlingen-university.de

8

ESB Logistics Learning Factory
Factory Building- Architecture Model and Area Plan



ESB Logistik Lern Fabrik

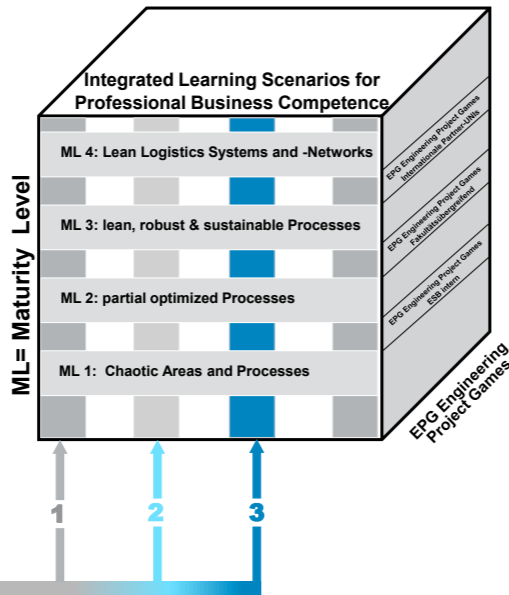
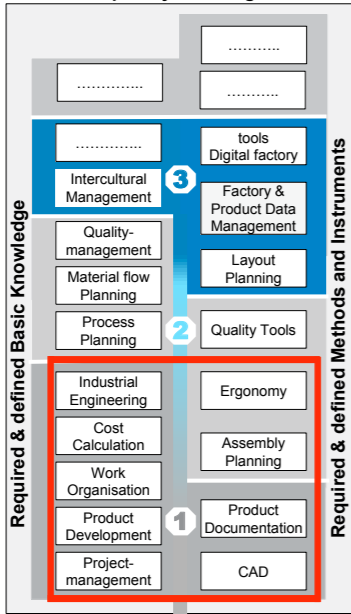
Prof. Dr.-Ing. Dipl.-Ing (FH) Vera Hummel, Logistikknetzwerkplanung und -gestaltung, Hochschule Reutlingen, Alteburgstrasse 150, 72762 Reutlingen, www.reutlingen-university.de, +49 (0)7121 271-3031, Vera.Hummel@reutlingen-university.de

10

ESB Logistics Learning Factory
Multidimensional Networked Studying in the ESB LLF



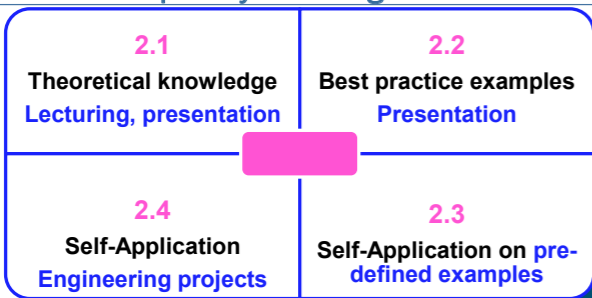
Interdisciplinary Learning Moduls



ESB Logistik Lern Fabrik

Prof. Dr.-Ing. Dipl.-Ing (FH) Vera Hummel, Logistiknetzwerkplanung und -gestaltung, Hochschule Reutlingen, Alteburgstrasse 150, 72762 Reutlingen, www.reutlingen-university.de, +49 (0)7121 271-3031, Vera.Hummel@reutlingen-university.de

ESB Logistics Learning Factory
Interdisciplinary Learning Moduls



3 Engineering Project Games
Self applying in groups
for a defined group of parts of the city scooter

2 Knowledge transfer for required methods and instruments
Project management
CAD & product documentation
Part lists & working plan
Time determination
Costing

1 Basic Knowledge:
Lecturing, online-learning, self studying
Product development
Industrial engineering
Work sciene,
Cost calculation

Qualification Strategy



ESB Logistik Lern Fabrik

Prof. Dr.-Ing. Dipl.-Ing (FH) Vera Hummel, Logistiknetzwerkplanung und -gestaltung, Hochschule Reutlingen, Alteburgstrasse 150, 72762 Reutlingen, www.reutlingen-university.de, +49 (0)7121 271-3031, Vera.Hummel@reutlingen-university.de

ESB Logistics Learning Factory
EPG Engineering Project Games – Expertise and History



“When plans come to life”



	MinePlan	MINT	ViKoP (FIT 2011)	VIIECO ViPPER	VIIECO ViSLER I	VIIECO ViSLER II	EPG VLC / VPC
Implementation	1994	1995-1998	1998-2003	2004	2004	2009	2011
Products	Truck axles	Truck axles	Truck axles	Pneumatic Valve	Printers & Plotters	Laptops	Laptops
Content	Factory planning	Factory planning	Factory planning	Product change management, factory planning	warehouse and factory planning	Transportation, warehouse & factory planning, QM	International SC Design, warehouse & factory planning, QM
Location	local	international	international	international	international	international	international

Prof. Dr.-Ing. Dipl.-Ing (FH) Vera Hummel, Logistiknetzwerkplanung und -gestaltung, Hochschule Reutlingen, Alteburgstrasse 150, 72762 Reutlingen, www.reutlingen-university.de, +49 (0)7121 271-3031, Vera.Hummel@reutlingen-university.de

ESB Logistics Learning Factory
EPG Engineering Project Games – Planning Tasks

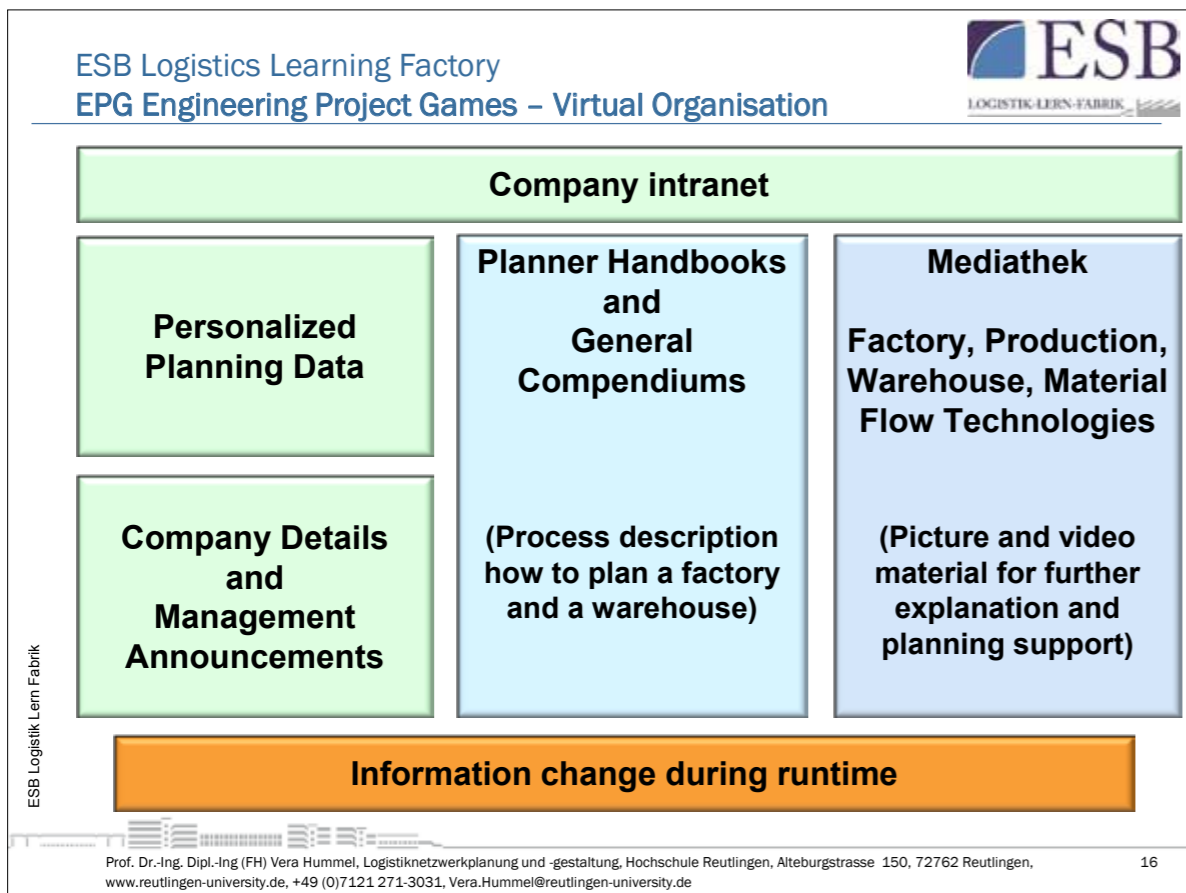
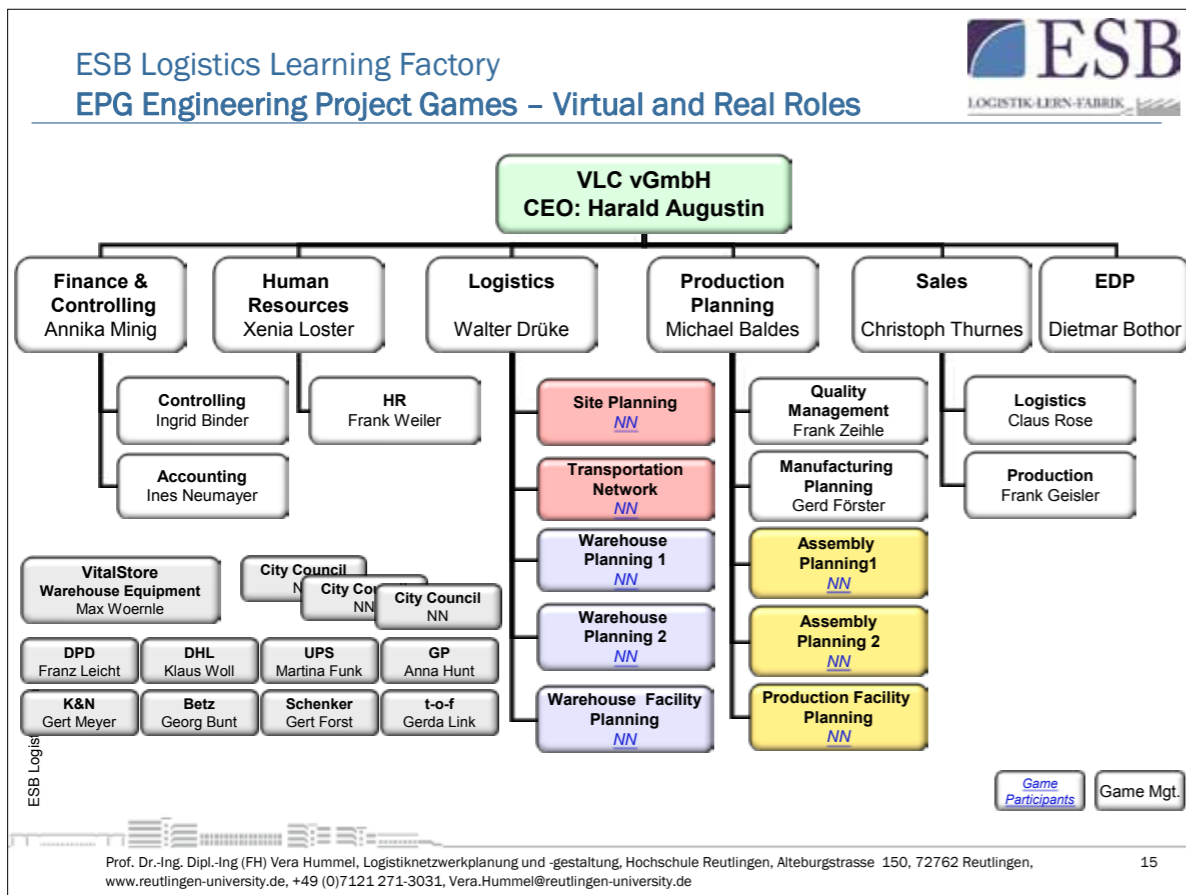


- Development of an European logistics strategy
- Transportation planning (pallets and parcels)
- Site planning with evaluation and site(s) selection
- Warehouse(s) planning
- Quality management / Risk management
- Factory / Assembly planning for several production lines
- Total cost and efficiency calculation
- Presentation of group results to the company managing board

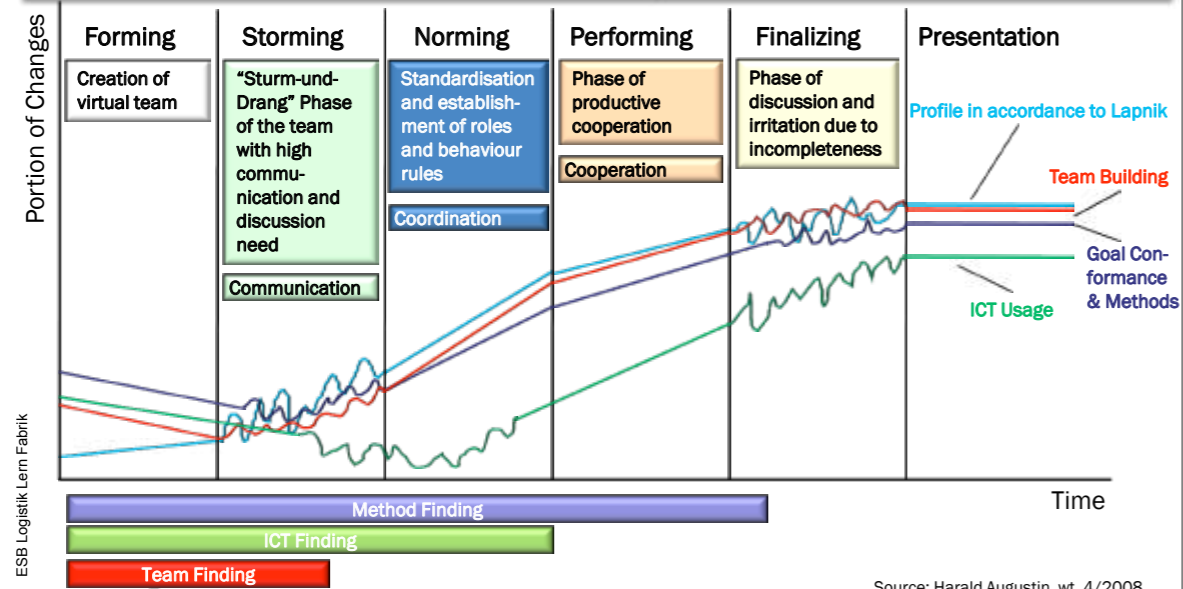


ESB Logistik Lern Fabrik

Prof. Dr.-Ing. Dipl.-Ing (FH) Vera Hummel, Logistiknetzwerkplanung und -gestaltung, Hochschule Reutlingen, Alteburgstrasse 150, 72762 Reutlingen, www.reutlingen-university.de, +49 (0)7121 271-3031, Vera.Hummel@reutlingen-university.de



Experience the 4th dimension of international Factory / Warehouse Planning



Source: Harald Augustin, wt, 4/2008

Conclusion

- ESB LLL is an initiative of 10 Professors (Fachgruppe Logistik)
- Core team of 3 Professors: lead **Prof. V. Hummel**, **Prof. H. Augustin**, Prof. W. Echelmeyer, ESB LLF is integrated in the SEP (strategy development plan)
→ Vision: the **New Factory will be established by 2014** on the campus
- Building, infrastructure and business model are worked out. **Financial requirements are identified.**
- Sponsoring concept** for the factory building is available (Platin, Gold and Silver sponsor)
- Different sources for financing** the infrastructure as well as for the development of learning modules and scenarios **are identified** and are applied for.
- The **master study programmes will be from 2013 a „project oriented programm“** (3 semesters) Projects will be run with industry & necessary theoretical and methodological Know-How will be provided by the professors
- The **bachelor study programmes are under investigation** and will be project oriented as from 2014 onwards

Block I
Universities

Block I I
Industry

Block I I I
Learning and Innovation Factory
of the Vienna University of Technology

Dipl.Ing. Rudolf Hamp



Rudolf Hamp studied mechanical engineering in Vienna and after his graduation he worked as teacher and consultant.

In 1981 he started his career in the engine and transmission plant in Vienna-Aspern and soon he managed the material and production control. In 1988 he took an assignment in Rüsselsheim. Hamp returned to Vienna as manager manufacturing services and in this function – and later on as plant manager – he implemented the lean manufacturing concept. Aspern took over a leading role in lean manufacturing and thus he founded the reputation of the plant as a benchmark powertrain plant of the world. During his direction the first important plant expansion of the 5-speed transmission plant and the cylinder head production was carried out.

In 2000 Rudolf Hamp was assigned as plant manager in Szentgotthard, Hungary, and developed the plant to a measure of production processes to increase quality and productivity. The plant was honored with

the JIPM Award of the Japan Institute for Plant Maintenance in 2004 and the Quality Award of the European Foundation for Quality Management in 2006.

From October 2005 to August 2011 Rudolf Hamp was general manager of Opel Wien. He led the ramp-up of the newly built 6-speed transmission and the start of production of the third generation of the ECOTEC engines (in 2009) and the turbo engines (2010).

As of December 2011 Hamp is member of the Advisory Board of Opel Wien GmbH.



Wir leben Autos.

Every second powertrain, the heart of Opel or Vauxhall vehicles, comes from Vienna. In the three decades since start of production, Opel Vienna has continuously set standards in quality, reliability and productivity and, through its consistent implementation of downsizing technology, shows that its product portfolio is more than trendy. Opel Wien GmbH has 1,950 employees and with its annual production of 1.55 million units, it is the largest General Motors Powertrain plant in the world. From start of production in 1982 up to now about 32 million engines and transmissions were produced. The main customers are still the Opel plants in Europe. However, because globalization is ever progressing, customers now are situated in Brazil, Mexico, the USA, China, South Korea and Australia and, as of 2012, also in South Africa and India.

Learning shopfloor – continuous improvement

Welcome to the learning shopfloor of Opel Wien



Learning Factories – Learning Shopfloor

Content

1. Introduction of Opel Wien GmbH
2. Importance of People to be competitive
3. Living examples at Opel Wien
4. Summary

Introduction of Opel Wien GmbH

3

R. Hamp - Opel Wien GmbH



Opel Wien GmbH

Plant Aspern



4

R. Hamp - Opel Wien GmbH



Facts & Figures 2011

Currently ~ 2000 employees work at plant Aspern

Production

Engines	603.188
5-gear transmissions	514.549
6-gear transmissions	432.421
Total	1.552.003

Production cumulative (1982 – 2011)

Engines	11,8 Mill.
Transmissions	21,0 Mill.
Total	32,8 Mill. engines and transmissions



5

R. Hamp - Opel Wien GmbH



Products 2012

M20/32 transmission
6- gear
manual + MTA



F17 transmission
5- gear
manual + MTA



TWINPORT ECOTEC engine
1.0 / 1.2 / 1.4 / Eflex / 1.4 Turbo



Variants	74	51	47
Customers			
GME	Opel/Vauxhall Saab	Opel/Vauxhall	Opel/Vauxhall
GMIO	Opel, Chevrolet, Buick, Holden	Opel, Chevrolet	Opel, Chevrolet
GMNA	Chevrolet	Chevrolet	Chevrolet
GMSA	Chevrolet	Chevrolet	

6

R. Hamp - Opel Wien GmbH



Global customers



7

R. Hamp - Opel Wien GmbH



Importance of People to be competitive

8

R. Hamp - Opel Wien GmbH



Opel Wien

Importance of people to be competitive

A production plant

- In a very competitive global business
- In a high cost country, without strong home market
- Manufacturing factors
 - Machine } no competitive advantage,
Material } accessible to everybody, everywhere
 - Method } competitive strength, must be developed
Man } in the plant

Our strength are our people

9

R. Hamp - Opel Wien GmbH



Learning Factories – Learning Shopfloor

Importance of people to be competitive

Applying the Power of people in all areas and levels

- There is no factory without people
- All new methods, technologies and systems are developed and applied by people
- Sustained execution and improvement of processes based on people

Skills, competences, continuous improvement, people involvement and development are key to be competitive

10

R. Hamp - Opel Wien GmbH



Developing people and organization

A never ending Process

Our Evolution:

- Teamorganisation since 1981
- Strong suggestion system
- Systematic CIP since 1989
- Policy deployment (Hoshin Kanri) since 1993
- A strong set of improvement tools
- One integrated production system – GMS
- Consequently executed in daily live

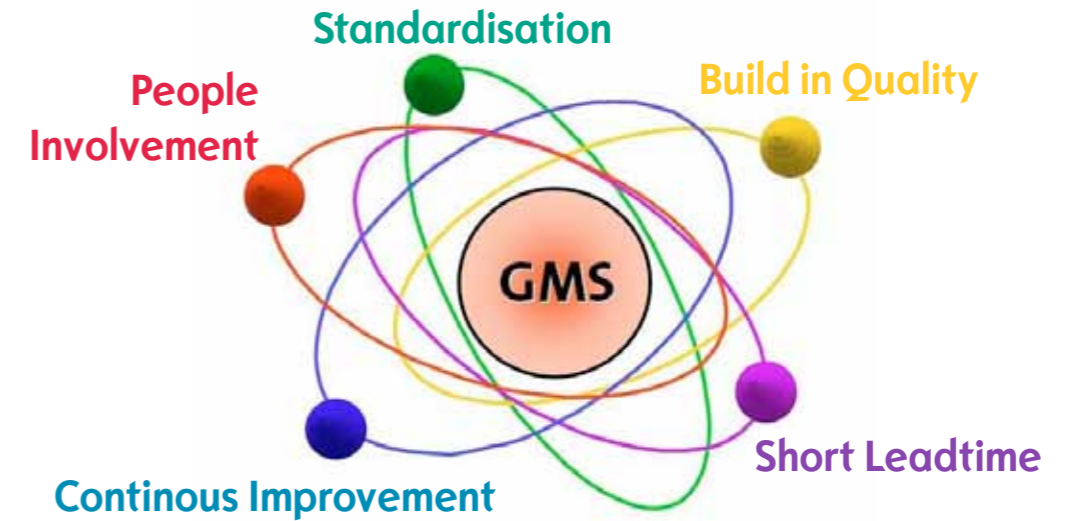
Many setbacks and Lessons Learned

11

R. Hamp - Opel Wien GmbH



Global Manufacturing System



13

R. Hamp - Opel Wien GmbH



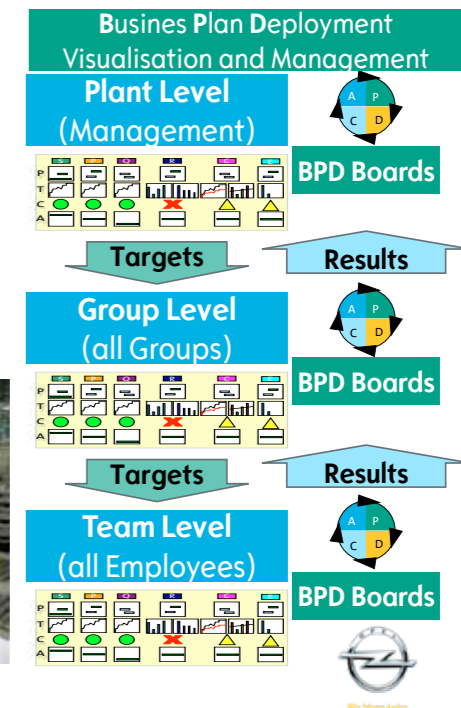
Living examples at Opel Wien

12

R. Hamp - Opel Wien GmbH



Business Plan Deployment

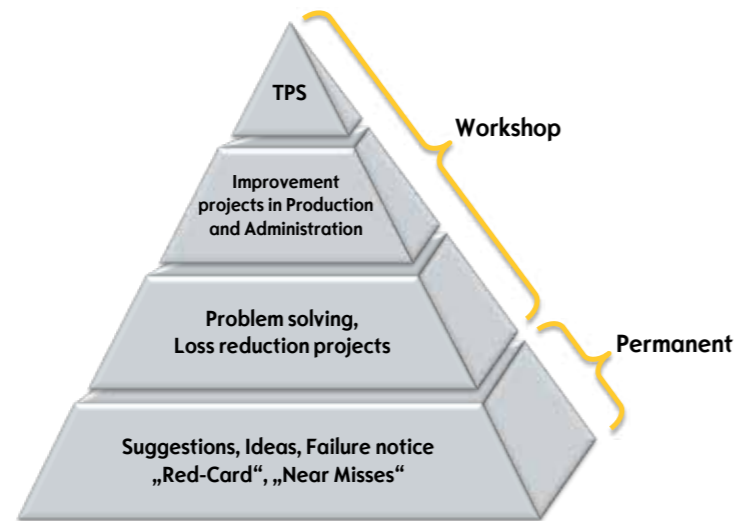


14

R. Hamp - Opel Wien GmbH



Continuous Improvement Implementation and Tools



**EVERY EMPLOYEE IS PART OF THE
CONTINUOUS IMPROVEMENT PROCESS**



15

R. Hamp - Opel Wien GmbH

CIP – Creativity and Innovation Standardized process and frame conditions

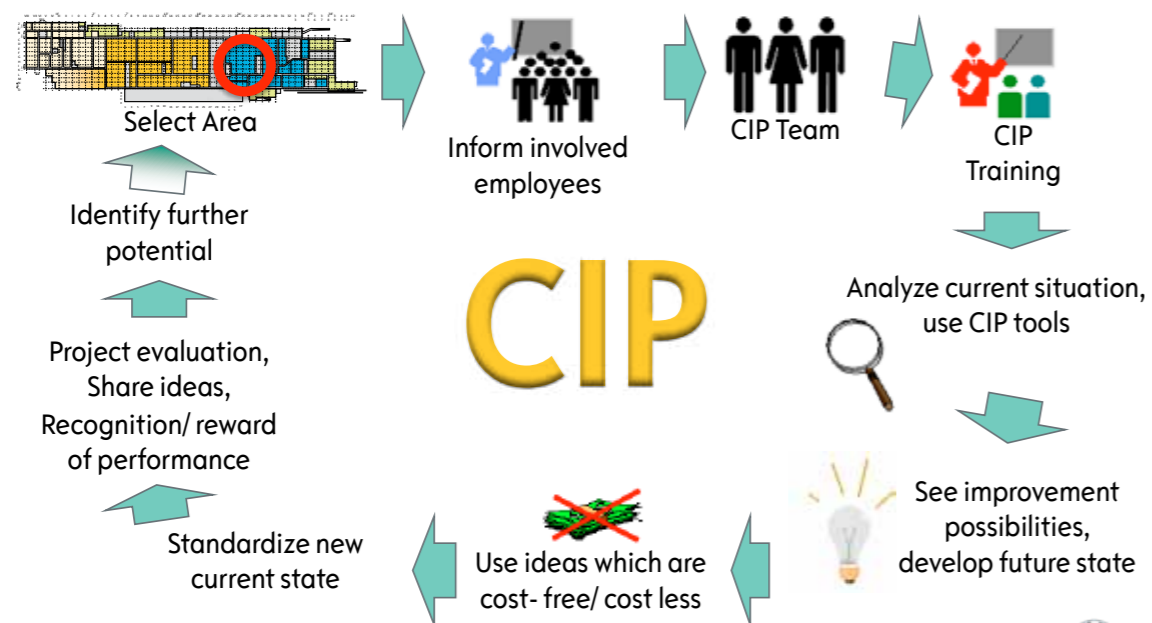
- Clear roles and responsibilities
- Well defined process (content and time wise)
- Clear definition of rewards (Bonuses etc.)
- Support and coaching by specialists from service areas



17

R. Hamp - Opel Wien GmbH

Continuous Improvement Process(CIP)



16

R. Hamp - Opel Wien GmbH

Value Stream Mapping Workshops



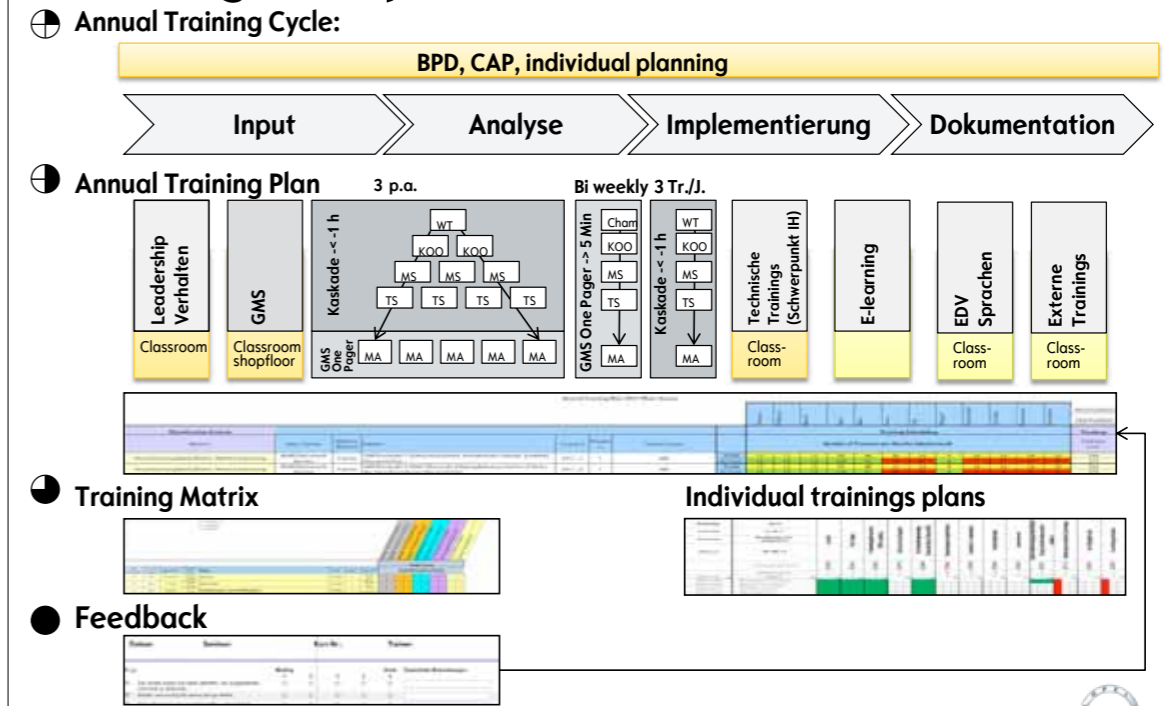
18

R. Hamp - Opel Wien GmbH

CIP Example

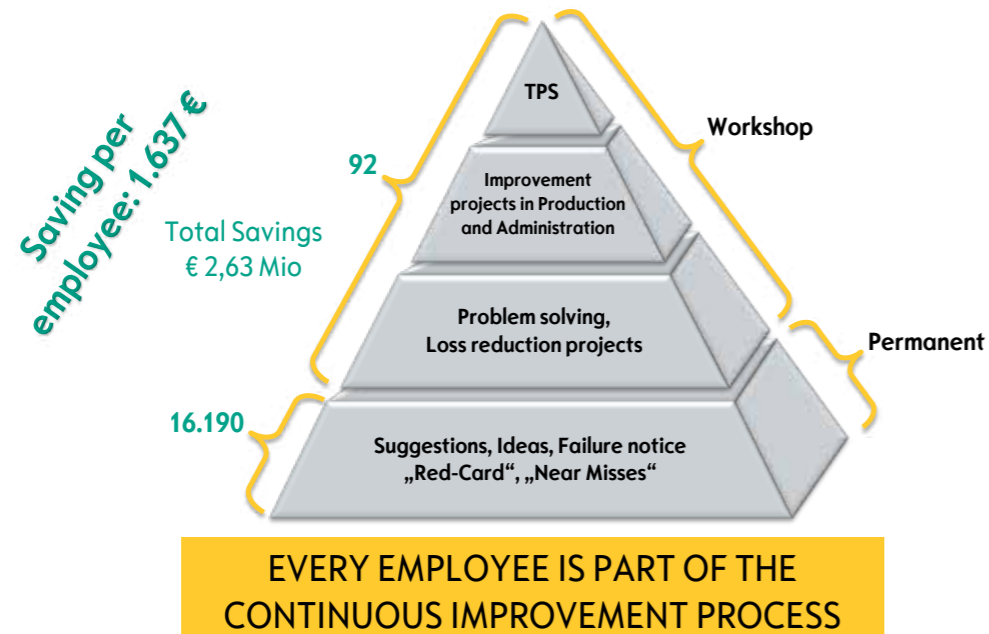


Training concept



Continuous Improvement

Tools and Results 2011



Summary



Learning Factories – Learning Shopfloor

Summary

- Continuous improvement requires continuous learning and development of people - this is a must to be competitive.
- It needs to be lived by everybody, everyday.
- It is a „FITNESS PROGRAM“ for the company, to be ready for future challenges.
- It is like the personal fitness – **you can't buy it** – you have to work on it personally and in the team. So you have to develop it in the company.
- Partnerships with universities and other organizations can provide a strong support and access to new methods and processes.

The company can never be better than its people!



Thank you - for your attention



Wir leben Autos.

DI (FH) Frank Werz, MBA



Head of CIP and Production System
Volkswagen Slovakia a.s., Bratislava

After completing his studies as a graduate engineer for production technology at the University of Applied Science in Ulm/Germany he continued as a postgraduate with the Master of Business Administration. While being abroad he has gained a great knowledge and international experience in Mexico, USA and in Japan. Which he is applying at his current position. After graduating he worked as logistics planner at AUDI AG headquarter in Ingolstadt. His responsibilities included logistic-planning and calculation as well as establishing and developing logistic and optimization activities. In 2004 he invented the new improved method to realize a lean production in Audi, it was a great achievement and based on this success these methods are used in each and every plant of Volkswagen Group worldwide.

In June 2008 he joined the team of Volkswagen Slovakia a.s. as a head of "CIP and production system". Since then he is in charge of leading and extending this organizational unit through the establishment and further development of the continuous improvement process in all areas. Thanks to Frank Werz and his dedicated and hard working team Volkswagen Slovakia have won the Automotive Lean Production Award for the year 2011 – for the best car-manufacturing plant in Europe. This is the first and only award for the Volkswagen brand ever in the history.



Volkswagen Slovakia

Volkswagen Slovakia was founded in 1991. In 1992 the production of the Volkswagen Passat Variant was established and the story of a successful and exemplary company began. In the plants in Bratislava and Martin, cars, gearboxes and components are made. Currently the production of the SUV class, such as the Volkswagen Touareg, Audi Q7 and the body of the Porsche Cayenne take place in Bratislava. Since 2011, this plant has also been used for the production of the New Small Family featuring the Volkswagen up!, Škoda Citigo and SEAT Mii. With a total production capacity to 400,000 vehicles a year and 8400 employees, Volkswagen Slovakia is one of the biggest employers in Slovakia as well as one of the biggest exporters. Last year Volkswagen Slovakia won the prestigious "Automotive-Lean-Production-Award" in the category "OEM".

Excellent Qualified and Trained Employees - The Key for the successful Implementation of Lean Production

A SMALL CAR
FULL OF
GREAT IDEAS !



Excellent Qualified and Trained Employees - The Key for
the successful Implementation of Lean Production

Frank Werz - Manager of „CIP & Production System“ at Volkswagen Slovakia

Volkswagen Slovakia 

What is necessary to prepare a country or a team
to win a football championship?



number one. 

Volkswagen Slovakia 

Agenda



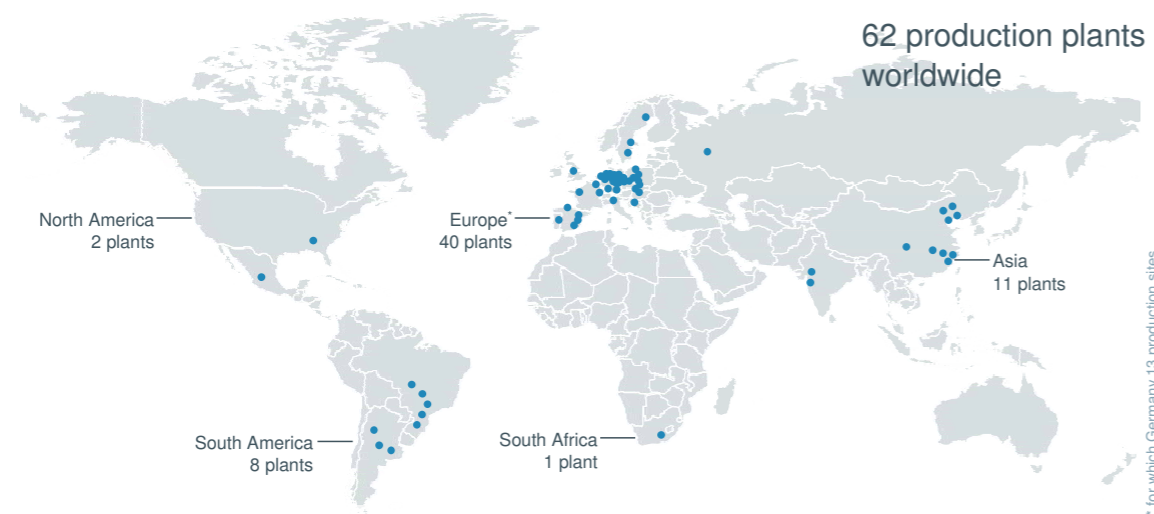
- 1 Volkswagen Group and Volkswagen Slovakia
- 2 Internationally Standardised Group Production System (GPS)
- 3 The Way for Qualified and Trained Employees – Training Centers
- 4 The successful Result



1 Volkswagen Group and Volkswagen Slovakia



Production plants



From Volkswagen Brand to Volkswagen Group



Volkswagen Group



Volkswagen Company is with its 10 brands the biggest car producer in Europe.

Global market share	12,3 %	(11,3 %)
Profit after tax	15.799 mil. €	(7.226 mil. €)

Year 2011, year 2010 in brackets



Volkswagen Slovakia

Volkswagen Group Year 2011

501.956

employees



Volkswagen Slovakia

Volkswagen Group Year 2011

8.494.280

produced cars



Volkswagen Slovakia

Volkswagen Group Year 2011

34.500

vehicles produced per day



Volkswagen Slovakia

Volkswagen Group
Year 2011

240+
models



Volkswagen Slovakia

Products produced in Slovakia

Volkswagen Touareg	New Small Family	Audi Q7	Porsche Cayenne	Gear boxes and components



Volkswagen Slovakia

Volkswagen Slovakia
Year 2011

8.400
employees *

210.441
vehicles

401.000
gear boxes

34.000.000
components

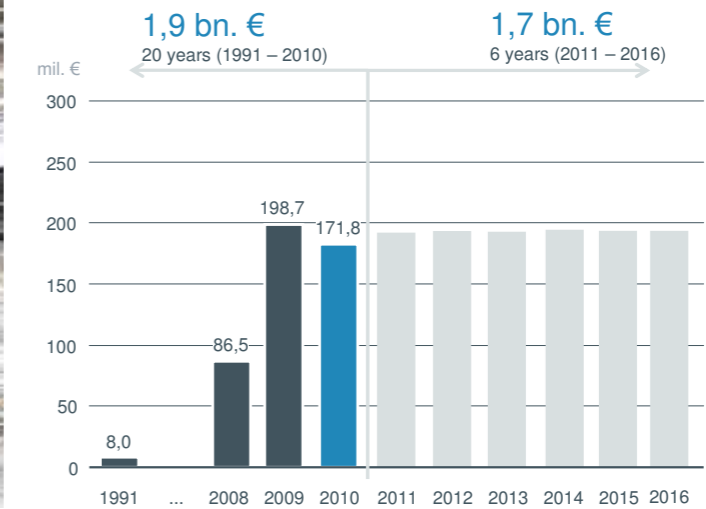


*Status of 31st December 2011



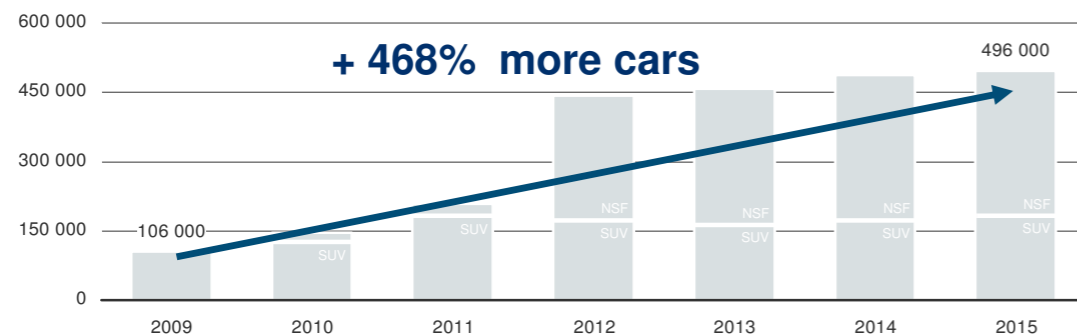
Volkswagen Slovakia

Investment
Outlook until 2016



Volkswagen Slovakia

Challenges – Production volume



➔ Increasing number of employees



Volkswagen Slovakia



Cable car, Plant Bratislava

2 Internationally Standardised Group Production System (GPS)



Volkswagen Slovakia

What is necessary to prepare a country or a team to win a football championship?

Selection of the best players

Strategy

Education

Discipline

Training

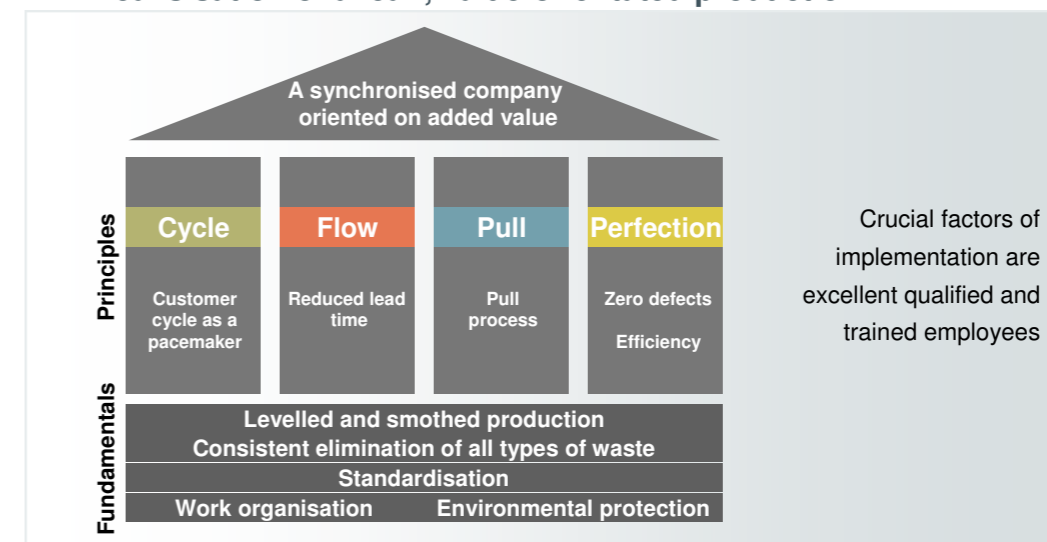
Development of team-consciousness



Volkswagen Slovakia

Group Production System (GPS)

Realisation of a lean, value-orientated production



Crucial factors of implementation are excellent qualified and trained employees

...by the implementation of the concern production systems!



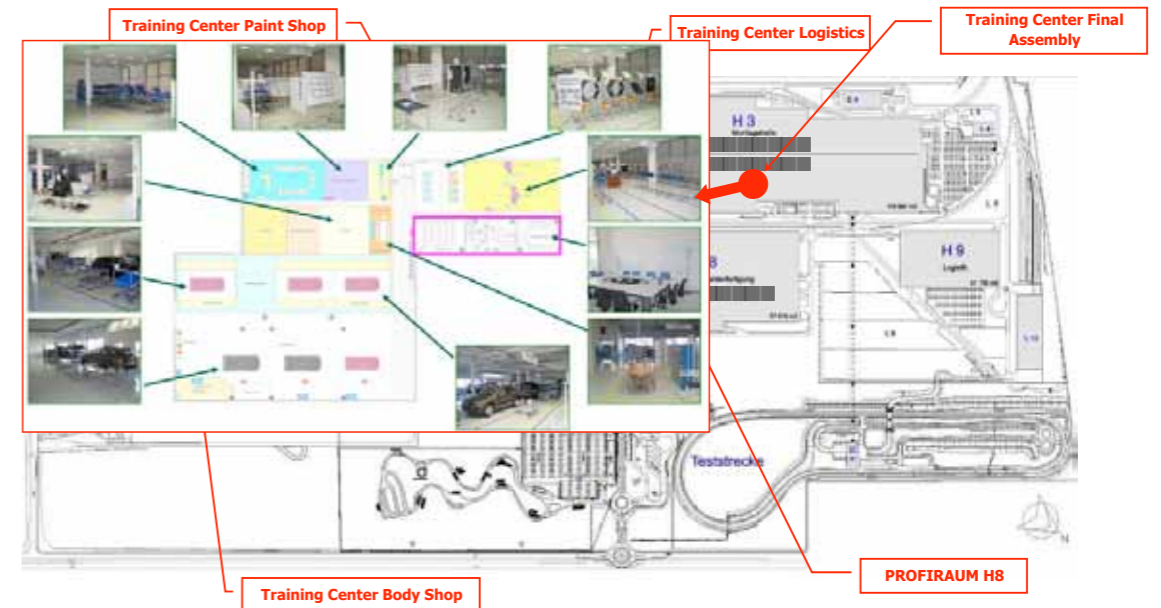
Volkswagen Slovakia



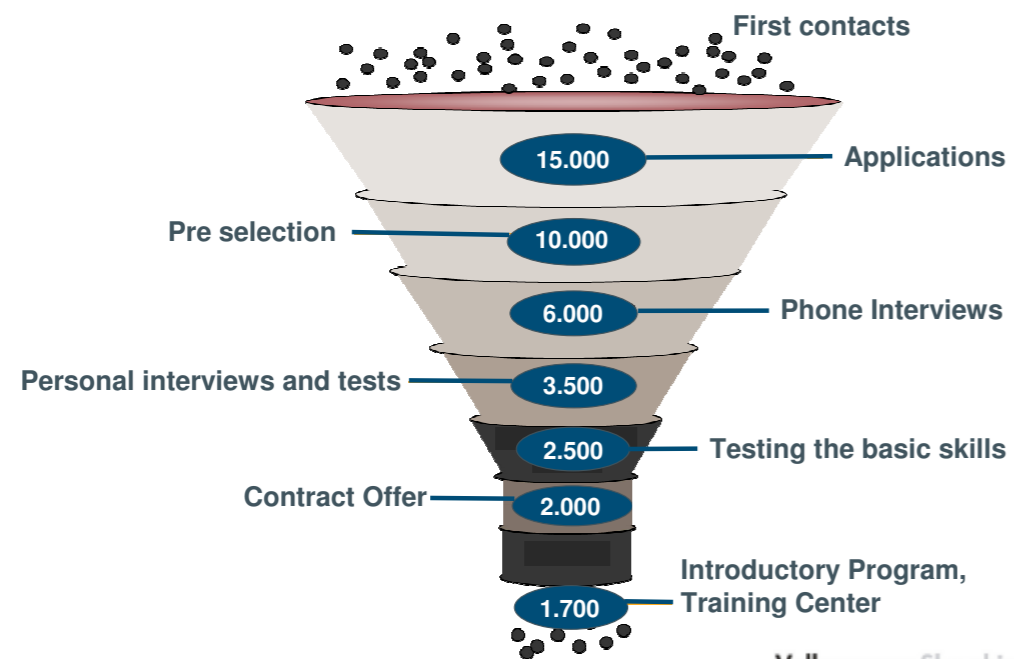
3 The Way for Qualified and Trained Employees – Training Centers



Training Centers VW Slovakia - Location

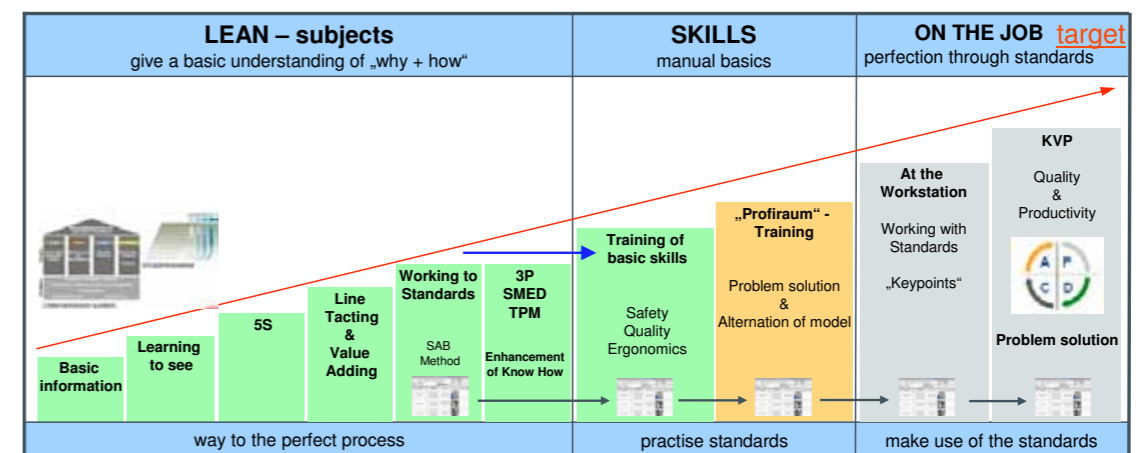


Selection Process



Modules of Training & Objective Target Systematic Procedure for New Employees

„The focus on a target is measurable through positive results at the shopfloor“



Lean Subject


Lorry Game



5S Game



number one. 

Volkswagen Slovakia 

On The Job



number one. 

Volkswagen Slovakia 

Fundamental Skills

Warm-Up



Screwdriver



Aspects

Ergonomics
Quality
Safety at work

number one. 

Volkswagen Slovakia 

Enhancing Qualification of Consisting Employees..

...through several additional qualifications

- Raise consciousness for quality – passion for detail
- Training of difficult and challenging operations
- Issue-specific training (surface, quality-approval, EC-screwdriver)
- Problem-solving-strategies



number one. 

Volkswagen Slovakia 

The Key Points for the Successful Implementation of Lean Production



- Selection and testing
- Training of each employee
- Specific Training Centers of each Area
- Intensive Education
- Standardised Education for everybody



Volkswagen Slovakia 

Lean Award 2011 Category OEM



Volkswagen Slovakia as winner
in the category OEM



Volkswagen Slovakia 



4 The successful Result



Volkswagen Slovakia 

A SMALL CAR FULL OF GREAT IDEAS!



Thank you for your attention!

Volkswagen Slovakia 

Klaus Zimmermann



Klaus Zimmermann has held the position of Head of Training and Consulting with Festo Didactic GmbH & Co. KG since 1998. In this position he is responsible for all of Festo Germany's training and consulting activities. With more than 50 trainers and consultants, both employed and freelance, Festo has been an important player in the field of consulting, expert monitoring and competency development for almost 50 years. Klaus Zimmermann favours a holistic approach, attributing equal importance to the factors people, technology and organisation in order to develop successful and sustainable solutions for the customer. Following technical vocational training, Klaus Zimmermann studied Company and Management pedagogics. He is co-author of the book "Change Management in Production" (MI publishing).



Festo stands for technology, innovation, efficiency, and reliability in 176 countries throughout the world. This is true for both Festo products and its portfolio of services. Festo Didactic is a worldwide leading provider of professional, industry-oriented qualification solutions for process and factory automation. Learning Systems: From technology-oriented training packages to learning factories, software, teachware and fully equipped turnkey learning centres for schools and universities. Training and Consulting: Approx. 42,000 course participants per year attend more than 2,900 courses. Modular and quality-assured training content in 40 languages. Industrial consulting projects in the areas of product development, Lean production, procurement and logistics. From industry, for industry: Festo Training and Consulting combines many years of experience and recognised competency in manufacturing with didactic know-how to support its customers in developing value added systems of peak efficiency.

**Sometimes cold or wide,
sometimes fast or dark - boosting
changeability by learning factories**

Sometimes cold or wide, sometimes fast or dark – boosting changeability by learning factories

„I don't know if it will be better if it's different. But it must be different if it is to be better.“

Georg Christoph Lichtenberg

Klaus Zimmermann
Head of Training and Consulting
Festo Didactic GmbH & Co. KG, Denkendorf

Represented results based on the research project of WaProTek.
Promoting Versatility of Process Architecture.
Project was supported by the ministry of Education and Research.

FESTO

**Festo Didactic GmbH & Co.KG –
a member of the Festo Group**

Training and Consulting

Learning Systems

Qualification

Festo Didactic GmbH & Co. KG

- Turnover 2011: 97.1 million Euro
- In 70 countries worldwide
- 400 employees in 57 Festo subsidiaries

Festo Training and Consulting

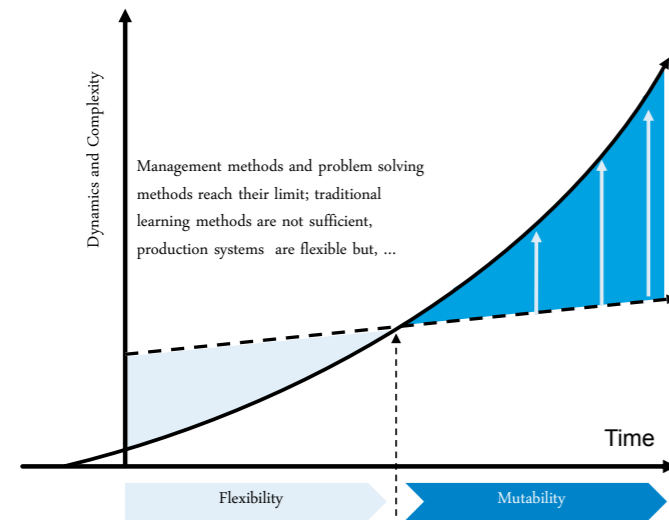
From Industry for Industry

- Target oriented seminars in 40 languages
- More than 40.000 participants/year
- 23 training locations in Germany
- 200 experienced trainers and consultants
- More than 230 running national and international projects



Festo Didactic
in Denkendorf
(near Stuttgart)

Increased dynamics and complexity as a future challenge for enterprises

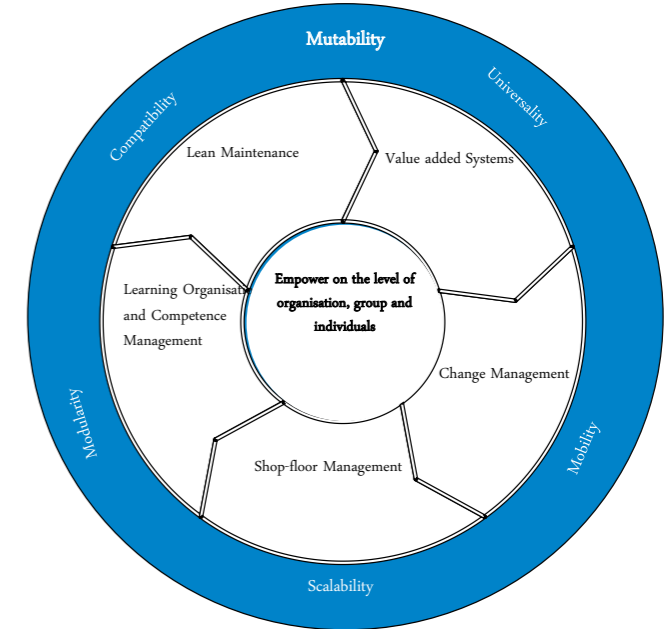


Mutability driver

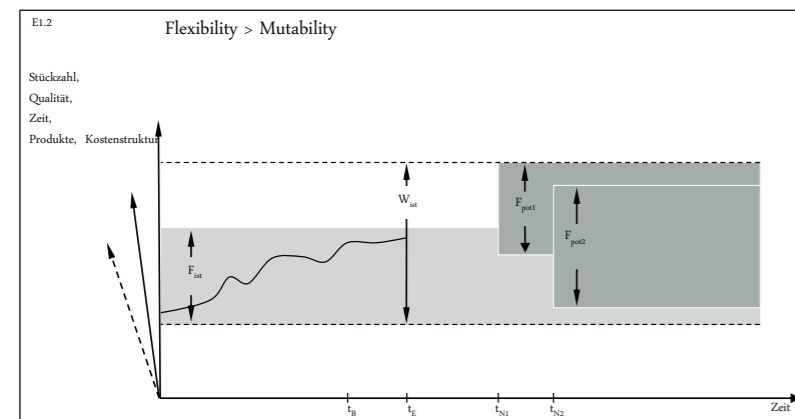
- **Climate & Environment:** Increasing importance of natural resources and energy efficiency
- **Economy:** Globalisation, higher and increasing variations in demand, new technologies, ...
- **Society:** Demographic change, change in social structure, changing customer behaviour
- **Learning:** Lack of ability to cope with increased complexity and dynamism

Capabilities to develop Mutability

- **Universality**
Ability to satisfy various requirements in terms of products and technologies
- **Mobility**
Locally unrestricted movement of objects
- **Scalability**
Technical, spatial and personal extensibility and reducibility
- **Modularity**
Ability to exchange standardised units of elements easily
- **Compatibility**
Interconnectivity of material, information and energy



To be flexible is not enough . . .



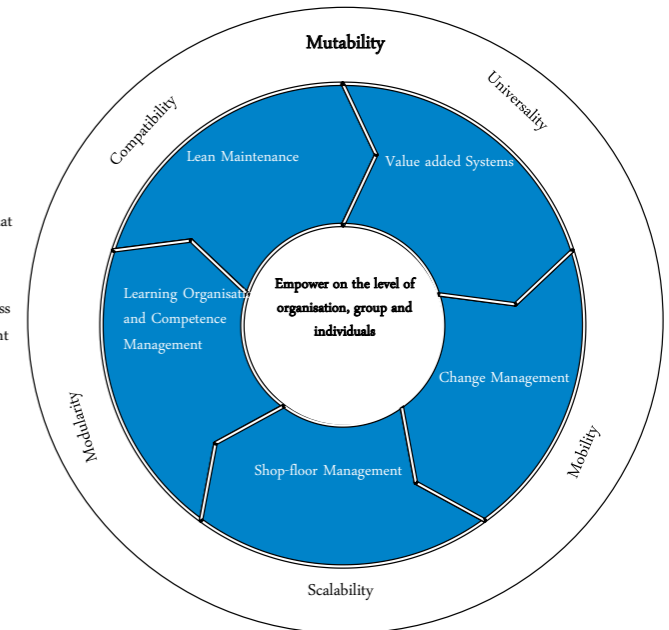
F_{ist} : Ist-Flexibilitätskorridor F_{pot} : Potenzieller Flexibilitätskorridor
 W_{act} : Wandlungskorridor t_e : Beginn der geplanten Wirkung einer Maßnahme
 A: Aktivierungsaufwand t_e : Entscheidung über Wandlungsmaßnahmen
 E: Systemebene t_e : Erkennen des Wandlungsbedarfs

$WF = f(W,A)$

FESTO Didactic GmbH & Co. KG

Festo model to build up Mutability

- **Holistic Value Added Systems**
Increase value added in all business processes
- **Lean Maintenance Systems**
Combine machine effectiveness maintenance efficiency
- **Shop-floor Management**
Develop an efficient communication and management culture that aims at problems
- **Change Management**
Address cultural obstacles to change and generate more awareness for improvements – apart from obsolete tool-driven improvement philosophies
- **Learning organisation and development of competence**
Enable organisations, to identify the next step after „Lean“ and discover new potential within both the organisation and management level , as well as among employees.



Competences: a central factor for mutable companies



Typical competences regarding Mutability

- Readiness to assume risk, strength of strength of purpose, insistence insistence
- Systemic, complex thinking
- Assertiveness
- Readiness to learn

Learning factories are multifaced like the structures and the processes in a company



Learning factories are a didactic approach to develop competencies



Learning factories are didactical and simplified models of real processes. They promote open minded learning and combine theoretical learning with practical application. Therefore they facilitate the development of **operational competence**

Festo Value Production System (FVP)

Festo Value Production (FVP) is a holistic value added system



With the continuous and sustainable improvement of our capabilities we support the target processes of all subsidiaries.

FESTO



Thank you for your attention!

Dr. Markus Tomaschitz



Dr. Markus Alexander Tomaschitz, born 1970 in Graz, Austria, studied Business Administration at California University of Hayward, U.S.A and Karl-Franzens-Universität/GRAZ/Austria. Several publications and articles on management, leadership, entrepreneurship, education and human resource management. As of 10/2006 Magna Int. Europe AG as Executive Director Magna Education & Research GmbH. & CO. KG, before Executive Director and CEO of FH JOANNEUM GmbH. - University of Applied Sciences, Graz, Austria; Senior Partner and CEO of EUROPE – MPO; Industrial experiences at Continentale AG and Oracle Inc. as project manager in the USA, Germany and Steirische Volkswirtschaftliche Gesellschaft;Graz/Austria.



Magna International Inc., is a global automotive supplier headquartered in Aurora, Ontario, Canada. It is North America's largest automobile parts manufacturer, and one of Canada's largest companies. Its operating groups include Magna Steyr, Magna Powertrain, Magna Exteriors and Interiors, Magna Seating, Magna Closures, Magna Mirrors, Magna Electronics and Cosma International. Magna manufactures auto parts that are primarily supplied to General Motors, Ford Motor Company, and Chrysler LLC. In addition to the Big 3 U.S. automakers, Magna's major customers include Volkswagen, BMW and Toyota. In Europe, Magna Steyr holds contracts for the assembly of the Peugeot RCZ, Aston Martin Rapide and Mini Countryman. Magna has approximately 108,000 employees in 286 manufacturing operations and 88 product development, engineering and sales centres in 26 countries. Revenue \$28.7 billion USD (year end 2011), Operating income: \$291 million USD (4th quarter 2011), Net income: \$312 million USD (4th quarter 2011).

Education for the 21st century - impacts for teaching and learning



Education for the 21st century - impacts for teaching and learning

Dr. Markus Tomaschitz, Executive Director Magna Education & Research

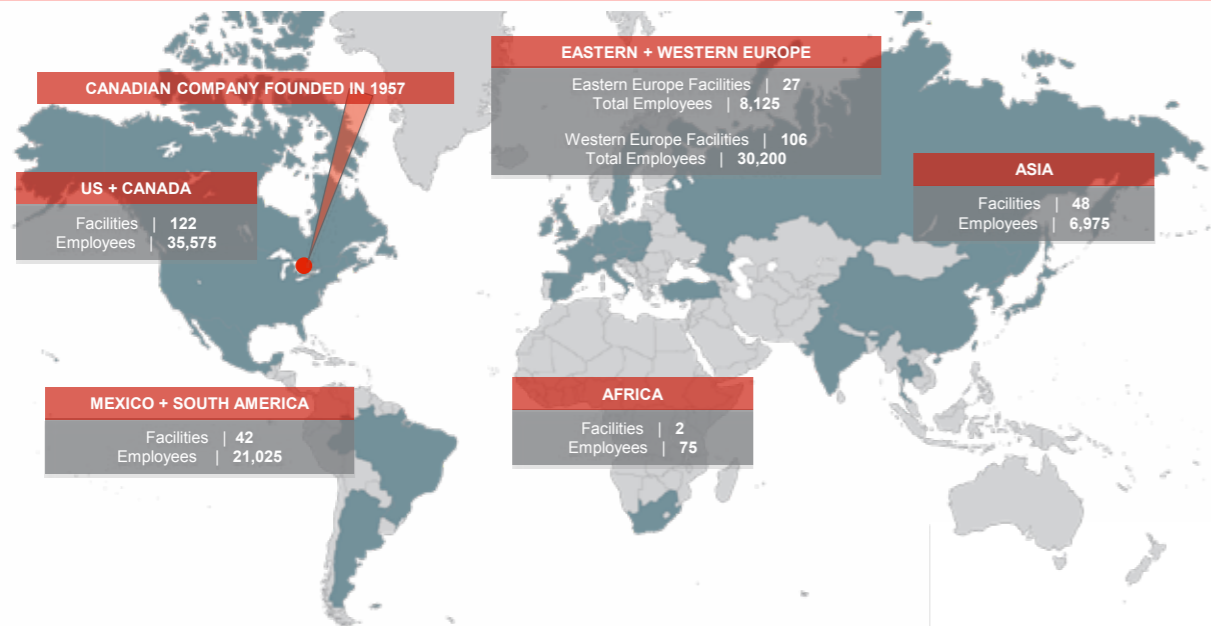
TOPICS



- Skills needed for students to excel in the twenty-first century
- Three main categories of 21st Century Skills: learning and innovations skills; digital literacy skills; and life and career skills
- Timely issues such as the rapid advance of technology and increased economic competition
- Economic disruptions to come due to offshoring and automation
- Need for Skills not just Knowledge, and Creativity in particular
- Science/Technology/Engineering/Math for innovation agendas



Global Presence



~ 107,000 People | 26 Countries | Global Facilities 347 | \$28.7 Billion (2011 Sales)

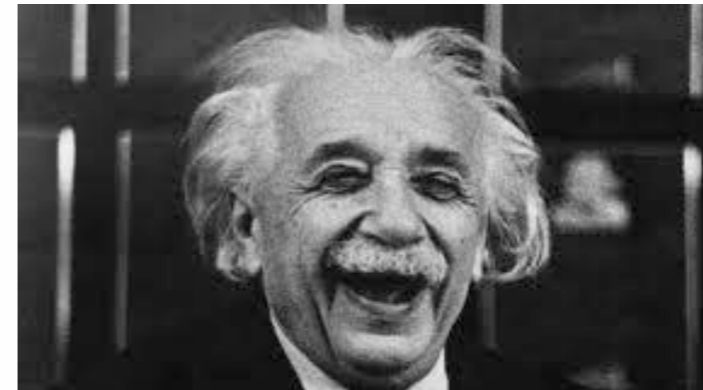
(As of April 2012)

May 2011

Markus Tomaschitz - Disclosure or duplication without consent is prohibited

3

“The clearest form of lunacy is to keep on doing what you always did and hoping that something will change.”



Albert Einstein 1897 - 1955

May 2011

Markus Tomaschitz - Disclosure or duplication without consent is prohibited

5

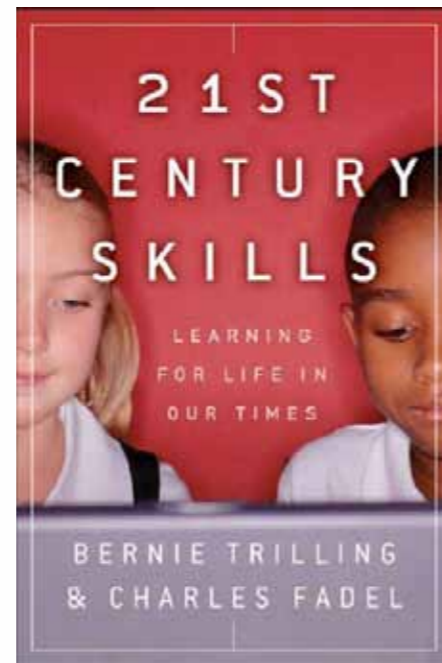
The importance of Education



There is a lot of knowledge and information about the huge role and importance of Education.

It didn't find it's way to boardrooms of companies.

But there is no alternative to education and research for European companies trying to stay competitive.



May 2011

Markus Tomaschitz - Disclosure or duplication without consent is prohibited

4

Asking why?



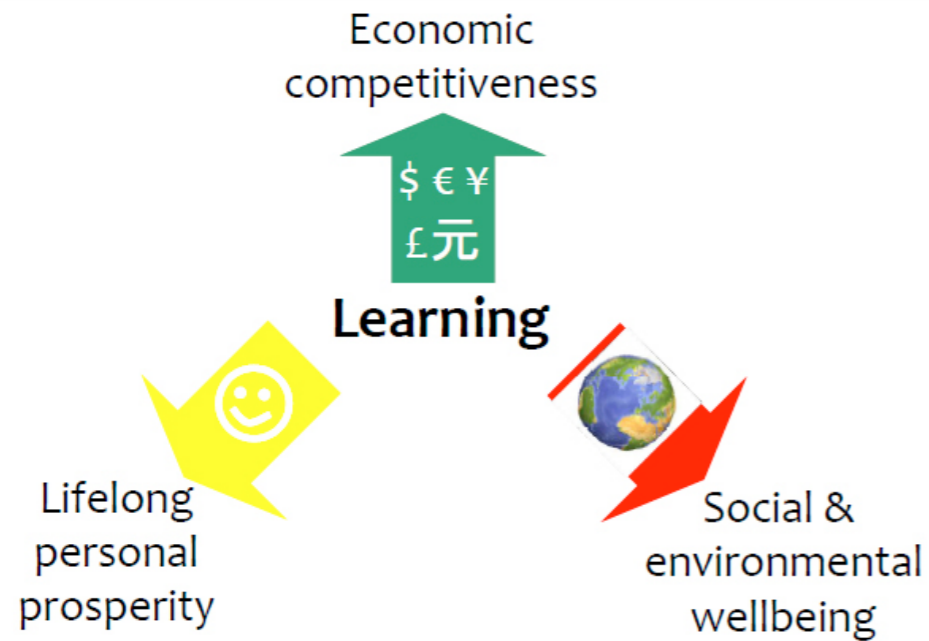
- Many countries have seen rapidly rising numbers of people with higher qualifications. But in a fast-changing world, producing more of the same education will not suffice to address the challenges of the future.
- Students need to be capable not only of constantly adapting but also of constantly learning and growing, of positioning themselves and repositioning themselves in a fast changing world.
- These changes have profound implications for teachers, teaching and learning as well as for the leadership of schools and universities.

May 2011

Markus Tomaschitz - Disclosure or duplication without consent is prohibited

6

Benefits of learning



Source: Charles Fadel, Speech in Vienna, Oct.2011

May 2011

Markus Tomaschitz - Disclosure or duplication without consent is prohibited

7

TOP 10 breakthroughs



1. Alternative energy
2. Desalination of water
3. Precision farming
4. Biometrics
5. Quantum computers
6. Entertainment on demand
7. Global access
8. **Virtual education**
9. Nanotechnology
10. Smart Robots

Transforming life over the next 20-30 years

Source: World Future Society

May 2011

Markus Tomaschitz - Disclosure or duplication without consent is prohibited

9

The environment of education!
Some examples



Displacement due to technology



Ox → Harvester
Horse → Automobile
Lab Mice → Assays (not soon enough...)

Humans:

Scribes → printing press
Washers → washing machine
Cashiers/Attendants → bar code scanner
Healthcare/Finance/Services/Jeopardy champions → Watson

etc



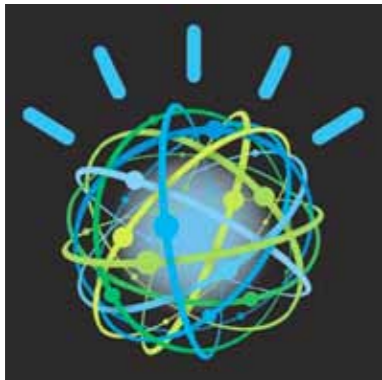
New Threshold

May 2011

Markus Tomaschitz - Disclosure or duplication without consent is prohibited

10

“...in medical education we’re still a very memory-based curriculum... Watson-like tools will cause us to reconsider what students do”



Dr Herbert Chase
Columbia University
New York Times, Feb. 17, 2011

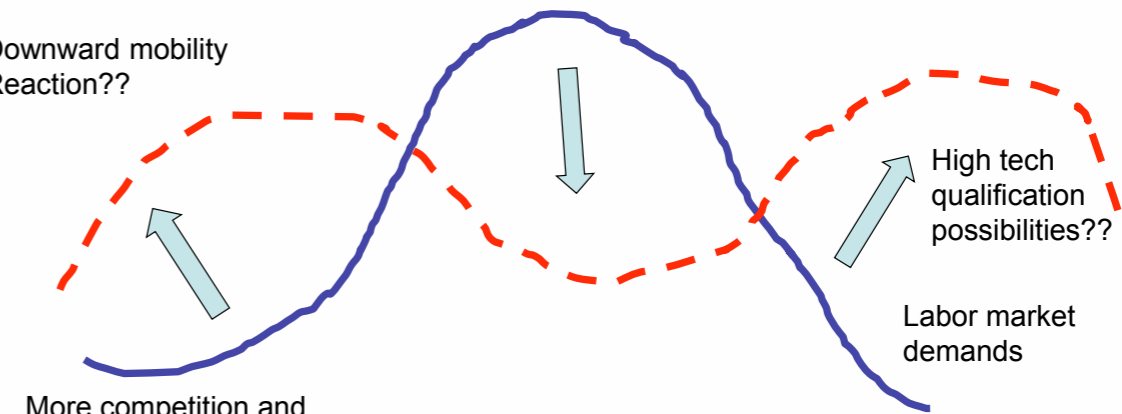
“We are currently preparing students for jobs and technologies that don’t yet exist... in order to solve problems that we don’t even know are problems yet.”

Richard Riley
Former U.S. Secretary of Education

Qualification Shift

Distribution of talents or possibilities for qualification

Downward mobility
Reaction??



More competition and
immigration?

Unqualified
segment

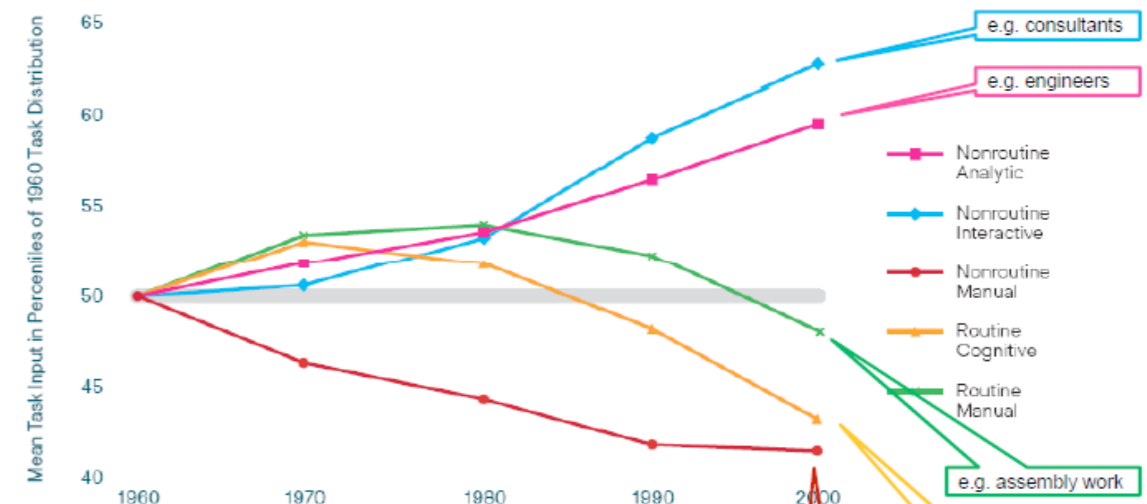
High tech
segment

So what do we teach for

- **Possibly:**
- **Better Engineering**
- **Asking the right questions**
- **Synthesizing/integrating**
- **Creating**
- **Ways of thinking.** Creativity, critical thinking, problem-solving, decision-making and learning
- **Ways of working.** Communication and collaboration
- **Tools for working.** Information and communications technology (ICT) and information literacy
- **Skills for living in the world.** Citizenship, life and career, and personal and social responsibility

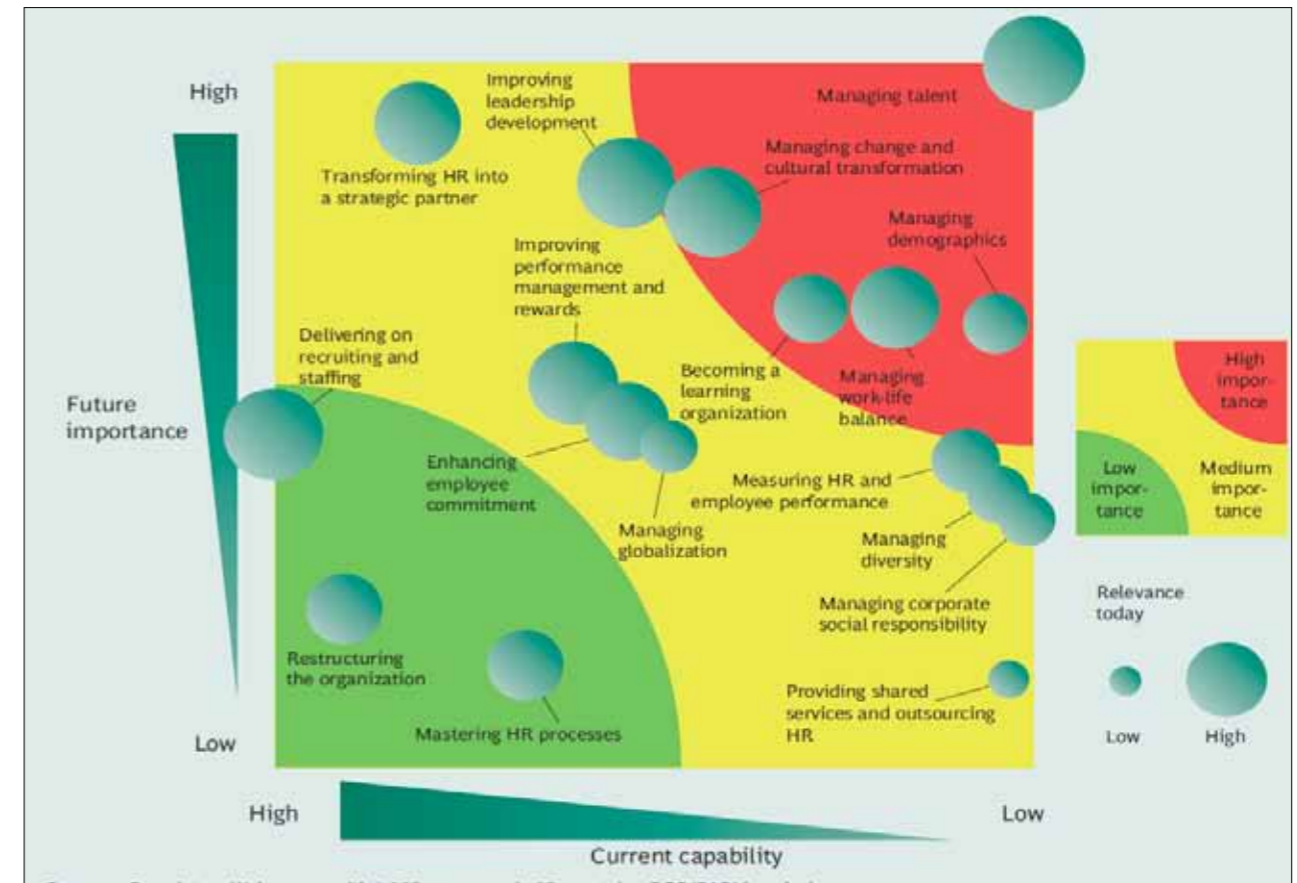
Accelerating change demands different skills

Economy-Wide Measures of Routine and Nonroutine Task Input, 1960–2002



Source: Updated chart from R. Murnane in a private communication (2010). Based on Autor, D., Levy, F. and Murnane, R. (2001) "The Skill Content of Recent Technological Change: An Empirical Exploration." NBER Working Paper 8337. Boston, MA: National Bureau of Economic Research.

The importance of education!

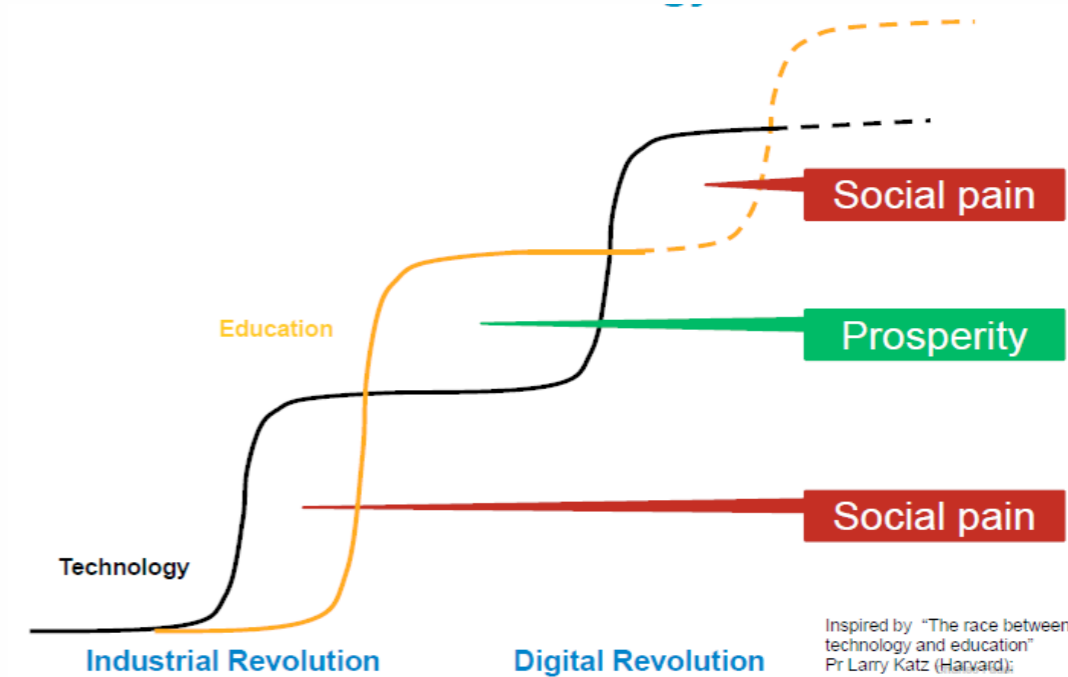


The Race between Technology and Education

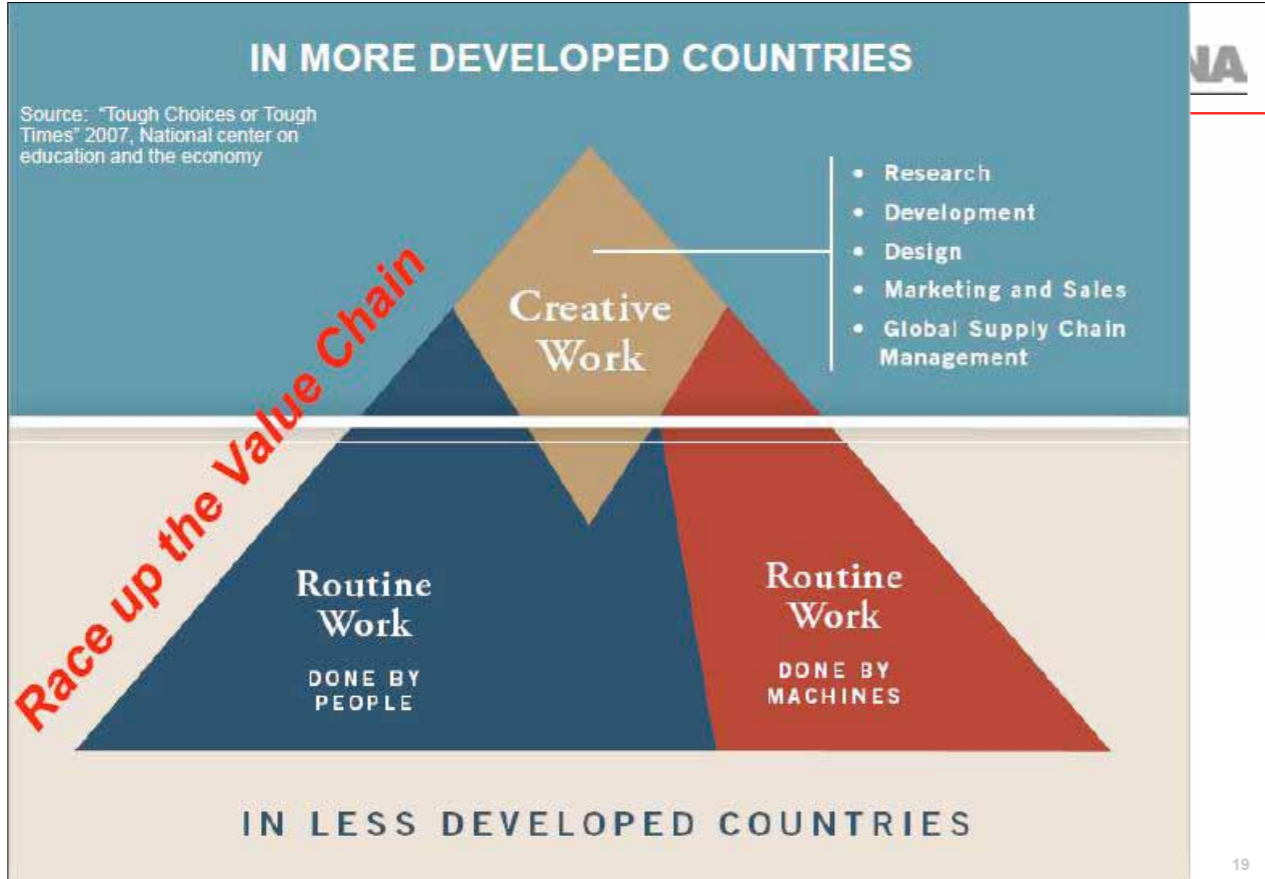


„The only lasting, inimitable competitive advantage an organization has is the quality of people.“

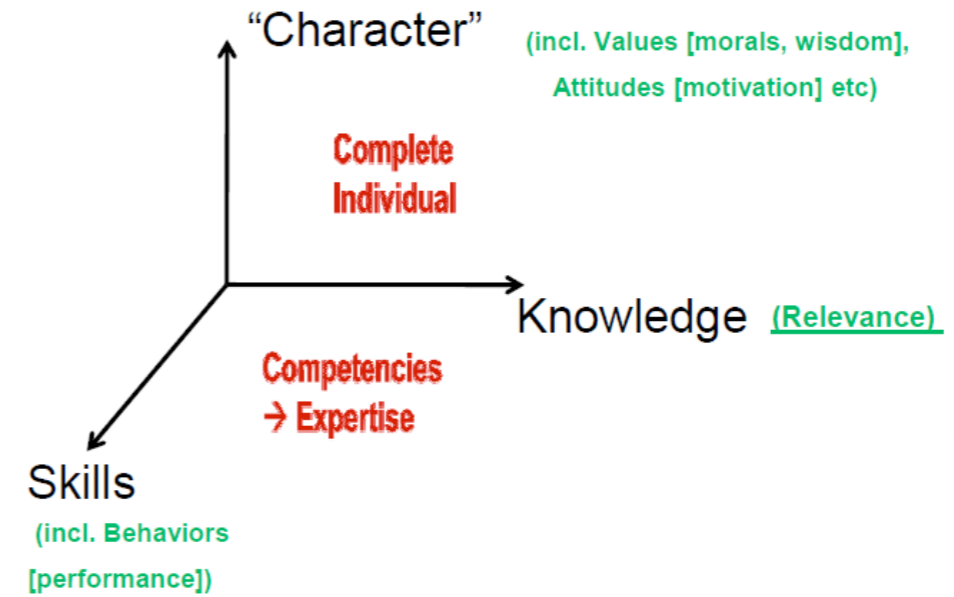
Michael Porter, in a speech given at Columbus University 2010



Inspired by "The race between technology and education" Pr Larry Katz (Harvard)



Rethinking – what is taught?



Schooling vs. the real world



Preparing Teachers and Developing School Leaders for the 21st Century
LESSONS FROM AROUND THE WORLD
Edited by Andreas Schneider



“...school learning is abstract, theoretical and organized by disciplines while work is concrete, specific to the task, and organized by problems and projects...”

Source: OECD, "Learning for Jobs" 2009

May 2011

Markus Tomaschitz - Disclosure or duplication without consent is prohibited

20

Skills of Effective Managers – One Study



1. Verbal communication (including listening)
2. Managing time and stress
3. Managing individual decisions
4. Recognizing, defining, and solving problems
5. Motivating and influencing others
6. Delegating
7. Setting goals and articulating a vision
8. Self-awareness
9. Team building
10. Managing conflict

May 2011

Markus Tomaschitz - Disclosure or duplication without consent is prohibited

22

21st Century Skills Framework



- **Learning & Innovation Skills**

- Critical Thinking & Problem Solving
- Creativity & Innovation
- Communication & Collaboration

- **Information, Media & Technology Skills**

- Information Literacy
- Media Literacy
- ICT (Information, Communications & Technology) Literacy

- **Life & Career Skills**

- Flexibility & Adaptability
- Initiative & Self-Direction
- Social & Cross-Cultural Skills
- Productivity & Accountability
- Leadership & Responsibility

May 2011

Markus Tomaschitz - Disclosure or duplication without consent is prohibited

23

The Challenge



... place the right people in the right spot on the team ...

May 2011

Markus Tomaschitz - Disclosure or duplication without consent is prohibited

24

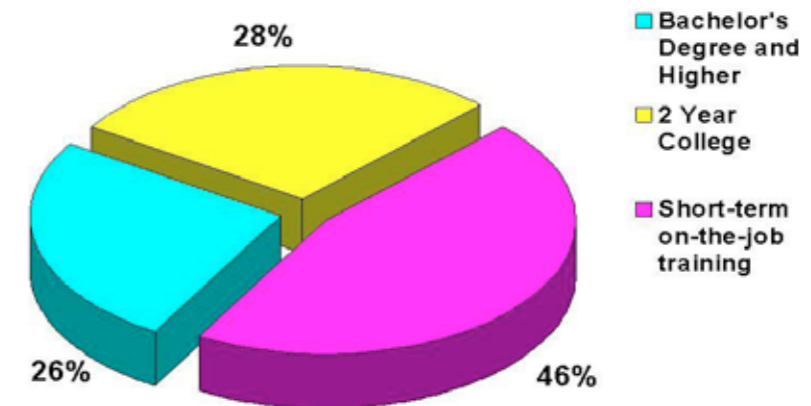
The implications on education!
Some examples

May 2011

Markus Tomaschitz - Disclosure or duplication without consent is prohibited

25

2014 Projected Education Requirements for Jobs



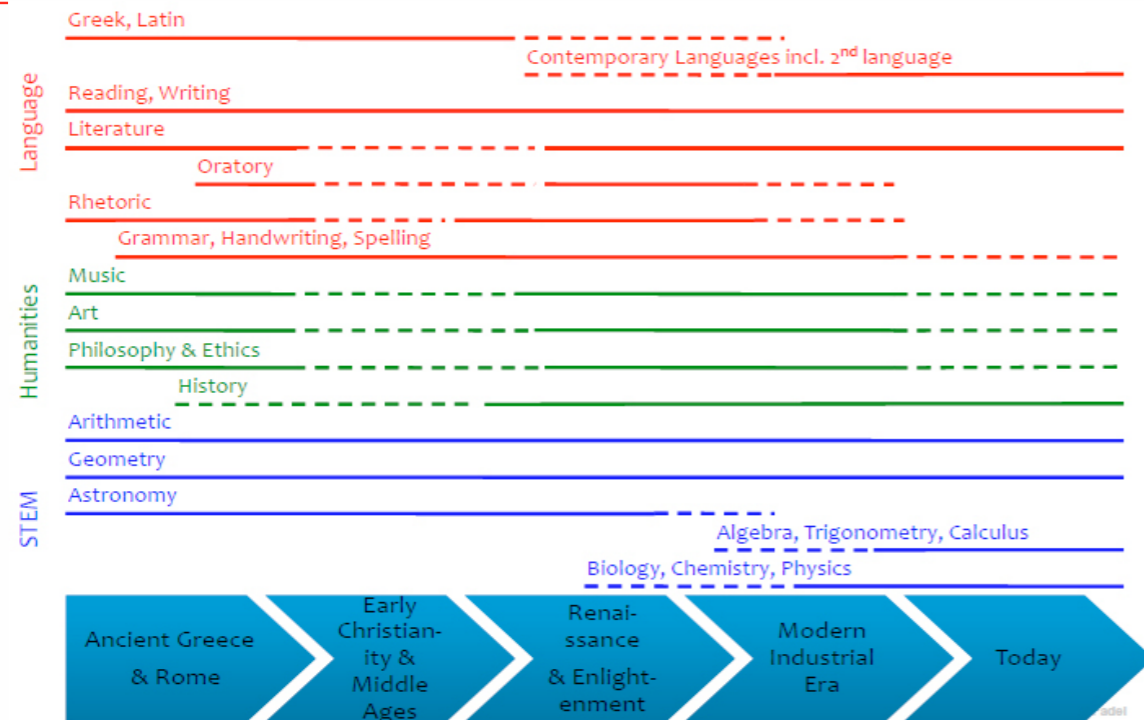
Source: U.S. Department of Labor

May 2011

Markus Tomaschitz - Disclosure or duplication without consent is prohibited

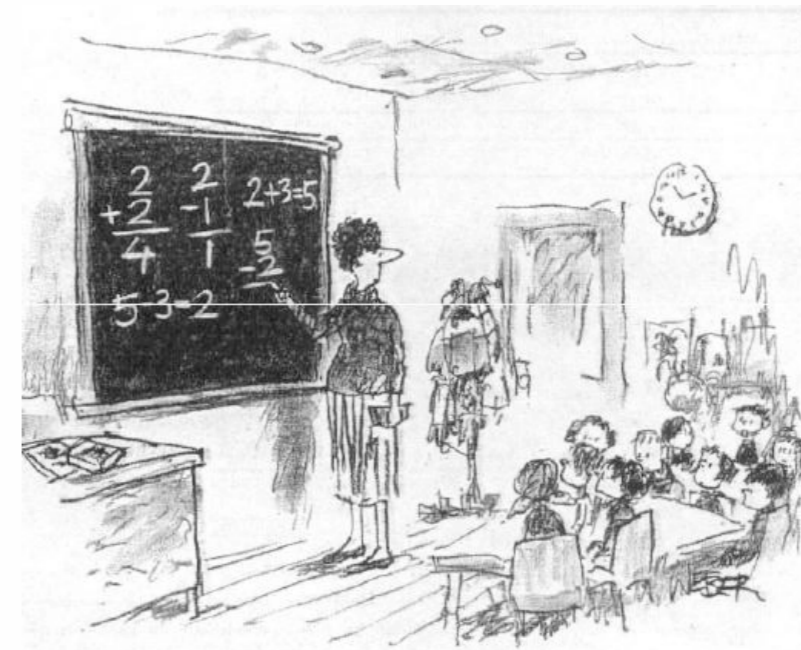
26

Subject evolution



May 2011 Markus Tomaschitz - Disclosure or duplication without consent is prohibited 27

Begging for relevance



"Please, Ms. Sweeney, may I ask where you're going with all this?"

May 2011 Markus Tomaschitz - Disclosure or duplication without consent is prohibited 29

Example: Literacy

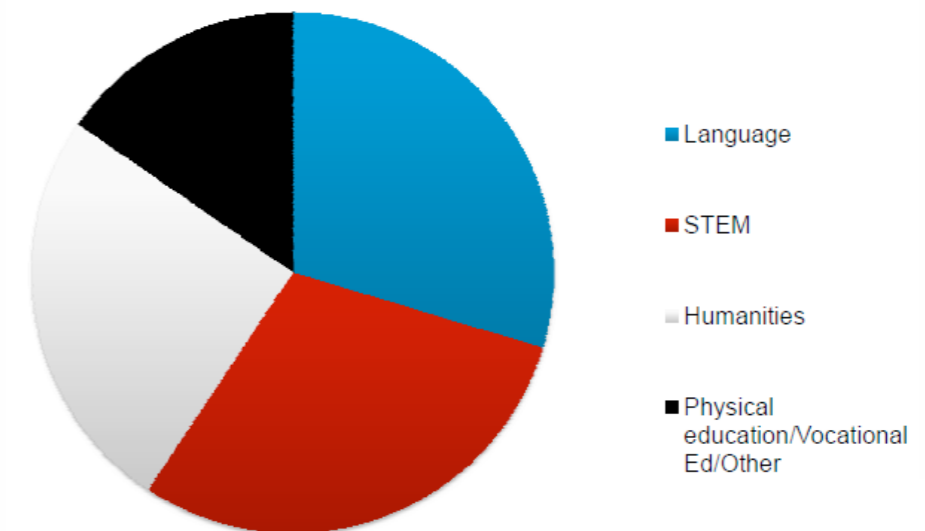


- In the 21st century literacy is about reading for learning, the capacity and motivation to identify, understand, interpret, create and communicate knowledge, using written materials associated with varying situations in continuously changing contexts.
- In the past it was sufficient to direct students to an encyclopedia to find the answer to a question, and they could generally rely on what they found to be true.
- Today literacy is about curiosity and self-direction, managing non-linear information structures, building one's own mental representation and synthesis of information as one finds one's own way through hypertext on the Internet, about dealing with ambiguity, developing healthy skepticism, an inquiring mindset, and interpreting and resolving conflicting pieces of information.

• Source: OECD, Preparing teachers and developing school leaders for the 21st century – LESSONS FROM AROUND THE WORLD

May 2011 Markus Tomaschitz - Disclosure or duplication without consent is prohibited 28

Ratio of subjects – OECD average



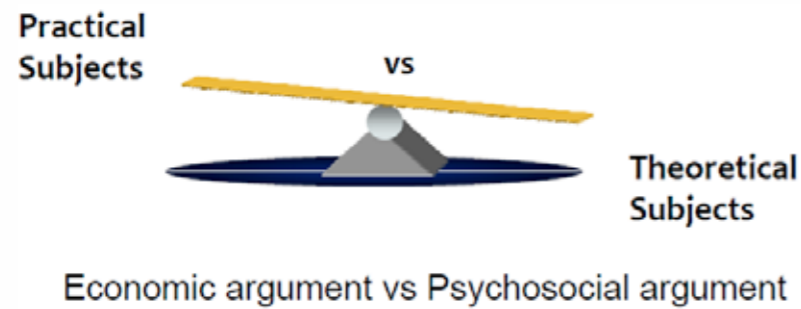
What should be the ratio??

May 2011 Markus Tomaschitz - Disclosure or duplication without consent is prohibited 30

Knowledge



- **Knowledge – relevance required: students’ lack of motivation, and often disengagement, reflects the inability of education systems to connect the content to real-world relevance. Need to rethink the significance and applicability of what is taught, and in concert to strike a better balance between the conceptual and the practical.**



May 2011

Markus Tomaschitz - Disclosure or duplication without consent is prohibited

31

STEM Professors have a positive impact



“Our evidence shows that countries with a higher concentration of engineering college majors grow faster, whereas countries with a higher proportion of law concentrators grow slower.”

“If an extra 10% of enrollment was engineering, the growth rate would rise 0.5% per year; if an extra 10% enrollment were in law, growth would fall by 0.3% per year”.

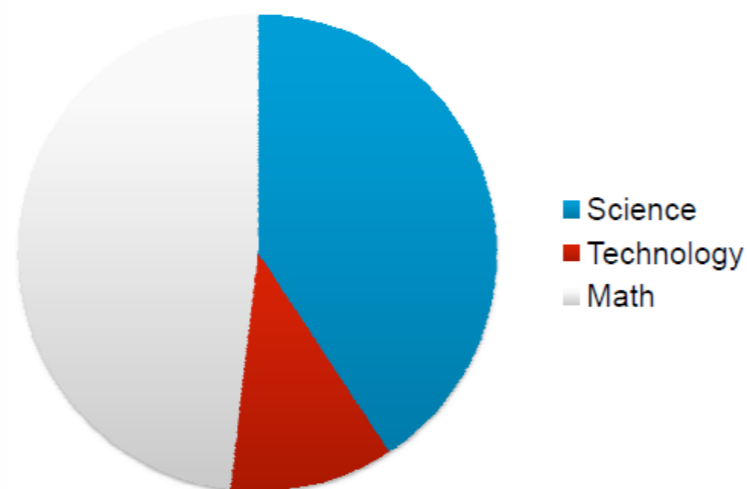
Source: “Allocation of Talent, Implications for growth”
1990 National Bureau of Economic Research, Murphy et al

May 2011

Markus Tomaschitz - Disclosure or duplication without consent is prohibited

33

STEM Education – OECD average



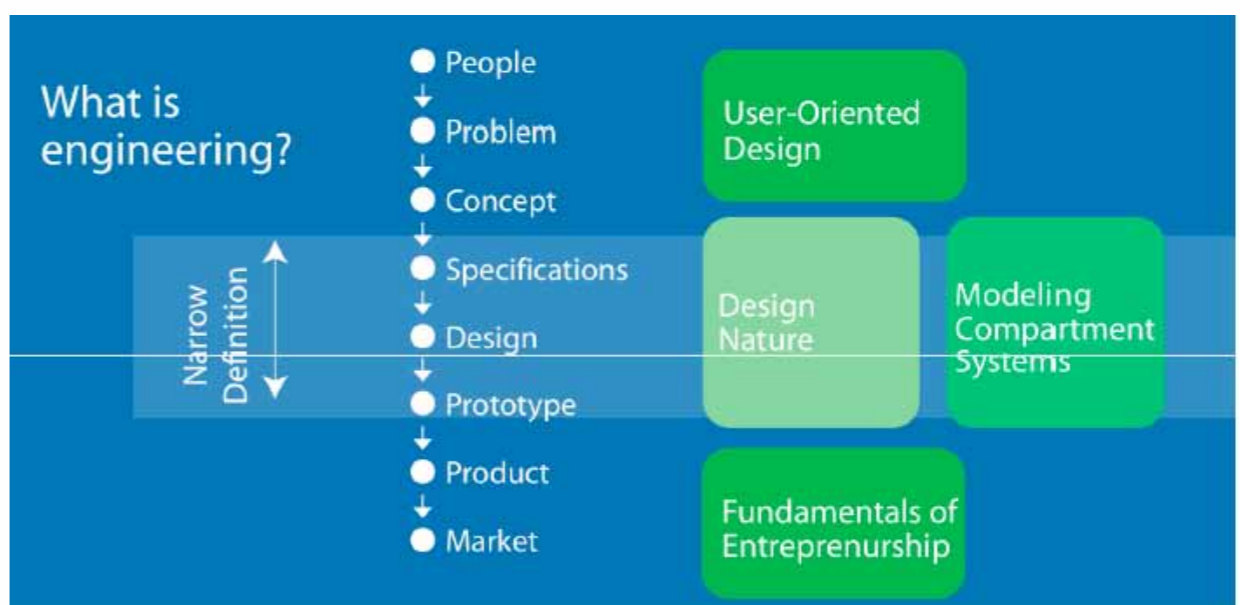
**Why so little technology?
Why is engineering only a college discipline?**

May 2011

Markus Tomaschitz - Disclosure or duplication without consent is prohibited

32

Expanding the mindset



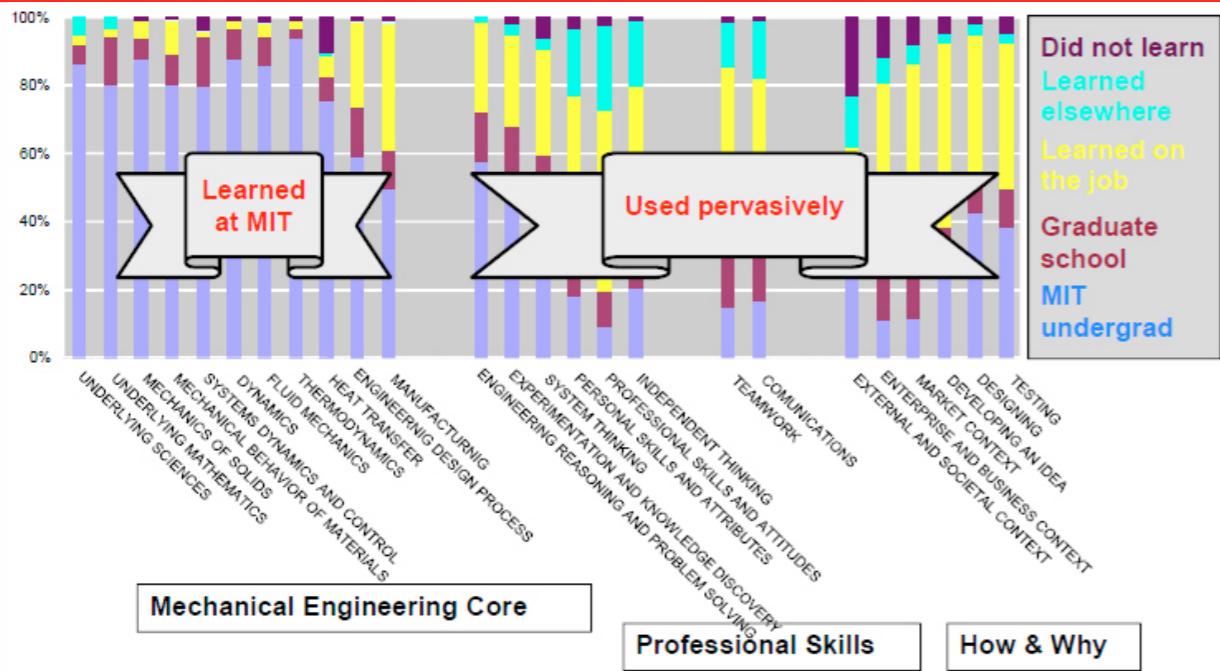
Source: Richard Miller, President Franklin Olin College

May 2011

Markus Tomaschitz - Disclosure or duplication without consent is prohibited

34

MIT – New understanding of education



Source: Kristen Wolfe June, 2004 S.B. Thesis & Professor Warren Seering. Courtesy Professor Woodie Flowers
May 2011 Markus Tomaschitz - Disclosure or duplication without consent is prohibited 35

M-shaped individual, not just t-shaped



May 2011

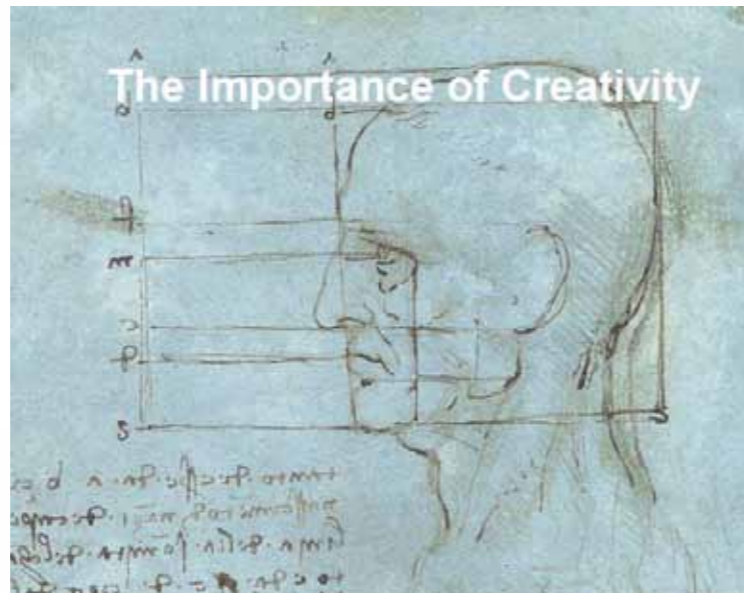
Markus Tomaschitz - Disclosure or duplication without consent is prohibited

37

We need both!!



“STEM for Employability...
...Humanities for Excellence”



May 2011

Markus Tomaschitz - Disclosure or duplication without consent is prohibited

36



„The future is already here – it’s just not very evenly distributed“

Science-Fiction author William Gibson,
quoted in *The Economist*,
December 4, 2003

May 2011

Markus Tomaschitz - Disclosure or duplication without consent is prohibited

38



 **MAGNA**



Block I
Universities

Block II
Industry

Block III
Learning and Innovation Factory
of the Vienna University of Technology

**Univ.-Prof. Prof. eh. Dr.-Ing.
Dr.h.c.Dipl.-Wirtsch.-Ing.
Wilfried Sihn**



Wilfried Sihn, Univ.-Prof. Prof. eh. Dr.-Ing. Dr. h.c. Dipl.-Wirtsch.-Ing., is Professor at the IMW since 2004 and Head of the Institute since March 2009. Before starting his career at the TU Wien, he was Deputy Director of the Fraunhofer Institute for Manufacturing Engineering and Automation (IPA) in Stuttgart, and is Director of Fraunhofer Austria since December 2008. He has been active in the field of applied research and consulting services for more than 25 years now. His areas of expertise include production management, corporate organization, enterprise logistics, factory planning, order management, and business process reengineering. Prof. Sihn was instrumental in developing concepts as the Fractal Company. As well, he is Vice-President of the "International Society of Agile Manufacturing" and International Editor of the journal „Agility and Global Competition”, as well as Guest Editor of the „International Journal of Technology

Management (IJTM)”. He holds lectures on the above-mentioned topics at national and international conferences. His more than 200 publications also include several books, making him an active player in scientific and practice-related discussions.

Fraunhofer Austria Research GmbH is performing applied and industry oriented research. Projects are dealing with the planning and optimization of the structure, organization and management of industrial and service enterprises or their logistics networks and is specialised in structuring and optimisation of production and logistics processes in a high-tech and highly automated environment. Special emphasis is given to the matching of IT systems with the requirements of operational domains in particular with respect to the organisation of socio-technological systems. FhA is co-operating with the Institute of Management Science of the Vienna University of Technology and maintains numerous contacts to industry, academia and research institutions in Western, Eastern and South-Eastern Europe.

Founded in 1815, the Vienna University of Technology is renowned for its long tradition. It finds high international and domestic recognition in teaching and research and as partner of innovation oriented enterprises. The Institute of Management Science / Department for Industrial Engineering and System Design (IMW) can offer expertise in the main areas such as Production Management & Logistics Management as well as Quality-, Process- and Product Management. Research concentrates on the processing of scientific findings for practical applications. Numerous positive results both in application-oriented research projects as well as industry projects proof the reliable methodological background of the department and form a broad basis of satisfied partners and customers.



Vision and implementation of the Learning and Innovation Factory of the Vienna University of Technology

**Univ.-Prof Dr.-Ing.
Detlef Gerhard**



Univ.-Prof Dr.-Ing. Detlef Gerhard (born 1969) studied mechanical engineering with a focus on Computer Integrated Manufacturing at the University of Paderborn (Germany). He received his PhD in 2000 after five years as a research assistant at the Department of Information Technology in Mechanical Engineering at the Ruhr-University Bochum (Germany). In February 2006 he was appointed professor at the Vienna University of Technology (Austria) and leads the Mechanical engineering Informatics and Virtual Product development (MIVP) research group at the Institute of Engineering Design and Logistics Engineering. Previously, he was in industry in senior positions in the field of IT consulting, project leading and development of enterprise-wide software solutions. In his latest industry position, he served as overall responsible for the technical and business IT at a worldwide

operating manufacturer of conveyor systems and special purpose machinery. Prof Gerhard is elected member of the WiGeP (Wissenschaftliche Gesellschaft für Produktentwicklung) Scientific Society for Product Development based in Germany. His main research interests are methods and IT tools for information management in product creation processes with special focus on semantics.



Our Research group is part of the institute of Engineering Design and Logistics Engineering at Vienna University of Technology and focusses on Virtual Product Development which in our understanding can be defined as complete description and illustration of real products and their characteristics in form of computer models with the aim to validate and verify designs and characteristics by simulation and digital prototyping. This is our core competence area and comprises management of data, processes and IT tools within the complete product lifecycle (PLM). Our research focusses on the application of information technologies and informatics methods in the creation processes of machinery, vehicles and equipment. The central objective is to explore new technologies, processes and methods with a significant added value for applications in the context of co-operation and multi-disciplinary engineering processes in industrial environments. Within all research projects which are preferably conducted with partners from industry aspects of process and organisation are looked at alongside the modelling and software implementation.

Vision and implementation of the Learning and Innovation Factory of the Vienna University of Technology

**Univ. Prof. Dipl.-Ing.
Dr.techn. Friedrich Bleicher**



After studying Mechanical Engineering he started as a scientific assistant at the Institute of Production Engineering, Vienna University of Technology.

“Doktor technicae” in Mechanical Engineering in 1996 and habilitation for Production Engineering in 2001; since 2001 Associate Professor at the Institute for Production Engineering. In 2009 he gets the professorship for Machining Technology and is head of the Institute of Production Engineering and Laser Technology at Vienna University of Technology.

The main topics of research are covering machining processes with geometrically defined and undefined cutting edges, process automation, development and optimization of machine tools, ECM-technologies and rapid manufacturing.



Institute of Production Engineering and Laser Technology

The Institute of Production Engineering and Laser Technology (IFT) of the Vienna University of Technology covers a wide range of production processes, machine tool techniques and automation in the field of production engineering.

The spectrum of working activities is covering production planning and manufacturing execution systems, process automation and NC-control technology, development and optimization of machine tools including innovative machine tool concepts like parallel kinematics, machining processes, particularly cutting with geometrically defined and undefined cutting edges or laser technology as well as ECM-technologies and rapid manufacturing.

Results of research work are directly fed into academic education, which allows a practically orientated training and guarantees a comprehensive insight into production engineering.

Vision and implementation of the Learning and Innovation Factory of the Vienna University of Technology

VIENNA UNIVERSITY OF TECHNOLOGY

Vision and implementation of the Learning and Innovation Factory of the Vienna University of Technology



Department for Management Science / Fraunhofer Austria
Univ.-Prof. Dipl.-Wirtsch.-Ing. Dr.-Ing. Prof. eh. Dr. h.c. Wilfried Sihm

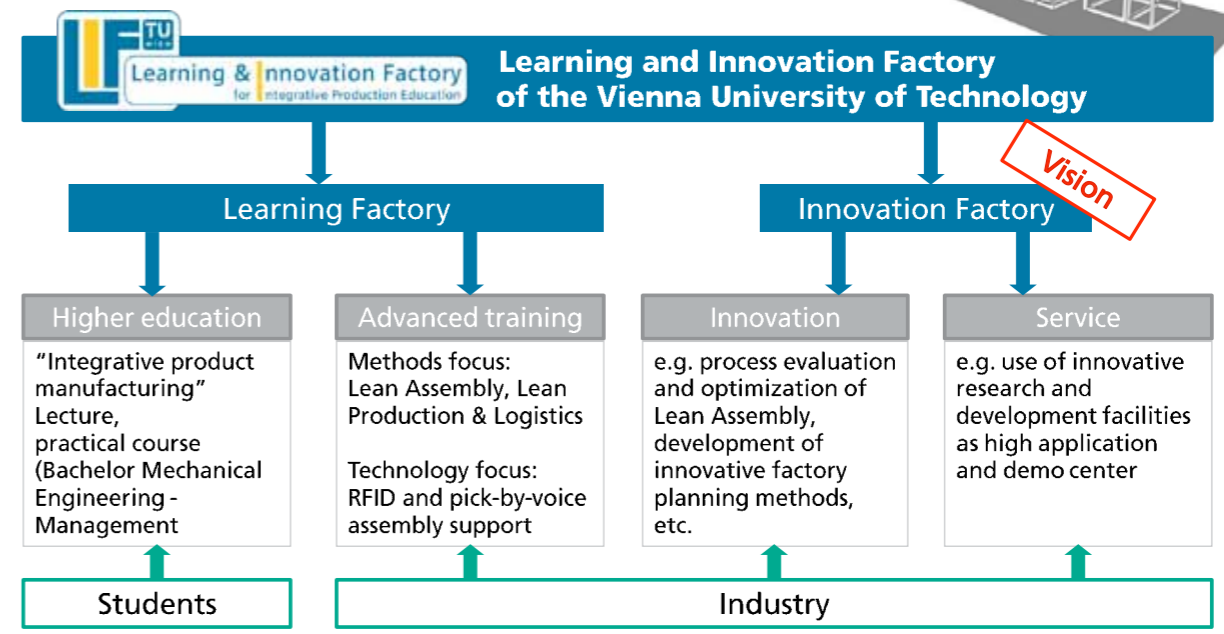
Department for Production Engineering and Laser Technology
Univ.-Prof. Dipl.-Ing. Dr. techn. Friedrich Bleicher

Department for Engineering Design and Logistics Engineering
Univ.-Prof. Dipl.-Ing. Dr.-Ing Detlef Gerhard

© Fraunhofer Austria



Introduction



© Fraunhofer Austria

2



Vision and implementation of the Learning and Innovation Factory of the Vienna University of Technology

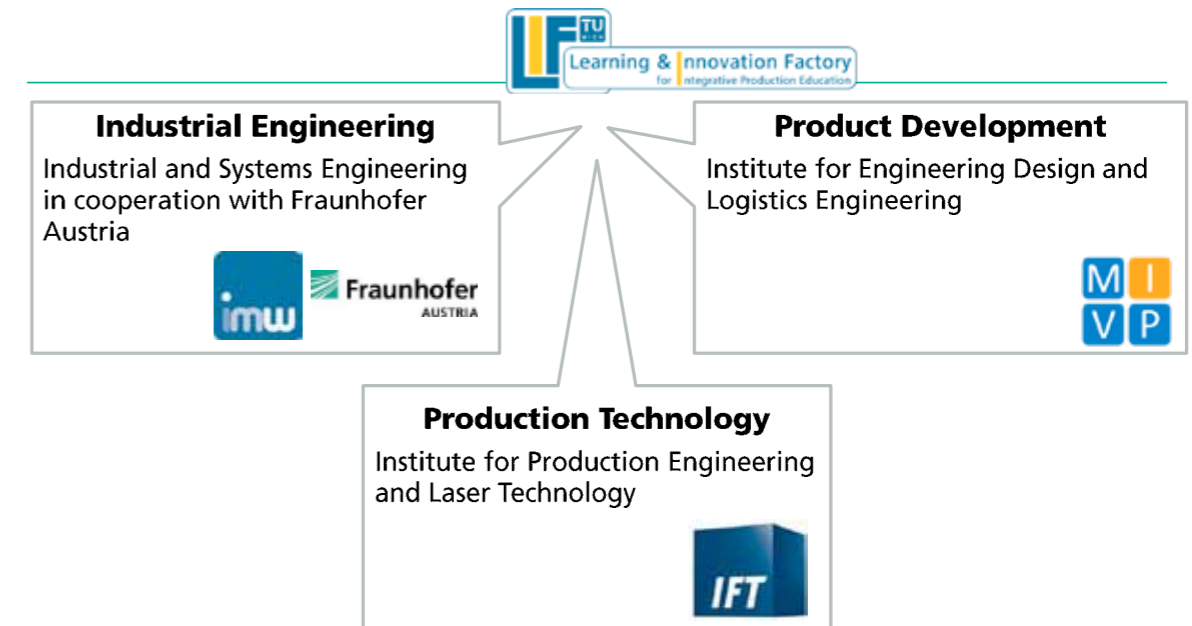
FACULTY-WIDE LEARNING FACTORY AS PART OF THE CURRICULUM

© Fraunhofer Austria

3



Faculty-wide learning factory through cooperation of:



© Fraunhofer Austria

5



Higher Education „Integrative Product Creation“



- Lecture name: Integrative Product Creation
- Parts: Engineering Design – Manufacturing - Assembly
- Students: Bachelor Program (Mechanical Engineering - Management)
- Lecture: Theoretical preparation
2 ECTS (5 days a 3 hours + exam)
- Practical course: Project implementation (analysis, planning and manufacturing)
5 ECTS (10 days a 8 hours + final presentation)
- Targets: Holistic consideration of product creation process
Understanding of inter-divisional coherences
Impact of design based decisions for the production process

**Integrated knowledge transfer and practice
by the Faculty of Mechanical and Industrial Engineering**

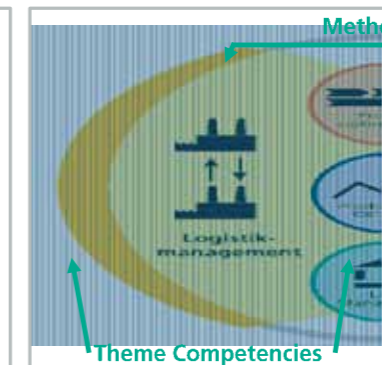
© Fraunhofer Austria

4



Institute for Management Science/Industrial and Systems Engineering & Fraunhofer Austria Research GmbH Business area Production- und Logistics Management

- Production Management
- Logistics/SCM
- Quality- and Process Mgmt
- Project Management
- Plant Design
- Maintenance/Reliability
- System Planning
- Product-Management
- Business-Games



- Industry Competences
 - Automotive
 - Vehicle- und Agriculturemachinery producers
 - Engineering and Plant Construction
 - Electronics Industry
 - Metall Industry
 - Energy Suppliers



Higher education

Research

Development

Realization

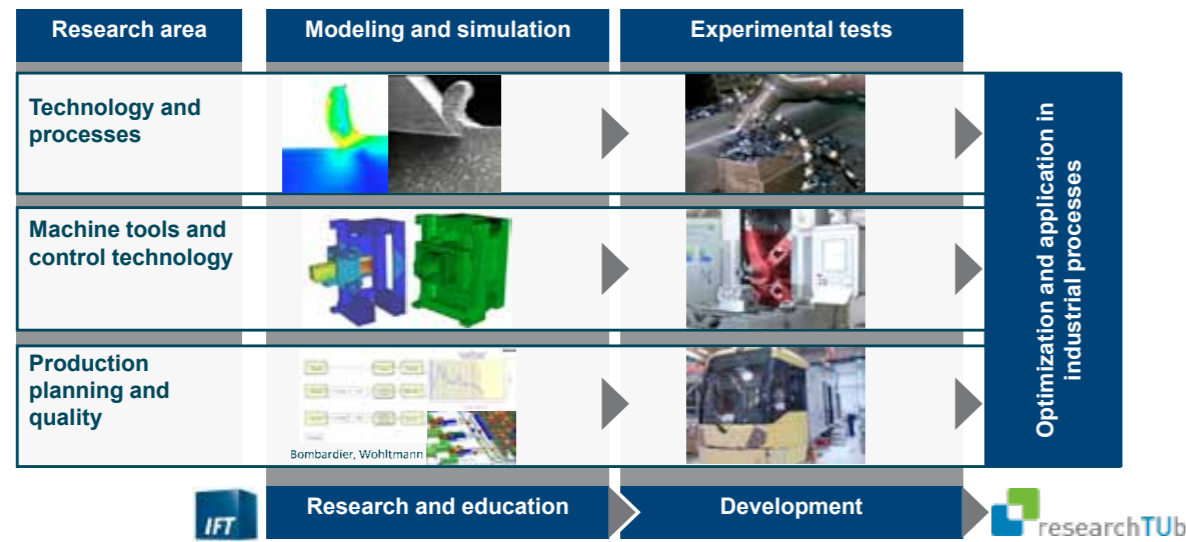
Application

© Fraunhofer Austria

6



Institute for Production Engineering and Laser Technology

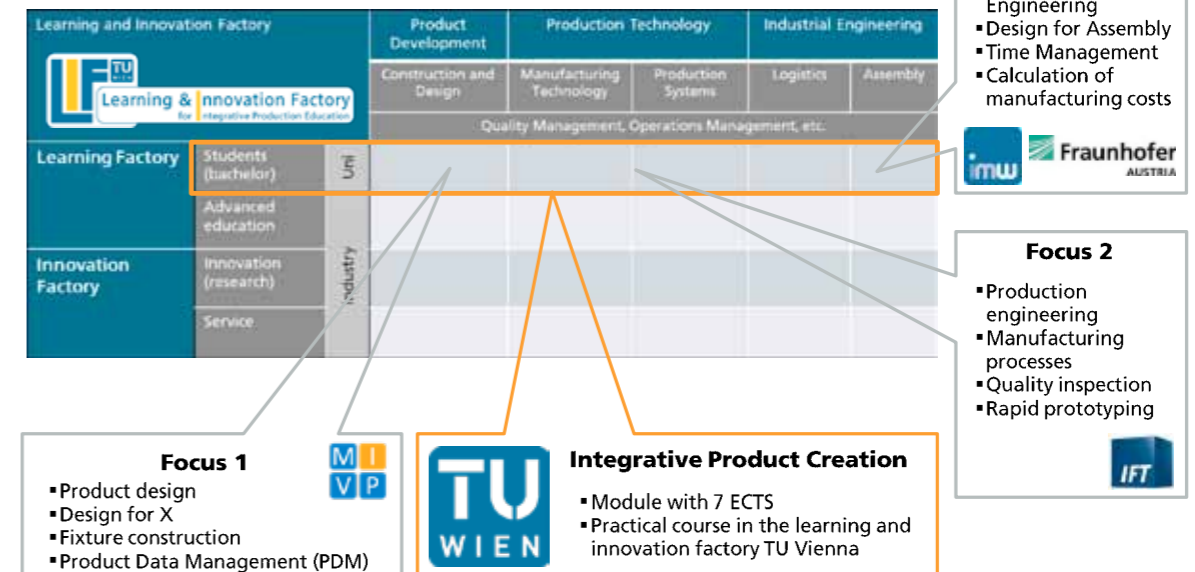


© Fraunhofer Austria

7



Higher Education „Integrative Product Creation“

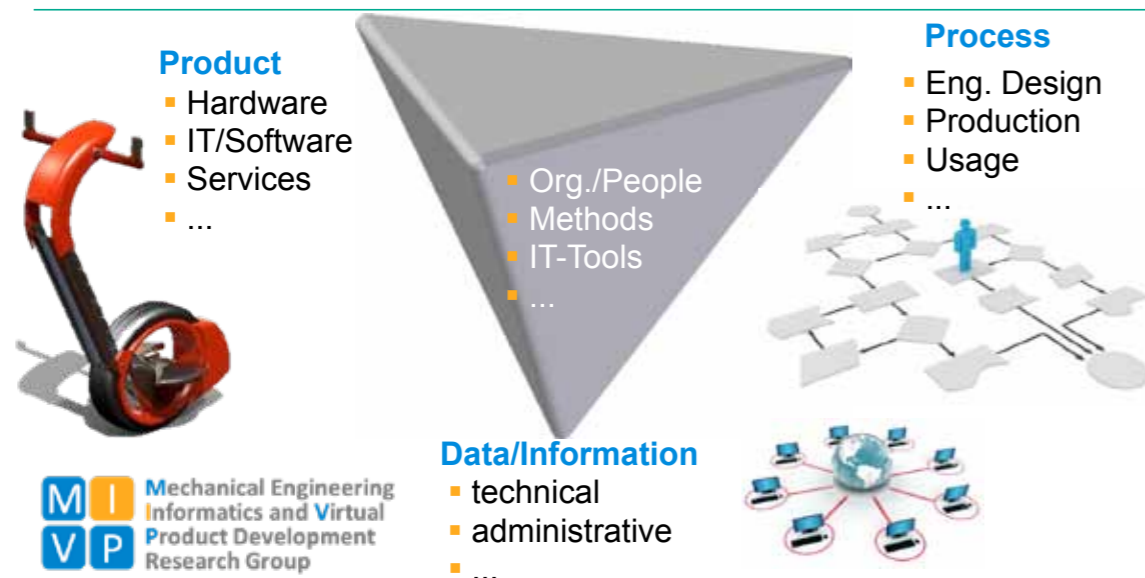


© Fraunhofer Austria

9



Institute for Engineering Design and Logistics Engineering Virtual Product Development Research Group

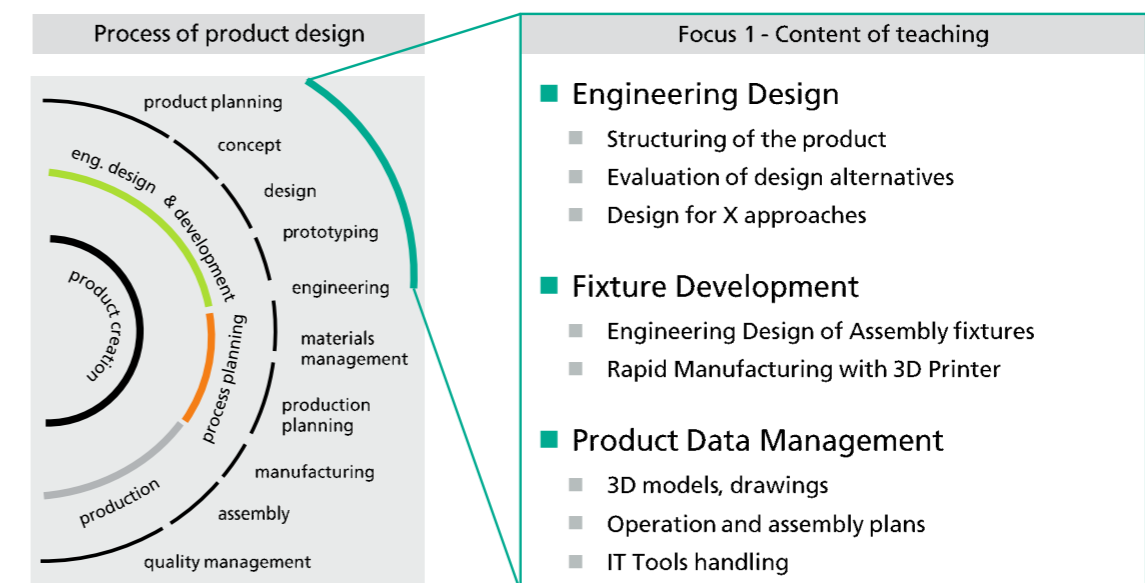


© Fraunhofer Austria

8



Higher Education „Integrative Product Creation“ – Focus 1

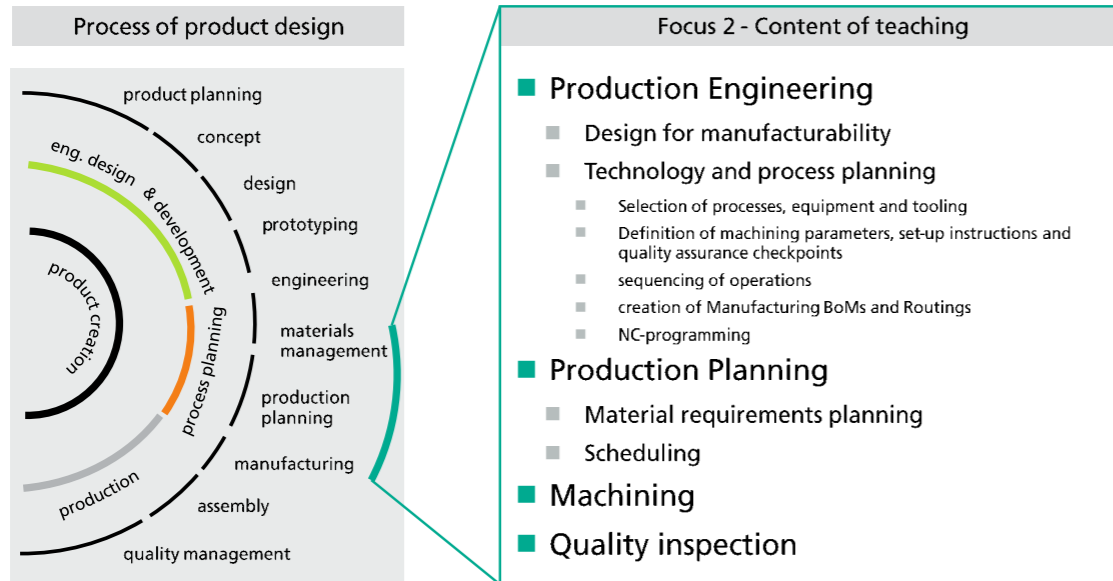


© Fraunhofer Austria

10



Higher Education „Integrative Product Creation“ – Focus 2

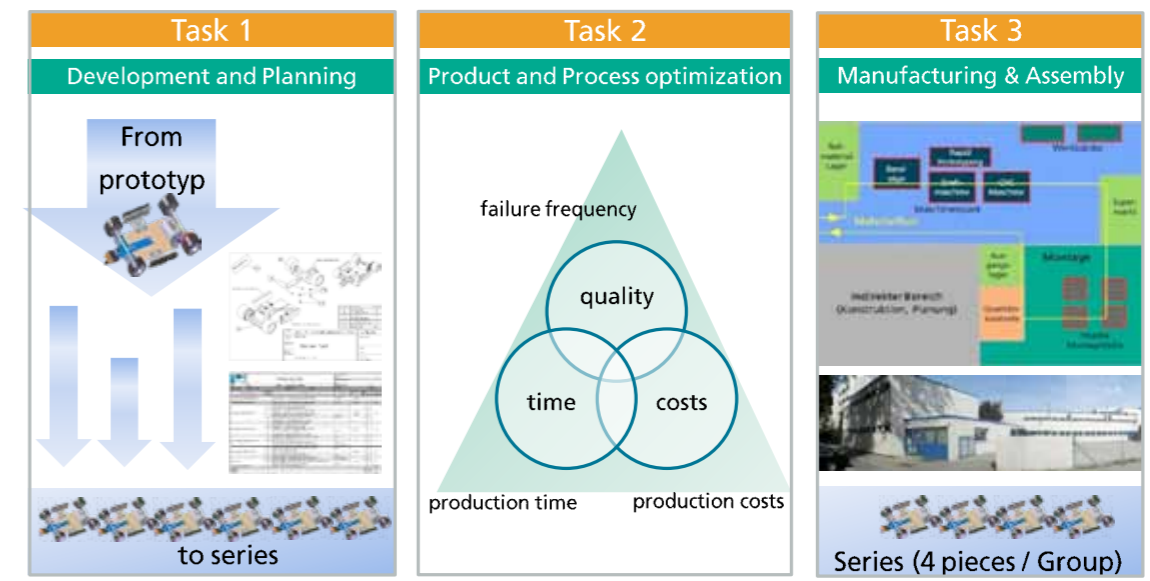


© Fraunhofer Austria

11



Higher Education „Integrative Product Creation“ - Tasks

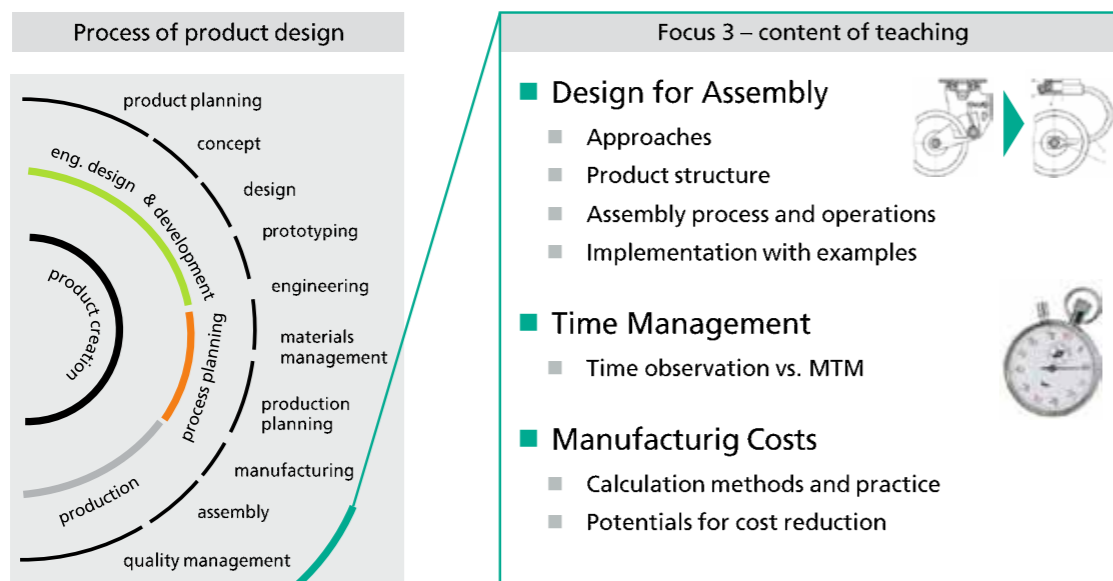


© Fraunhofer Austria

13



Higher Education „Integrative Product Creation“ – Focus 3



© Fraunhofer Austria

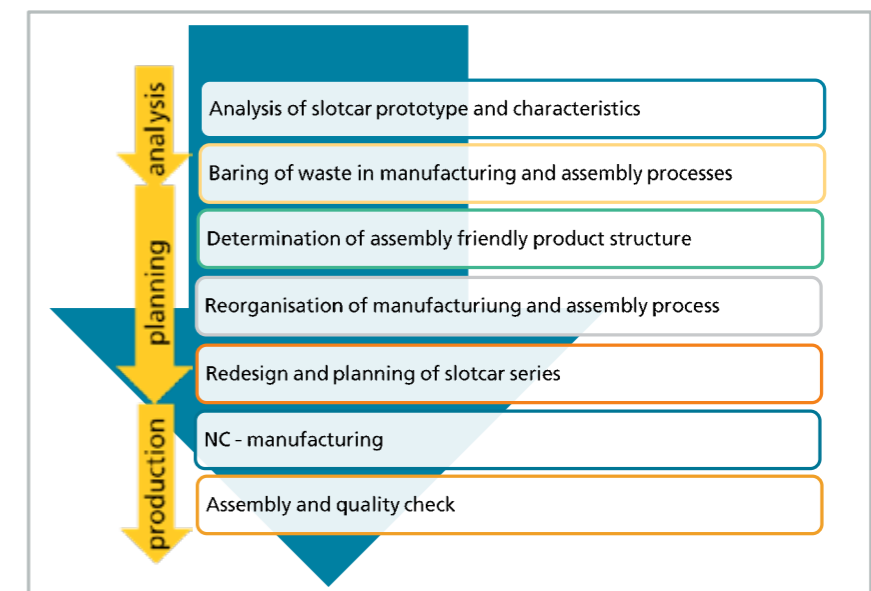
12



Higher Education „Integrative Product Creation“ - Tasks



Student's tasks



© Fraunhofer Austria

14



Higher Education „Integrative Product Creation“

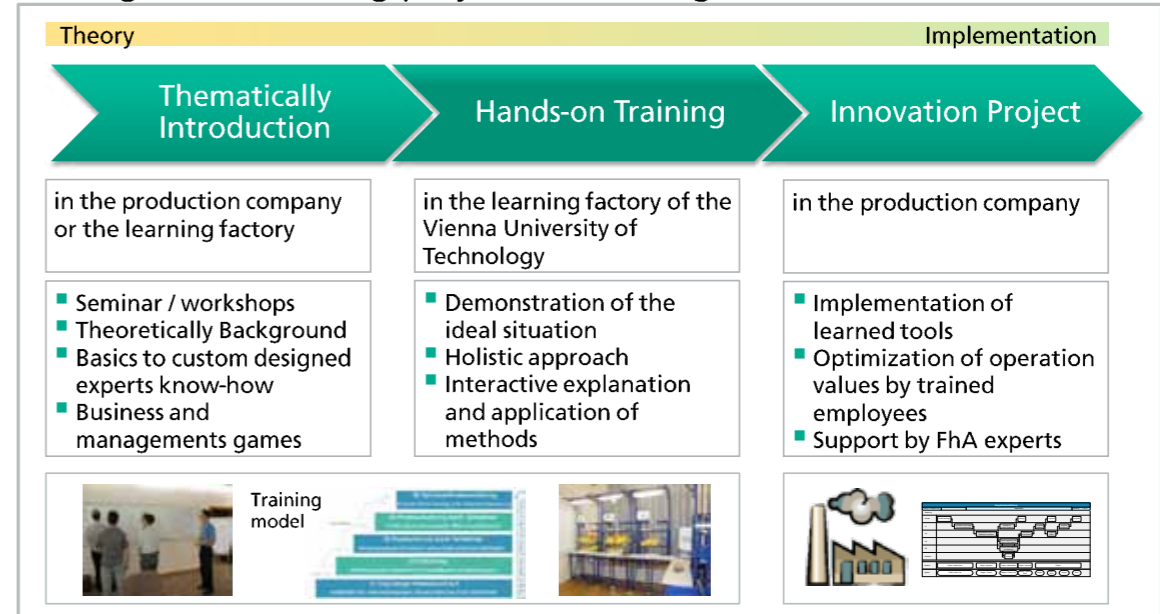


© Fraunhofer Austria

15



Advanced Education for Industry Training with following project monitoring



© Fraunhofer Austria

17



Vision and implementation of the Learning and Innovation Factory of the Vienna University of Technology

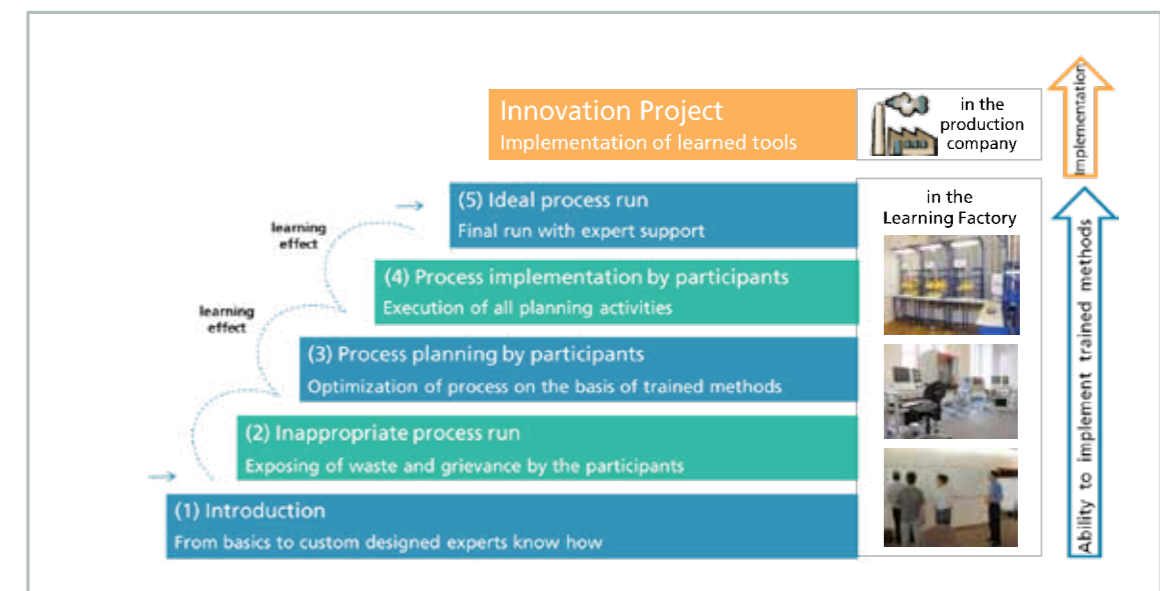
LEARNING FACTORY AS ADVANCED EDUCATION TOOL FOR INDUSTRY

© Fraunhofer Austria

16



Training Model: Industry 5 + 1 steps



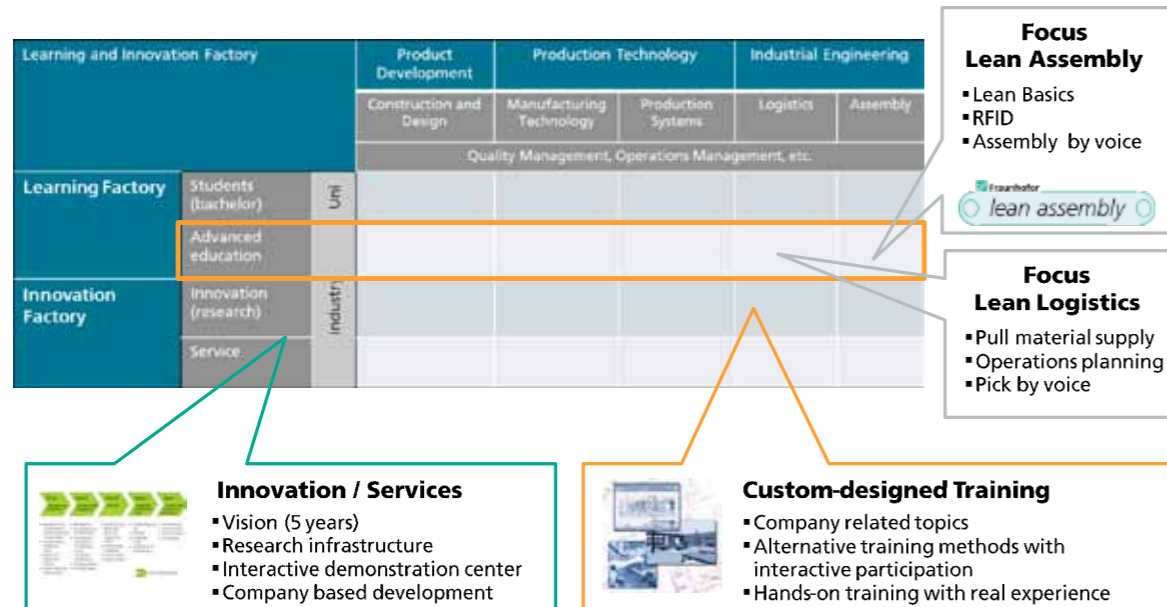
© Fraunhofer Austria

18



Advanced Education

Focus



© Fraunhofer Austria

19

Lean Assembly

Advanced hands-on training



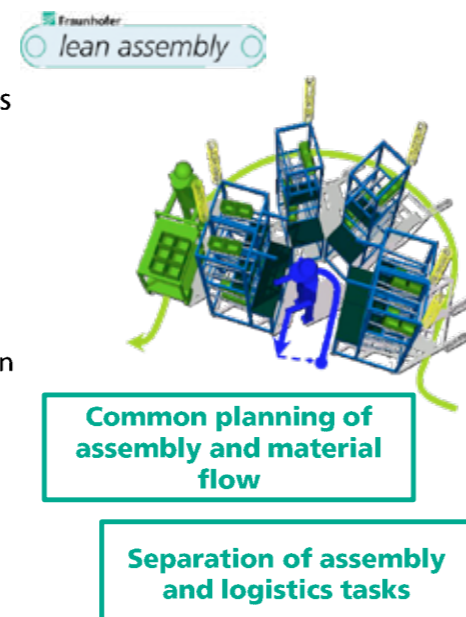
© Fraunhofer Austria

21

Lean Assembly

Advanced hands-on training

- Training of expertise in methods for optimization of assembly and logistics processes in a „labour for lean methods“
- Existing content of teaching (modular):
 - Assembly and process planning
 - Time management and capacity planning
 - Time device / frequency
 - One Piece Flow, continuous flow production
 - 5S, SMED, Poka-Joke
 - Lean factory layout planning
- Current development:
 - RFID time tracking
- Preview:
 - Assembly / pick by voice



© Fraunhofer Austria

20

Contact Persons

Department for Management Science / Fraunhofer Austria

Univ.-Prof. Dipl.-Wirtsch.-Ing. Dr.-Ing. Prof. eh. Dr. h.c. Wilfried Sihn

Wilfried.sihn@fraunhofer.at, Tel: +43 1 58801 33040

Department for Production Engineering and Laser Technology

Univ.-Prof. Dipl.-Ing. Dr. techn. Friedrich Bleicher

friedrich.bleicher@tuwien.ac.at Tel: +43 1 58801 31150

Department for Engineering Design and Logistics Engineering

Univ.-Prof. Dipl.-Ing. Dr.-Ing Detlef Gerhard

detlef.gerhard@tuwien.ac.at Tel: +43 1 58801 30722

© Fraunhofer Austria

22



Conference Sponsoring Partners





Inspiring the engineers of the future



PTC (Nasdaq: PMTC) enables manufacturers to achieve maximum value from their product strategies with software and services that optimize key business processes throughout the entire product lifecycle – from conception and design to sourcing and service. The company’s integral solution portfolio unleashes product innovation, improves collaboration and ensures product data integrity within engineering and across the enterprise, supply chain and service partner networks. Founded in 1985, PTC employs nearly 6,000 professionals serving more than 27,000 customers worldwide.

PTC ACADEMIC PROGRAM

PTC supports student programs focused on science, engineering, technology and mathematics from secondary schools to Universities and Colleges to inspire students to pursue careers in technology and to provide real world engineering experiences. Today, more than 25,000 secondary schools, 1,800 universities and 10 million students in the world use PTC solutions.

By providing our industry-leading CAD and PLM software, along with a standards-based curriculum, plus training and support, the PTC Academic Program is helping today’s students become the innovators of tomorrow.

Join our program today! Contact our academic team at academicprogram@ptc.com or visit our website PTC.com/go/academicprogram.

CONTACT PTC

Parametric Technology GmbH
Edisonstrasse 8, Unterschleissheim, 85716, Germany

EMAIL: academicprogram@ptc.com
PHONE: +49 89 32106 322
PTC.com/go/academicprogram

© 2012 Parametric Technology Corporation (PTC). PTC and the PTC logo are trademarks or registered trademarks of PTC.

PTC GLOBAL PRESENCE

~6,100
Employees in 30 countries around the world

18
Global R&D locations

1,300
Dedicated service professionals

800+
Partners, including value-added-resellers, enterprise software and performance team partners, hardware and system integration partners, and service and training partners.

CUSTOMER LANDSCAPE

27,000 Total active customers

1.5 Million active commercial customer seats

Industries Served

- Automotive
- Industrial
- Medical device
- Aerospace & defense
- Electronics & high tech
- Retail & consumer

Market Segments

- Mechanical CAD (MCAD)
- Product Lifecycle Management (PLM)
- Application Lifecycle Management (ALM)
- Supply Chain Management (SCM)
- Services Lifecycle Management (SLM)

BeeWaTec GmbH
Kunstmühlestraße 16
72793 Pfullingen
Germany

Tel. +49 7121 - 62 87
16 - 0
Fax. +49 7121 - 62 87 16 - 499
info@beewatec.de
www.beewatec.de

Corporate philosophy

World is changing. Globalization and international cooperation determine our working environment and the way we think as never before. Fixed, rigid solutions designed "forever" are increasingly replaced by **intelligent, flexible approaches** that better satisfy the requirements of speedy production and reaction, as well the need for price squeezing in many areas.

»Processes connected with flexibility« - we are committed to support you on your way to process optimization.

Portrait

Company name:	BeeWaTec GmbH
Affiliated companies:	ANT-System GmbH; Haid GmbH & Co.KG
Subsidiaries:	BeeWaTec s.r.o. (Czech Republic) BeeWaTec Bt (Hungary)
Number of employees:	approx. 119 (throughout Europe, groupe)
Distribution channel:	direct sales, field service, distributors, branch offices

Flexible system for all sectors of industry

As a medium-sized company BeeWaTec relies consequently on a continuous high standard of quality – this applies for the production of our products as well as for the application of these systems at the customers' plants. Technical equipment is no longer a company's most important capital - satisfied and committed **staff members** are a company's driving force.

For this reason, topics such as the simplification and facilitation of daily working processes, ergonomics and health protection play an important role.

Well-known companies figure among the customer base of our corporate companies and its partners. Our product portfolio enables you to create anything you want and in any industry sector you are working in – automotive industry, supplying industry, electrical industry or any general industry.

Therefore, we provide support along your way of process optimization: individual advice, engineering, supply of kits and/or complete developments (e.g. work stations, material supply systems from warehouse to work station by using tigger trains etc.), trainings and workshops, up to a highly-skilled international sales and service network.



Product portfolio

- The **BeeWaTec pipe racking system by G.S ACE** opens up new ways of designing your ideas - from work stations to tigger trains - a versatile, flexible and above all high-quality kit system that allows you to implement your ideas quickly and simply.
- With our own **low cost AGV system**, as well as our **trailer systems**, we offer tried and tested intralogistic solutions.
- You will find a broad range of working aids for **assembly work stations**, for the **workshop management**, all of which make use of the pipe racking system. Also we draw your attention to our **Business Equipment catalogue**, featuring an extensive programme of tables, work benches, cupboards, trolleys, chairs and so on.

Services

- **Technical support** and expert advice from our experienced staff, nationally and internationally
- **Planning support:** construction of your projects and the drawing up of building plans
- **User training:** workshops in your own plant or in our company – for a successful start with your system
- **Continuous Improvement:** our kits are being continuously improved. We should also be pleased to design products, components or complete solutions especially for you!

References

TRUMPF • SIEMENS • DrägerSafety • Zeiss • Mahle
Schmalz • Kärcher • ABB • Festo • Bosch
Automotive Lighting • Volkswagen • Daimler
Flextronics • etc.



SIEMENS

Excellence for industry needs

Siemens is one of the world's leading suppliers of innovative, environmentally friendly products and solutions for industry customers. Solid market expertise, technology-based services and software for industrial processes are the levers we use to increase our customers' productivity, efficiency and flexibility.

Industry Automation

The Industry Automation Division is a worldwide leader in the fields of automation systems, industrial controls and industrial software. Its portfolio ranges from standard products for the manufacturing and process industries to solutions for whole industrial sectors that encompass the automation of entire automobile production facilities and chemical plants. As a leading software supplier, Industry Automation optimizes the entire value added chain of manufacturers – from product design and development to production, sales and a wide range of maintenance services.

Drive Technologies

Higher productivity, faster time to market, more efficient use of resources and energy, high availability and quality standards – our customers have to meet these needs in production in ever shorter cycles today, and their machinery and systems have to be ready to make that possible. Our innovative automation and drive solutions are the basis for flexible, future-ready and highly productive systems and equipment. They enable the Drive Technologies Division to increase availability and support efficient operations.

Metals Technologies

Siemens VAI Metals Technologies is one of the world's leading engineering and plant-building companies for the iron and steel industry, and for the rolling sector of the aluminum and non-ferrous industries. Headquartered in Linz, Austria, Siemens VAI supplies the latest technologies, solutions and services for metallurgical plants along the entire value-added process chain – from the raw materials to the finished rolled product.

Customer Services

With our service offerings we help industrial customers increase their productivity. Our portfolio includes product-related services and innovative service offerings to enable the operation of industrial plants with reliability and at the highest levels of profitability, efficiency and environmental compatibility. We support our customers over the entire product lifecycle – with retrofit and repair services, technical as well as online support, spare part management and commissioning services. We also offer services designed to increase energy efficiency.

Siemens AG Österreich

Sector Industry Phone: +43 51707-63922
Siemensstrasse 90 E-Mail: industry.cee@siemens.com
1210 Vienna, Austria www.siemens.at/industry

www.siemens.com/industry

Schoeller Arca Systems GmbH

Rudolf Diesel-Straße 26
 2700 Wiener Neustadt - Austria
 Contact: ppa. Ing. Mag (FH) Martin Gansterer
 P: +43 2622 20656 0
 F: +43 2622 20656 21
 E: info.neustadt@schoellerarca.com
 W: www.schoellerarcasystems.at
 Head office: Zwolle [The Netherlands]
 Global group turnover 2010: € 433 mio
 Employees [worldwide]: approx. 1000



Operating in over 50 countries, Schoeller Arca Systems provides reliable, high quality plastic packaging systems and services. As an innovative and experienced development partner, we are committed to helping our customers reduce their overall logistics costs and enhancing product branding. Our systems are used in a broad variety of industry segments including, beverage, automotive, agriculture, retail distribution, postal services and pool providers. Through our own production facilities and selected licensee partners, we are able to combine a global presence with fruitful local partnerships.

At the core of our business is a relentless dedication to our customers' needs. We help customers earn higher rates of return through the use of more efficient secondary packaging, and generate higher revenues through more effective product branding. We design and manufacture innovative, high-quality plastic solutions for industrial and commercial use, and we provide customers with services that enhance the value of our physical products. By the same token, we consult our suppliers on a regular basis and develop long-term relationships that foster innovation, stable production and deliveries.

Schoeller Arca Systems

Product range

- Rigid pallet containers "BIG BOX" (1.200 x 800, 1.200 x 1.000)
- Foldable large containers "MAGNUM" (800 x 600, 1.200 x 800, 1.200 x 1.000)
- Intermedia bulk container „COMBO“ for fluid handling
- Euro containers, stackable containers (VDA R-/RL-KLT)
- Stacknest containers „INTEGRA/ TELLUS“ with/ without (attached) lid
- Nestable containers "SMALL BOXES"
- Foldable small containers „PRELOG“
- Plastic pallets „EOS“ and „BIPP“
- Storage trays, modular & storage bins „SYSTEM 9000“
- Customised solutions (workpiece carrier, inlays, dividers, inserts, blister packaging, ...)
- Services: "360° IN RETURNABLE PLASTIC PACKAGING SOLUTIONS"

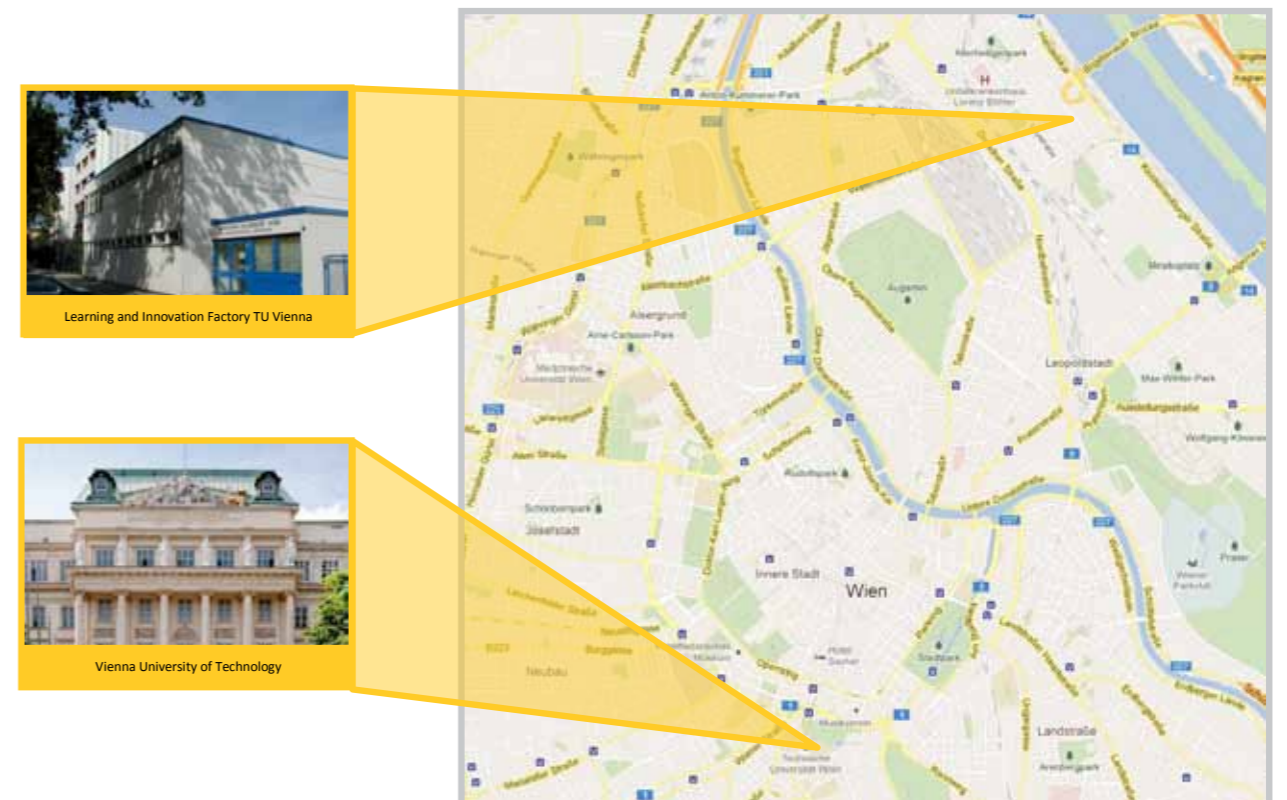
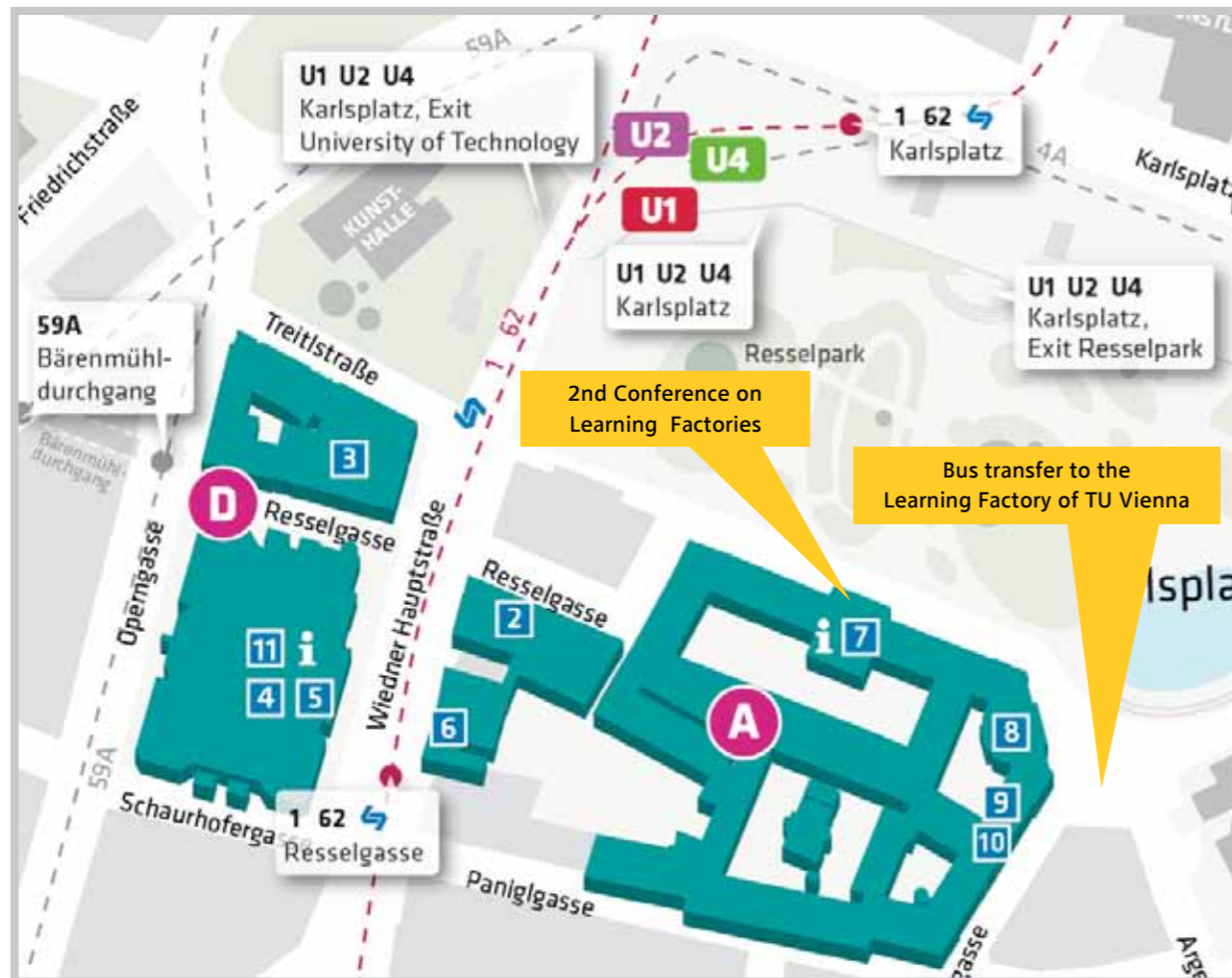


Industries:

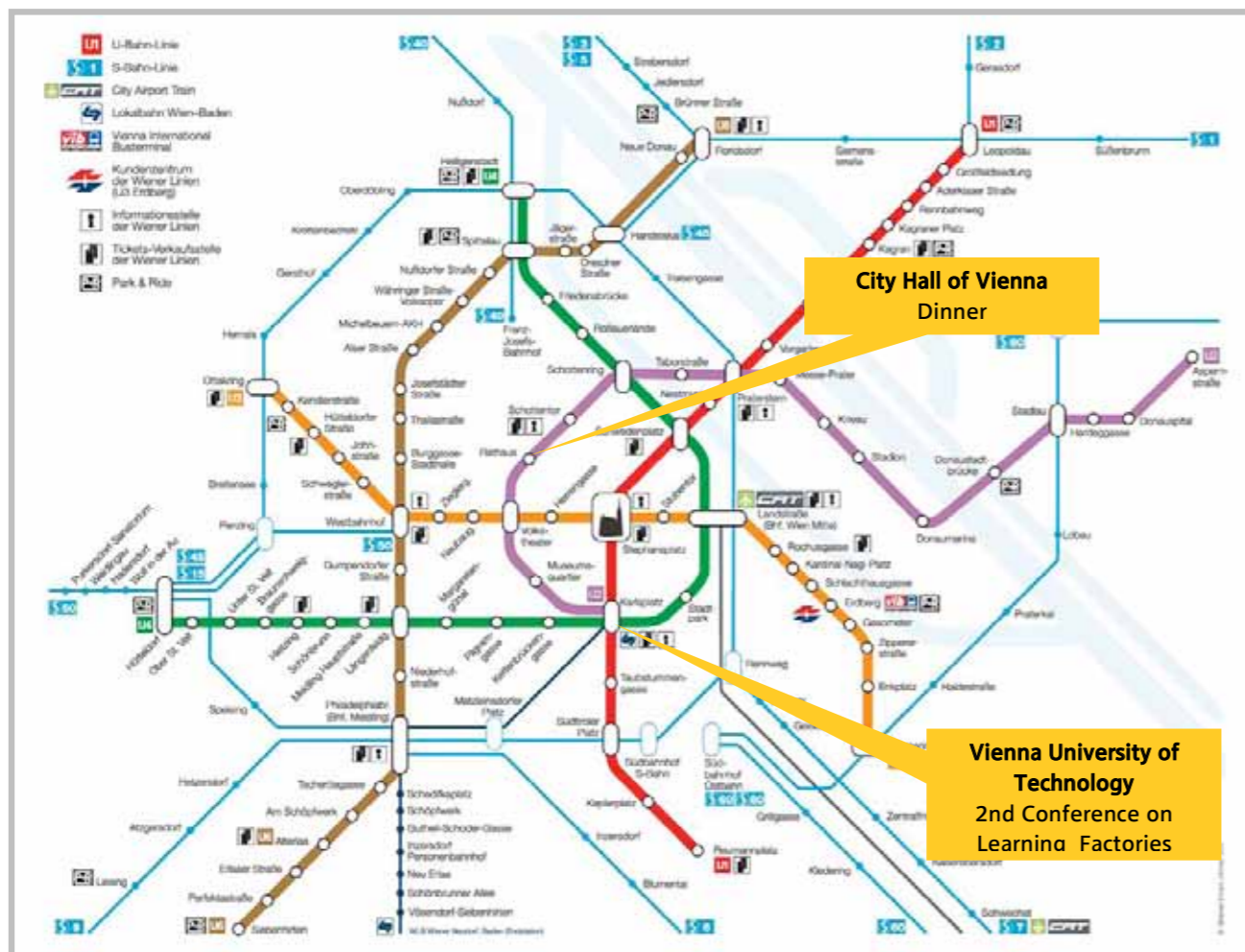
1. Agriculture
2. Automotive Industry
3. Beverage Industry
4. Chemical and Pharmaceutical Industry
5. Postal Services
6. Fluid Handling
7. Food Processing
8. Pooling Services
9. Retailing
10. Recycling & Waste Management

Bus transfer to the Learning and Innovation Factory of the Vienna University of Technology

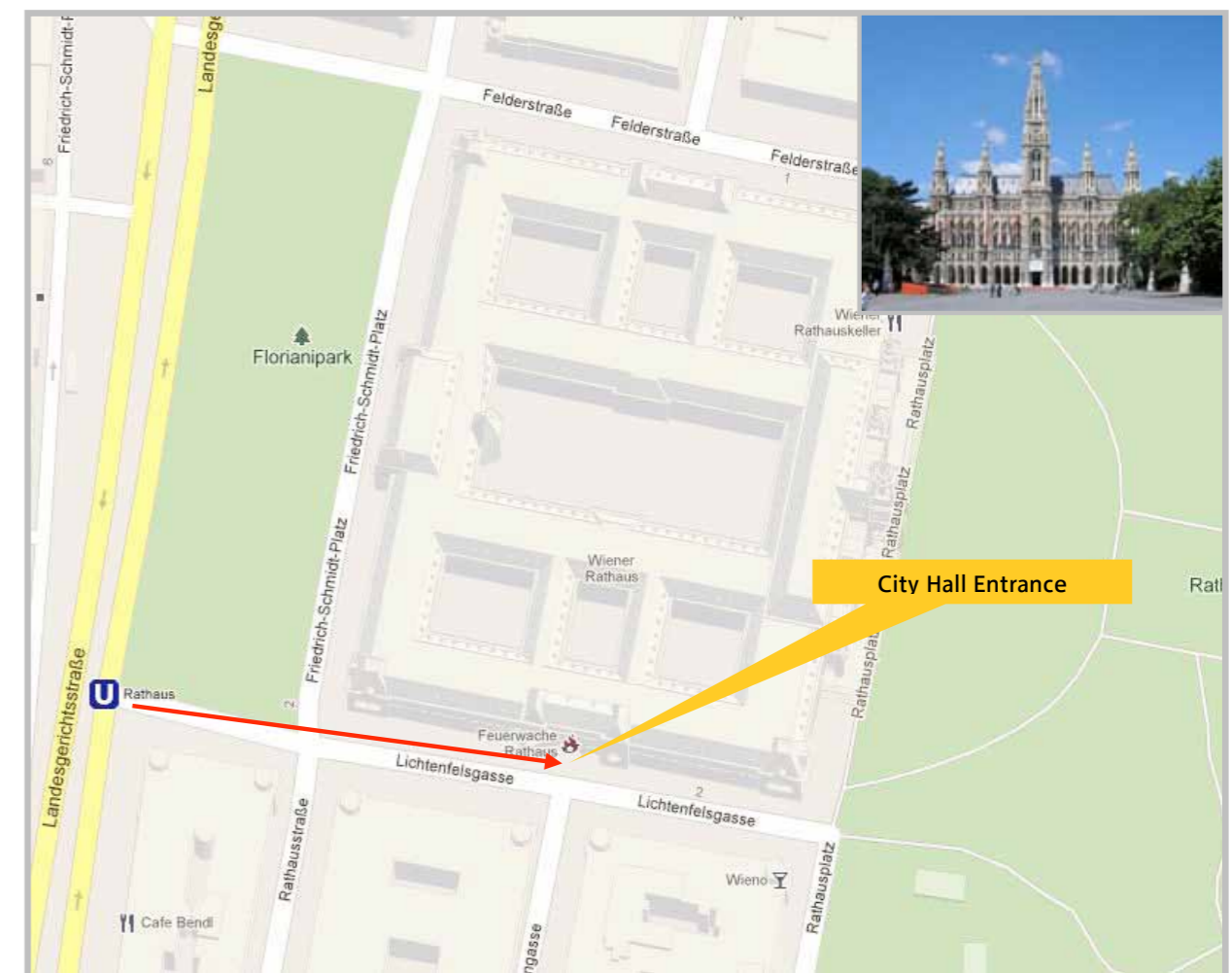
**Learning and Innovation Factory of the Vienna University of Technology
Laboratory for Production Engineering and Laser Technology
Engerthstrasse 119
1200 Vienna**



Evening event at the City Hall of Vienna
 From “Karlsplatz” with the subway U2
 (direction Aspernstrasse) to “Rathaus”



Entrance of the Vienna City Hall



Wireless Internet Access (user name and password) (One account can be used by several users)

konf1@conference.tuwien.ac.at	sokoxa38
konf2@conference.tuwien.ac.at	9povebo1
konf3@conference.tuwien.ac.at	1wubuxo1
konf4@conference.tuwien.ac.at	1acuhol6
konf5@conference.tuwien.ac.at	nileju15
konf6@conference.tuwien.ac.at	4tilopu7
konf7@conference.tuwien.ac.at	3qoxiki3
konf8@conference.tuwien.ac.at	8ugewik0
konf9@conference.tuwien.ac.at	7quvuge0
konf10@conference.tuwien.ac.at	25wuqusi
konf11@conference.tuwien.ac.at	okorac88
konf12@conference.tuwien.ac.at	cimati43
konf13@conference.tuwien.ac.at	iloxij51
konf14@conference.tuwien.ac.at	2tewuba4
konf15@conference.tuwien.ac.at	37agegeh
konf16@conference.tuwien.ac.at	pelaje28
konf17@conference.tuwien.ac.at	1Opoculu
konf18@conference.tuwien.ac.at	numepi22
konf19@conference.tuwien.ac.at	5cuwana1
konf20@conference.tuwien.ac.at	9loretu9
konf21@conference.tuwien.ac.at	66ujatip
konf22@conference.tuwien.ac.at	aqebaj31
konf23@conference.tuwien.ac.at	96qepipu
konf24@conference.tuwien.ac.at	6xaroto1
konf25@conference.tuwien.ac.at	ojurak13
konf26@conference.tuwien.ac.at	filapa20
konf27@conference.tuwien.ac.at	biheso64
konf28@conference.tuwien.ac.at	6qiwece8
konf29@conference.tuwien.ac.at	bojoce14
konf30@conference.tuwien.ac.at	9ibonat4
konf31@conference.tuwien.ac.at	41towuwe
konf32@conference.tuwien.ac.at	7fojiho5
konf33@conference.tuwien.ac.at	45kakono
konf34@conference.tuwien.ac.at	98apuqol
konf35@conference.tuwien.ac.at	6agaqol1
konf36@conference.tuwien.ac.at	2huwuju1
konf37@conference.tuwien.ac.at	9sokese0
konf38@conference.tuwien.ac.at	lecolu56
konf39@conference.tuwien.ac.at	ebipem30
konf40@conference.tuwien.ac.at	1sukofi9
konf41@conference.tuwien.ac.at	77poluqe
konf42@conference.tuwien.ac.at	mewafe58
konf43@conference.tuwien.ac.at	8huhage8
konf44@conference.tuwien.ac.at	96gokiho
konf45@conference.tuwien.ac.at	etisim57
konf46@conference.tuwien.ac.at	95orinup
konf47@conference.tuwien.ac.at	8pusaji2
konf48@conference.tuwien.ac.at	17ibupaj
konf49@conference.tuwien.ac.at	92ewagol
konf50@conference.tuwien.ac.at	otuwuf13

Notes

Impressum

Offenlegung gemäß § 25 Mediengesetz:

Institut für Managementwissenschaften, Bereich Betriebstechnik und Systemplanung, an der TU Wien,
1040 Wien

Leiter des Bereiches Betriebstechnik und Systemplanung

Univ.-Prof. Dr. Wilfried Sihn

Andreas Jäger MSc., MBA

Nutzungsrechte

Copyright © by

Technische Universität Wien

Institut für Managementwissenschaften

Bereich Betriebstechnik und Systemplanung

Theresianumgasse 27

A-1040 Wien

Tel.: +43 1 58801 33040

Fax: +43 1 58801 33094